ABOUT THE PROGRAM
Operating a profitable and progressive dairy farm in today's agricultural climate involves learning to work smarter, not just harder. Successful operations are built on solid herds-person skills, effective management skills, and use of technology. If dairy farming is your career dream, completing LTC's Dairy Herd Management program is the way to turn your dream into reality.

PROGRAM OUTCOMES
• Manage herd nutrition.
• Manage herd reproduction.
• Manage herd health.
• Manage herd/farm business.

CAREER AND EDUCATION ADVANCEMENT OPPORTUNITIES
LTC credits transfer to over 30 universities. For more information visit gotoltc.edu/future-students/transfer.

PROGRAM ADMISSIONS STEPS
• Work with Career Coach to:
  - Submit application and $30 fee.
  - Submit official transcripts (high school and other colleges).

ENROLLMENT PROCESS
• Work with program Academic Advisor to:
  - Complete Functional Abilities Statement of Understanding form.
  - Complete On-Farm Placement and Release form.
  - Meet to plan your first semester schedule, review your entire plan of study, and complete any additional enrollment requirements.

APPROXIMATE COSTS
• $142 per credit (resident)
• Other fees vary by program (books, supplies, materials, tools, uniforms, health related exams, etc.) Visit gotoltc.edu/financial-aid/tuition-and-fees for details.

FINANCIAL AID
This program is eligible for financial aid. Visit gotoltc.edu/Financial-Aid or talk with your Career Coach about how to apply for aid.

SPECIAL NOTE
Each student will be assigned to a farm for supervised, on-the-job training. An internship agreement will be completed and signed by both the student and farm representative. Graduates of LTC’s Dairy Herd Management program receive national AI certification. Completion of this program will earn 27 agriculture credits towards a bachelor’s degree at UW-Platteville. Graduates meet the pre-requisite to enroll in the advanced LTC certificate Advanced Dairy Herd Management.

CONTACT
LTC Career Coach
920.693.1162 • CareerCoach@gotoltc.edu

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### Curriculum

**Term 1**

<table>
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<th>Catalog No.</th>
<th>Class Title</th>
<th>Credit(s)</th>
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<td>Agriculture Financial Applications</td>
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<td>Dairy Herd Management Skills</td>
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<td>Dairy Cattle Management OR 31091348C1 Dairy Cattle Mgmt (1cr) AND 10006114 Intro to Animal Science (1cr)</td>
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<td>10091160</td>
<td>Dairy Management Internship 1</td>
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<td>31091312</td>
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<td>31091318</td>
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<td>31091324</td>
<td>Milk Production</td>
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<td>31091335</td>
<td>Dairy Cattle Genetics and Reproduction</td>
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**Term 2**

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<td>10091161</td>
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<td>31091314</td>
<td>Dairy Feeding Management</td>
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<td>31091320</td>
<td>Dairy Lab 2</td>
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<tr>
<td>31091340</td>
<td>Dairy Housing and Farmstead Design</td>
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</table>

**TOTAL 36**

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Curriculum and Program Acceptance requirements are subject to change. Program start dates vary; check with your advisor for details.
AGRICULTURE FINANCIAL APPLICATIONS...prepares students to make decisions about the profitability of a total farm business, enterprises within the business and proposed changes in the business. Topics include financial strategies, determining payback on investments, analyzing purchasing decisions, managing accounts payable, determining cash flow, and comparison pricing. CONDITION: 310911 Dairy Herd Management Program admission requirements met

COMMUNICATION SKILLS FOR THE WORKPLACE...prepares the student to develop paper job-search tools and job-related writing skills to increase job stability; introduces the students to team-building skills to resolve organizational problems; introduces the student to the skills of effective listening; prepares the student to respond to workplace criticism and praise; and introduces the student to interpersonal relationship skills, including effective interviewing skills, customer relations, and management/employee relations.

DAIRY BUSINESS MANAGEMENT...prepares the student to efficiently manage the business aspects of a dairy farm by analyzing financial records, tax management, farm analysis, loan applications, and credit as well as understand farm business arrangements and estate planning.

DAIRY CATTLE GENETICS AND REPRODUCTION...prepares participants for the mating and breeding of the dairy herd. Topics include linear appraisal, selection indexes, anatomy, hormonal cycles, artificial insemination, estrus detection, and dairy software management systems, including DiaryComp 305, are introduced. Live cattle for artificial insemination practice are featured. CONDITION: 310911 Dairy Herd Management Program admission requirements met

DAIRY CATTLE INDUSTRY AND APPLICATIONS...provides the student with knowledge of basic dairy trends, agricultural policy, milk pricing, production testing, and breed history to make informed choices in the industry. It includes application of industry skills in a one-on-one rotation to selected site farms allowing troubleshooting and problem solving skill development. PREREQUISITE: 31091160 Dairy Management Internship 1

DAIRY CATTLE MANAGEMENT...introduces the student to herd health and preventative medicine through understanding cow behavior, signs of illness, metabolic disorders, infectious disease, vaccination programs, and herd records to develop and implement a herd-health protocol.

DAIRY FEEDING...provides the student with knowledge of rumen anatomy and physiology to make fundamental feed choices in order to balance dairy rations. Main topics are nutrient digestion, uptake, transport, and testing and evaluation of feed for dairy cattle.

DAIRY FEEDING MANAGEMENT...prepares the student to formulate rations for maximum profitability, develop feed inventories, and maximize resource allocation. PREREQUISITE: 31091312 Dairy Feeding

DAIRY HERD MANAGEMENT SKILLS...provides the student with basic agronomy applications, vet skills, basic herd protocol, and communicate basic Spanish for farm operations. CONDITION: 310911 Dairy Herd Management Program admission requirements met

DAIRY HOUSING AND FARMSTEAD DESIGN...expands the student’s ability to make the necessary choices for efficient farmstead operation utilizing principles of ventilation, housing facilities, manure systems, 590 Plan completion, and farm safety.

DAIRY LAB 1...provides the student with the opportunity to observe first-hand the management practices on dairy farms to include farm visits, freeze branding, clipping cattle, judging, and linear evaluating. COREQUISITES: 31091324 Milk Production and 31091348 Dairy Cattle Management

DAIRY LAB 2...provides the student with additional opportunities to observe first-hand the management practices on dairy farms to include farm visits, seminars, and conferences. COREQUISITES: 31091344 Dairy Business Management and 31091340 Dairy Housing and Farmstead Design

DAIRY MANAGEMENT INTERNSHIP 1...provides the student with the ability to perform industry expectations as a dairy herdsperson, including milking, feeding, calf care, scheduling, employer/employee communications, and general farm duties. Students work with their internship farm to complete the internship skills checklist. COREQUISITES: 31091312 Dairy Feeding and 31091335 Dairy Cattle Genetics

DAIRY MANAGEMENT INTERNSHIP 2...provides the student with the ability to perform industry expectations as a dairy herdsperson, including milking, feeding, calf care, scheduling, employer/employee communications, and general farm duties. Students work with their internship farm to complete the internship skills checklist. COREQUISITES: 31091314 Dairy Feeding Management and 31091332 Dairy Cattle Industry and Applications

MATH FOR AGRICULTURE MANAGEMENT...is an introductory course in mathematics covering the math topics needed in the agricultural area. The principle areas of study are a review of basic mathematics, including fractions, decimals, ratio-proportion, percentage, measurement, plane figures, triangles, and circles and solids. Course material is learned through the use of agriculture-related problems.

MILK PRODUCTION...introduces the student to the process of how milk is made and how to harvest it for a maximum profit to the farmer, including the major principles of milk secretion, the anatomy and physiology of the udder, milk letdown, proper milking practices, mastitis, efficient milking systems, and how to properly milk cows as well as treat and prevent udder infections.