

Comprehensive Annual Financial Report



LAKESHORE TECHNICAL COLLEGE DISTRICT

1290 North Avenue Cleveland, WI 53015 920.693.1000

COMPREHENSIVE ANNUAL FINANCIAL REPORT

For the fiscal years ended June 30, 2014 and 2013

LTC District Board

Ms. Nancy H. Crowley Chair Ms. Sharon Chappy Vice-Chair Ms. Cindy Huhn Secretary/Treasurer Mr. Christine Adelman Member Mr. Lucio Fuentez Member Ms. Vicky Hildebrandt Member Mr. Roy W. Kluss Member Mr. John S. Lukas Member Dr. Joseph Sheehan Member

Administration

Dr. Michael Lanser President Ms. Barbara Dodge Vice-President of Instruction Vice-President of Student Services Dr. Douglas Gossen Mr. Peter Thillman Vice-President of Workforce and Economic Solutions Ms. Cindy Dross Chief Financial Officer Ms. Kathleen Kotojarvi Chief Human Resources Officer Ms. Julie Mirecki Marketing Director Advancement Director Ms. Karla Zahn Information Technology Director Mr. Christopher Lewinski Executive Assistant to the President Ms. Heidi Soodsma

Official Issuing Report

Ms. Cindy Dross Chief Financial Officer

Report Prepared by:

Ms. Molly O'Connell Business Office Manager

Assisted by:

Financial Services staff Research and Planning staff

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LAKESHORE TECHNICAL COLLEGE DISTRICT

COMPREHENSIVE ANNUAL FINANCIAL REPORT For the fiscal years ended June 30, 2014 and 2013

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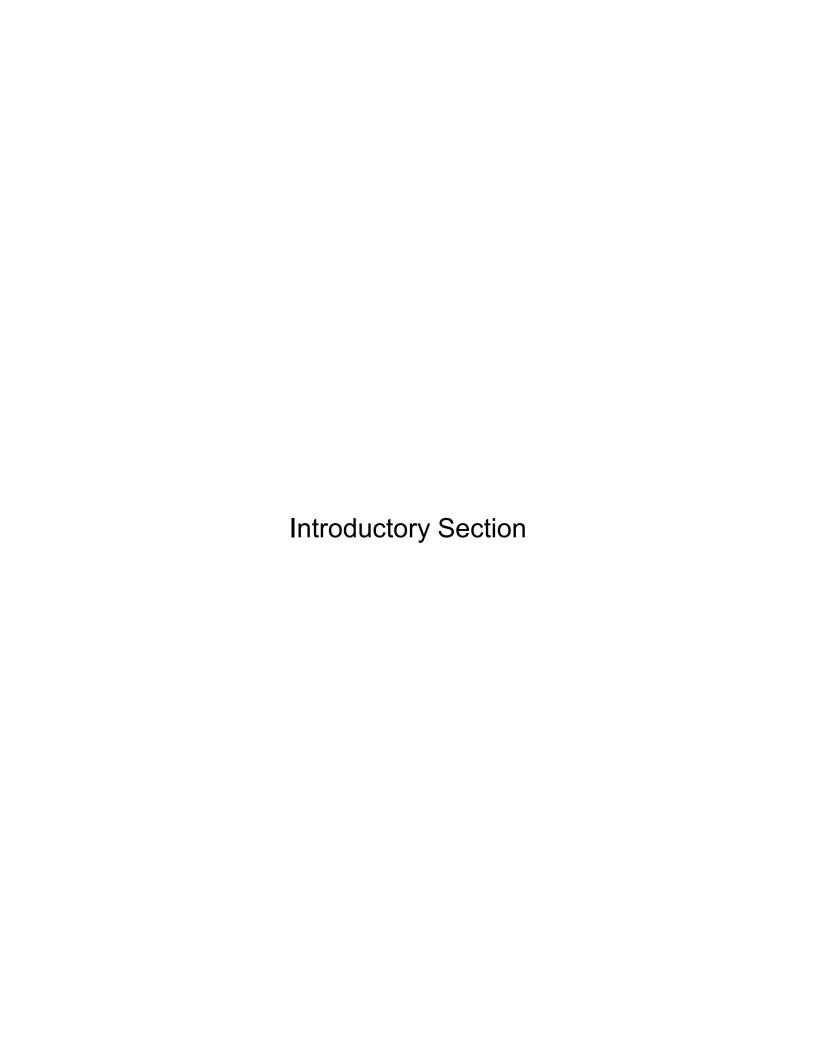
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LAKESHORE TECHNICAL COLLEGE DISTRICT

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December 17, 2014

To the Citizens and Board of Directors of the Lakeshore Technical College District

The Comprehensive Annual Financial Report (CAFR) of Lakeshore Technical College District (District, College or LTC) for the fiscal year ended June 30, 2014 is hereby submitted. Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the District. To the best of our knowledge, the enclosed data is accurate and reported in a manner designed to present fairly the financial position and results of operations of the District. All disclosures necessary to enable the reader to gain an understanding of the District's financial activities have been included.

This report is consistent with legal reporting requirements of the State of Wisconsin, and in our opinion was prepared in conformity with accounting principles generally accepted in the United States of America. In addition to meeting legal reporting requirements, this report is intended to present a comprehensive summary of the significant financial data of the District in a readable format to meet the varying needs of the District's citizens, taxpayers, students, employees, financial institutions, intergovernmental agencies and the Wisconsin Technical College System.

The District maintains internal controls designed to provide reasonable assurance that the District's assets are safeguarded from loss, unauthorized use or disposition and to ensure compliance with established governmental laws, regulations and policies, College policies, and other requirements of those to whom the District is accountable. The internal accounting control structure is designed to provide reasonable, not absolute, assurance that these objectives are met.

State law and federal guidelines require an annual audit of the District's financial records. The District has contracted with the independent certified public accounting firm of Schenck SC to perform the annual audit of its financial statements and state and federal assistance programs. The Independent Auditors' Report is included in the financial section of this CAFR and reflects an unqualified opinion on the basic financial statements. As a recipient of state and federal awards, the District complies with the requirements of the Single Audit Act, and separate single-audit reports have been issued, which are included in the Single Audit section.

Generally accepted accounting principles require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The District's MD&A can be found immediately following the report of the independent auditors.



PROFILE OF THE DISTRICT

Lakeshore Technical College is a not-for-profit, public, two-year post-secondary educational institution that focuses on occupational education. It is one of 16 comprehensive two-year post-secondary technical colleges in Wisconsin that operates under the administration of the Wisconsin Technical College System (WTCS). The District is governed by a local nine-member District Board (LTC Board) whose representation is determined by state statute.

Located in east central Wisconsin, LTC serves a district which measures approximately 1,200 square miles, covering Manitowoc and Sheboygan counties as well as parts of Calumet and Ozaukee counties. The main campus, consisting of five buildings on a 154-acre site, as well as an environmental campus, is in the village of Cleveland, Wisconsin, centrally located between the District's two primary city centers, Manitowoc and Sheboygan. The College operates two learning centers strategically located in the Sheboygan and Manitowoc Job Center facilities. LTC also operates community education centers in District high schools with a focus on Mishicot and Two Rivers, Kiel and Plymouth, Cedar Grove-Belgium, Oostburg, and Random Lake.

LTC demonstrates a commitment to excellence through its focus on preparing a workforce, being responsive to community needs, and its philosophy of continuous process improvement. Partnerships in the community and within education, both K-12 and post-secondary, are key to building career ladders and keeping the economy strong. LTC's acceptance into the Higher Learning Commission's Academic Quality Improvement Program (AQIP) for accreditation in 2000 promoted the principles and benefits of continuous improvement and practices that lead to enhanced continuous learning, quality improvement, and performance excellence.

LTC completed its strategic plan in 2013 through a process that collected input from staff, students, and other stakeholders. The outcome is a three year road map which influences how the College educates and trains a workforce to meet the evolving Lakeshore area employment needs. The College employs an integrated planning model that requires annual review, assessment, and update of the College's long- and short-term strategies. The Leadership Team tracks progress on key indicators through monthly and semiannual College monitors and through monitoring the key college results of FTEs, graduation and placement rates.

In addition to the strategic plan, the College adopts an annual theme each fall and develops corresponding staff development opportunities to advance its commitment to student learning and staff development. Recent annual themes include: "Innovation" in 2011-12, "Keep it Simple: in 2012-13 and "Strive for Five" in 2013-14.

The District is affiliated with the Lakeshore Technical College Foundation, Inc. (Foundation), a not-for-profit corporation whose purpose is to solicit, hold, manage, invest and expend endowment funds and other gifts, grants, and bequests exclusively for the maintenance and benefit of LTC and its students. The Foundation is a legally separate tax exempt component unit of the District. A separate board of directors governs the Foundation. The Foundation has been reported as a discretely presented component unit in LTC's basic financial statements.

Scope of Educational Offerings

LTC's mission is realized with each graduation as students enter the workforce equipped with critical skills and core abilities (common learning objectives) to meet employer needs. The College's educational offerings include degree and diploma programs, apprenticeships, incumbent worker training, and precollege instruction. Additional student learning opportunities include internships, clinicals, participation in student clubs, and service learning. Thirty-six associate of applied science degrees, twenty-nine technical diplomas, and ten state-indentured apprenticeships are offered through eight instructional divisions. LTC's programs incorporate industry-leading technologies to reflect the employment needs and provide a base for lifetime learning. Students access these technologies for hands-on learning. To increase student

accessibility, programs are shared with other colleges and courses are offered through flexible learning options. Thirteen programs hold professional or specialized accreditation certification from eleven entities.

In addition to meeting the needs of District residents through programs and course offerings, LTC offers courses, workshops, and seminars to meet the needs of business and industry. LTC's Workforce Solutions provides customized training to employers to update employee skills and improve workplace performance. It also provides entrepreneurship services through E-Seed courses and business assistance in plan development to local entrepreneurs.

Community Education and Pre-College instruction is available through LTC's Manitowoc and Sheboygan County Job Centers and Community Education centers. Community Education focuses on personal and professional growth. Pre-College focuses on academic preparation and includes Adult Basic and Secondary Education (ABE/ASE), English Language Learner (ELL), General Educational Development (GED), and High School Equivalency Diploma (HSED).

Student Base, Needs, Requirements

LTC's student base is slightly lower than the District's demographics, with 77 percent of students over 25 years of age. The median student age for the College changes with the economy, from a median of 27 in 2000-01 to 36 in 2010-11, and back down to 27 in 2012-13. The District's estimated minority population is nearly 11 percent.

Seventy-nine percent of the College's student base resides in the District. Flexible learning options allow the College to serve a student population outside the commutable geographic area. Another market segment for the College is prior degree holders.

Collaboration

Relationships with organizations are created, prioritized, and built based on LTC's strategic and annual plan goals. The College creates relationships by identifying potential partners who help achieve the goals.

Collaborative relationships with four year colleges and universities provide evidence that students are prepared for the rigor of higher education (primarily 4-year) and can pursue educational goals beyond the associate degree. Grant programs and other initiatives provide venues for LTC to partner with area businesses to ensure employee and employer needs are met.

LTC has many key partnerships: the Wisconsin Indianhead, Lakeshore, and Mid-State Consortium (WILM), the Bay Area Workforce Development Board (BAWDB), Snap-On, the LTC Foundation, LTC-Plymouth Science and Technology Center and the area school districts. WILM provides oversight and leadership for the information systems and data needs for the three collaborating colleges. The BAWDB provides a network of state, regional, and local resources to support the workforce and companies. Part of the network is the Manitowoc and Sheboygan Job Centers which provide strategic learning sites in the District's population centers as well as partnerships with the counties, Great Lakes Training and Development, and the Department of Vocational Rehabilitation. LTC's relationship with Snap-On has provided access to curriculum and tools to enhance students' hands-on learning. The LTC Foundation provides resources to support students, activities, and current learning environments that help students succeed. Additionally, the LTC Foundation works with the College to ensure that private resources are available for student scholarships as well as for initiatives that help achieve College-wide goals.

The College values the importance of strong relationships with K-12 partners as evidenced by the high schools that serve as LTC Community Education centers. The College employs two Career Coaches to assist high school students with their transition to college, a Youth Apprenticeship Coordinator, two Youth Apprenticeship Specialists and a K-12 Relations Manager to build relationships, enhance dual credit opportunities, and increase transition rate. These relationships led LTC to partner with School

District of Mishicot and area manufacturers to expand LTC technical programming into the high school to meet local employment needs through a DWD grant and develop a center to serve the northern region of our district. This center will focus on offerings in high demand occupational areas which lead students to Pathway Certificates. The college also partners with the Sheboygan Area School District to bring certificates to Central High School, including Customer Service, Early Childhood, Welding, Dietary Aide, Nursing Assistant and Health Care Customer Service.

Distinctive/Critical Facilities, Equipment, Technologies, Regulatory Environment

LTC has planned for facilities growth as well as technology expansion as it advances its mission, vision, and strategic plan. LTC allocates resources annually for equipment and remodeling projects to systematically upgrade classroom learning environments that enhance student learning.

Within its broad range of technical education, the College has many distinctive teaching/learning facilities that use technology to enhance the students' hands-on learning experiences. The Clinical Skills Lab offers an intravenous (IV) arms, human patient simulators, a planned radiography lab, and other hands-on learning equipment for healthcare students to practice and check off skills before being placed in a clinical site externship. The human patient simulator simulates health conditions for students to practice treating. The Dental Clinic provides students an opportunity to work in a multi-chair dental clinic. Local dentists, hygienists, and assistants volunteer their time to work with students and provide community dental care.

The Public Safety Training Center offers programs and training ranging from Emergency Medical Services (EMS) to Confined Rescue. A fully operational Emergency Operations Center provides a site for hands-on training and an alternate site for emergency responders in case of an event. In fall 2010, a state-of-the-art driving skills course was opened offering training to emergency vehicle operators, motorcyclists, and potentially other drivers. This course provides local agencies opportunities to train more often with the desired outcome of less traffic injuries or fatalities. In 2010-11, a high angle rescue tower was erected to teach proper climbing and fall rescue techniques.

LTC's renewable energy demonstrations include four grid-tied wind turbines and two photovoltaic panels which introduced renewable energy and sustainability education. The College utilizes light tubes to light spaces in place of fluorescent fixtures and lighting controls to turn-off lights in spaces not in use. In 2011, the College developed an Energy Education Center. Future sustainable infrastructure installations are planned as well as additional residential workshops and sustainability offerings. In 2010, the College began leasing property from the LTC Foundation, for our Environmental Campus. The Environmental Campus houses the Sustainable Horticulture and Landscape Horticulture programs.

The Center for Manufacturing Excellence includes the Flexible Training Arena (FTA) and the Nierode Building. The Flexible Training Arena is a simulated modern manufacturing site that provides welding, industrial maintenance, and sheet metal trades instruction. The facility was designed to flex with the training demands of industry. The Nierode building showcases robotics, programmable logic controllers, computer-aided drafting, computer numerical controlled machine tools, and other hands-on learning equipment used in modern manufacturing facilities. LTC expanded the facilities of the FTA in 2013-14, in order to combine and expand the welding labs, provide space for the fabrication program and increase lab space for Industrial Maintenance and other programs. In addition, space in the Nierode building was remodeled to expand the Machine Tool and CNC, Automation and Food Manufacturing programs throughout the summer of 2014.

LTC has also collaborated with Plymouth High School to create a LTC Plymouth Science and Technology Center. The labs and classrooms are used by the high school students during the day and by LTC students in the evenings. In 2012, LTC in collaboration with the Department of Corrections and Bay Area Workforce Development Board purchased a truck and trailer to be used as a Mobile Manufacturing Lab. The lab contains equipment that is used for training in basic mechanics and

industrial automation. The lab provides training to the Department of Corrections as well as to local high schools.

In 2010, the College began leasing property from the LTC Foundation for the Environmental Campus. The Environmental Campus houses the Sustainable Horticulture and Landscape Horticulture programs. LTC also leased a former restaurant in Sheboygan to house the Culinary Program in May 2012. The facility includes a high performance kitchen, demonstration kitchen and classroom, and a full service restaurant. Besides culinary classes, the students will also gain hands-on experience through managing the restaurant. Internships at various restaurants and resorts in the area will provide additional learning opportunities for the students. Students in the Hotel and Hospitality, Graphic and Web Design, and Accounting programs are involved in various aspects of the program and restaurant.

The learning college classroom and technology refresh plans ensure every classroom and conference room has current and similar equipment and room arrangements to increase usability and functionality. The technology refresh plan ensures computer, network and media equipment is updated on regular cycles. Wireless networking is available throughout the campus.

Faculty and Staff Base

LTC employs 293 full and part-time people within three organizational groups: 117 support staff, 60 management staff, 116 faculty. The Lakeshore Educational Association (Local 3201 of the National Education Association), represents 51% bargaining unit faculty. Management and support staff are not represented by a union. LTC also employs 498 part time (adjunct) faculty, students, temporary help, dentists and child care workers. The staff are aligned to ten functional areas which make up the systems of the College.

ECONOMIC CONDITIONS

Competitive Environment

There are four Wisconsin Technical Colleges, two University of Wisconsin (UW) two-year transfer colleges, and two four-year institutions that offer educational opportunities in the local area. Additionally, there are four established private colleges and three public institutions of higher education within fifty miles of LTC. While these institutions offer educational opportunities, our missions are different therefore allowing unique partnerships to form.

There is increased competition globally from institutions offering on-line courses. For-profit institutions have increased their local presence through information nights, newspaper, radio, and television advertisements. Institutions such as Rasmussen, University of Phoenix, Upper Iowa, Globe University, Kaplan University, Bryant & Stratton College, and ITT Tech have invested in facilities within the region offering niche programs that are in direct competition with LTC. Some local employers have on-site training facilities as well as UW Colleges/Extension offering continuing education that compete with LTC's Workforce Solutions' offerings.

PLANNING PROCESS

LTC's integrated planning process ensures the organization is focused on district needs, assessment of results and continuous improvement. Feedback and input is integral to the LTC planning process and the College gathers input from the Community, local employers, staff, and student. The LTC Board reviews of the ends policies and the Leadership Team's review of the mission, vision, and strategic plan annually.

The strategic plan spans four years and is reviewed annually with broad input from business, community, educators, staff, and students. The feedback is analyzed and prioritized to develop the annual priorities. Current performance is analyzed using the College monitor, key results, and year-end report.

Annual priorities are operationalized through annual plan projects. Strategic and leadership project managers are assigned by the Leadership Team and develop project charters to ensure vision alignment. Managers work with staff to develop department plans that support the annual priorities. The Leadership Team prioritizes the College's annual projects against available resources using key indicators to determine priorities in the budget.

Budgets are allocated and developed within resources to accomplish annual priorities. Assumptions and financial projections are updated monthly throughout the process until the budget is balanced. Staff plan and budget forums are held to communicate and hear feedback.

The plan and budget is implemented in the new fiscal year. Project teams kickoff and new fiscal budgets are released. The process is evaluated for continuous improvement. Individual performance indicators and goals are developed, documented through a performance monitor, and reviewed at the semi-annual Employee Performance Review (EPR) session. The College monitor is reviewed by the Leadership Team and reported to the LTC Board and to the organization semi-annually through a mid-year and year-end report.

VISION, MISSION AND ENDS POLICY

Vision

The vision provides the focus for the College and its staff and supports all efforts related to performance excellence.

To meet the needs of the future with innovation and excellence.

Mission

The mission serves as the nexus for the continued success of the College. Whether the focus is on new technology, alternative delivery, training to help address health care worker shortage, or implementing a new program, the District strives to fulfill the College mission with every endeavor. The District develops individuals who apply knowledge and skills to enhance quality of life and boost economic vitality. In addition, the District is committed to extending learning beyond the classroom and throughout life.

To enrich lives and strengthen the economy by preparing a workforce that is skilled, diverse and flexible.

District Board Ends Policies

The Board's ends policies focus the College on what benefits the community should derive from the District's existence.

Community

Lakeshore Technical College exists so the community workforce will be well trained, diverse, and flexible, and will meet the needs of a changing marketplace.

Learning Opportunities

Learning opportunities are affordable and accessible, within available resources.

MANAGEMENT SYSTEMS AND CONTROLS

LTC is committed to the development of good management systems and controls. Systems are conscientiously developed within which LTC employees can function effectively which provides appropriate levels of supervision and segregation of duties.

Internal Controls

The management of LTC is responsible for establishing and maintaining an internal control structure designed to ensure that the assets of the College are protected from loss, theft, or misuse and to ensure that adequate accounting data is compiled to allow for the preparation of financial statements in conformity with generally accepted accounting principles. The internal control structure is designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived; and (2) the valuation of costs and benefits requires estimates and judgments by management.

As a recipient of federal, state and local financial assistance, LTC is also responsible for ensuring that an adequate internal control structure is in place to ensure and document compliance with applicable laws, regulations, contracts and grants related to these programs. This internal control structure is subject to periodic evaluation by management and the internal audit staff of the government.

Budgetary System

LTC's annual budget is prepared in accordance with the requirements of the Wisconsin Technical College System Board. These budget requirements include administrative review, public hearings, and passage by the District board prior to June 30 of each year. Budgeted amounts are controlled by function within funds, with modification or changes of the approved budget possible upon approval by two-thirds vote of the District board.

Based on strategic priorities, objectives, plans and budgets are developed. These budgets are then reviewed by budget managers and subsequently submitted in detail to the budget staff. The information is then summarized and analyzed by administration prior to being submitted to the District board for approval. As expenditures occur throughout the year, they are recorded against budgeted amounts. Individual budget managers are responsible for monitoring the budgets along with the budget staff. The District's decentralized approach allows for the reallocation of budgets to meet the needs of the public and still maintain proper stewardship.

Independent Audit

The College's board policy and state law requires an annual audit of LTC's financial statements by an independent certified public accountant. This requirement has been complied with and the independent auditors' opinion is included in this report.

Certificate

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Lakeshore Technical College for its comprehensive annual financial report for the fiscal year ended June 30, 2013. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

Acknowledgment

The preparation of this report on a timely basis was accomplished through the cooperative efforts of the Financial Services Department and other staff, with the assistance of the District's independent auditors, Schenck SC. We express our appreciation to our staff for their hours in preparing this report.

Respectfully submitted,

Michael Lanser, Ed.D.

President

Cindy Dross, CPA Chief Financial Officer



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

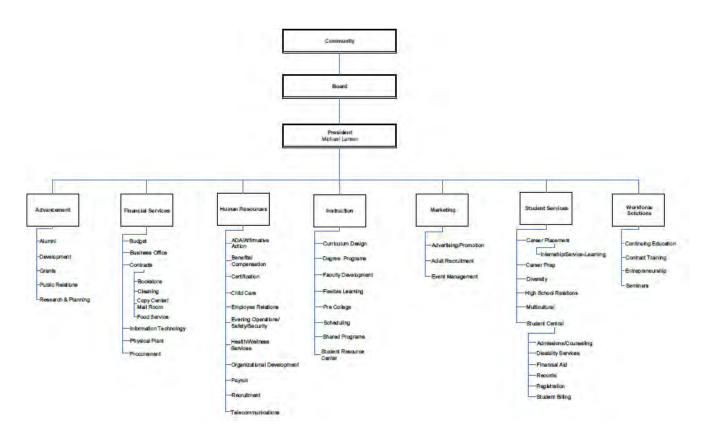
Lakeshore Technical College District Wisconsin

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2013

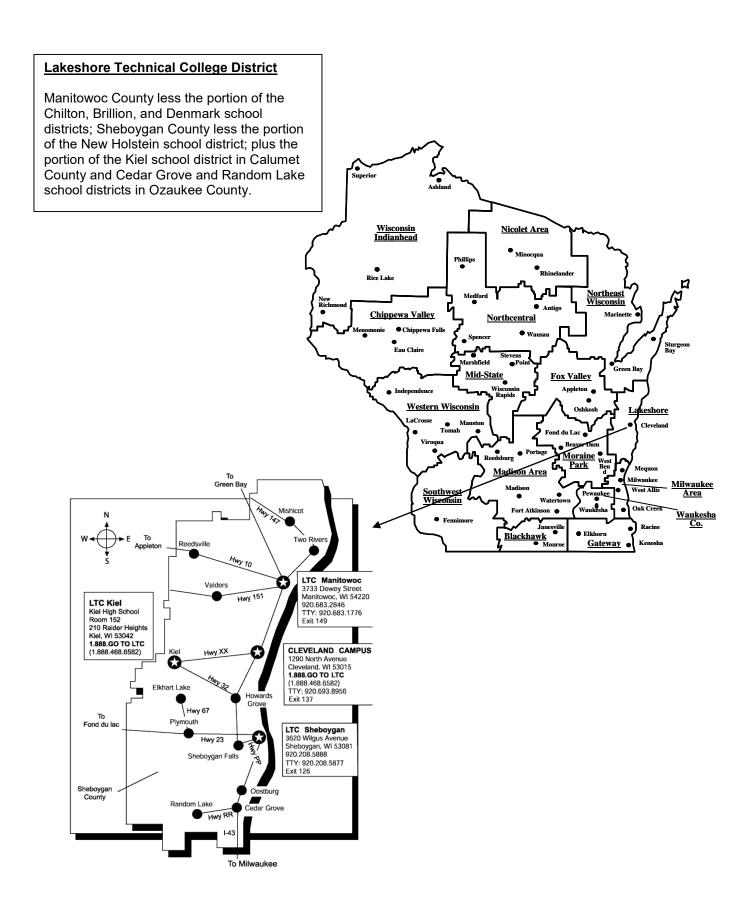
Executive Director/CEO

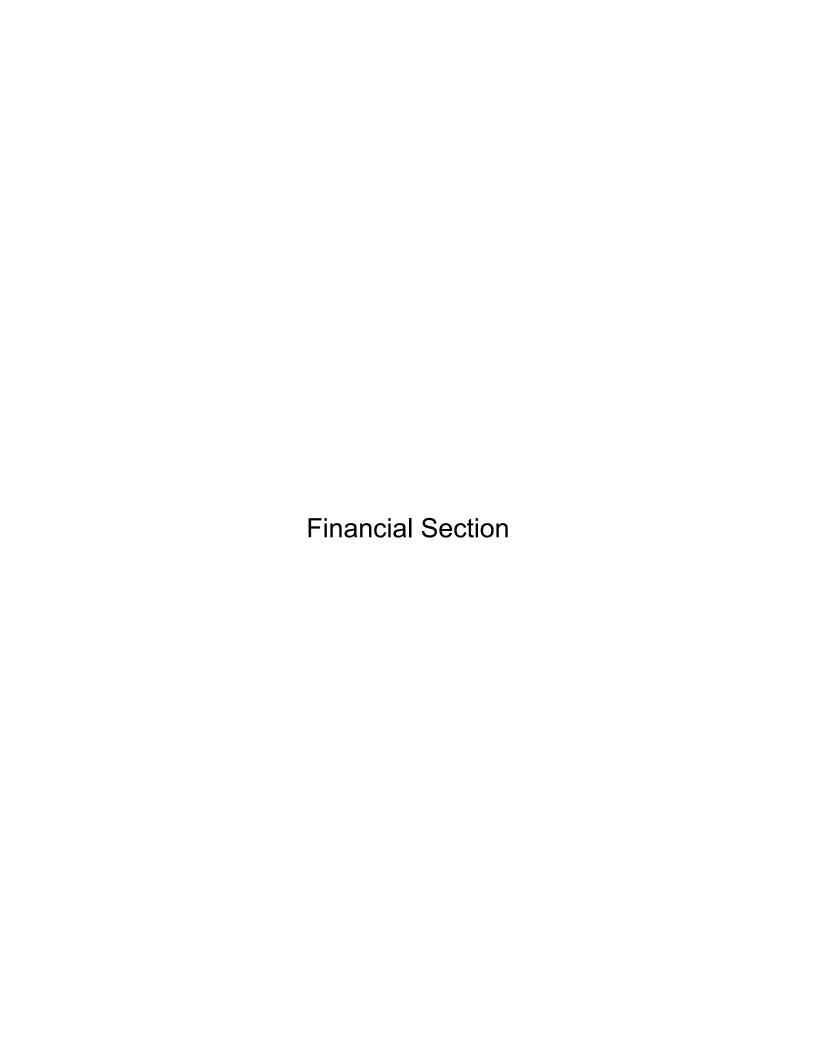
Lakeshore Technical College Organizational Chart



Lakeshore Technical College District Board

| Officers | Name | Membership Type |
|---------------------|--------------------|--------------------------------------|
| Chair | Nancy H. Crowley | Additional Member |
| Vice-Chair | Sharon Chappy | Additional Member |
| Secretary/Treasurer | Cindy Huhn | Elected Official Member |
| Member | Christine Adelman | Employee Member |
| Member | Lucio Fuentez | Employer Member |
| Member | Vicky Hildebrandt | Additional Member |
| Member | John Lukas | Employer Member |
| Member | Roy W. Kluss | Employee Member |
| Member | Dr. Joseph Sheehan | School District Administrator Member |







INDEPENDENT AUDITORS' REPORT

To the District Board Lakeshore Technical College District Cleveland, Wisconsin

Report on the Financial Statements

We have audited the accompanying basic financial statements of the Lakeshore Technical College District (the District) and the discretely component unit as of and for the years ended June 30, 2014 and 2013, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. The financial statements of the Lakeshore Technical College Foundation, Inc., a discretely presented component unit of the District, were not audited in accordance with *Government Auditing Standards*. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Lakeshore Technical College District as of June 30, 2014 and 2013, and the respective changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described in Note 1A, the District has implemented GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*, for the year ended June 30, 2013. Our opinion is not modified with respect to this matter.

As described in Note 1J, the District has implemented GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position* and GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, for the year ended June 30, 2013. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 17 through 29, and the schedule of funding progress and the schedule of employer contributions on page 61 be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the District's basic financial statements. The financial information listed in the table of contents as supplementary information and the other information, such as the introductory and statistical section, are presented for purposes of additional analysis and is not a required part of the basic financial statements.

The supplementary information and the schedules of expenditures of federal and state awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information, the schedules of expenditures of federal and state awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated November 12, 2014, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the District's internal control over financial reporting and compliance.

Certified Public Accountants

Schenck SC

Sheboygan, Wisconsin November 12, 2014 This page intentionally left blank.



Lakeshore Technical College District Management's Discussion and Analysis

Lakeshore Technical College District's (District, College or LTC) Management's Discussion and Analysis (MD&A) of its financial condition provides an overview of financial activity, identifies changes in financial position, and assists the reader of the financial statements in focusing on noteworthy financial issues.

While maintaining its financial health is crucial to the long-term viability of LTC, the primary mission of a public institution of higher education is to provide education and training. Therefore, net position is accumulated only as required to ensure that there are sufficient reserve funds for future operations and implementation of new programs.

The MD&A provides summary level financial information; therefore, it should be read in conjunction with the accompanying financial statements.

LTC is affiliated with the Lakeshore Technical College Foundation, Inc. (Foundation), a not-for-profit corporation whose purpose is to solicit, hold, manage, invest and expend endowment funds and other gifts, grants, and bequests exclusively for the maintenance and benefit of LTC and its students. The Foundation has been reported as a discretely presented component unit in the College's basic financial statements.

The Lakeshore Technical College Foundation, Inc. financial statements can be obtained through Lakeshore Technical College District, 1290 North Avenue, Cleveland, WI 53015.

Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenue earned and the expenses incurred during the year. Activities performed by the College are reported as either operating or non-operating activities. In general, a public college such as LTC will report an operating deficit or loss, as the financial reporting model classifies state appropriations and property taxes, the College's main sources of revenue, as non-operating revenues. The utilization of capital assets is reflected in the financial statements as depreciation, which amortizes the cost of an asset over its expected useful life.

The College implemented GASB Statement 65, *Items Previously Reported as Assets and Liabilities* for the year ended June 30, 2013. This regulation requires the College to expense debt issuance costs in the year they are incurred instead of amortizing those costs over the life of the debt. The portion of debt issuance costs that were incurred in years prior to 2013 and not yet expensed are reported on the Statement of Revenues, Expenses and Changes in Net Position as a cumulative change in accounting principle in the amount of \$15,050.

The following is a condensed version of the Statement of Revenues, Expenses, and Changes in Net Position:

| 1 Osition. | | Increase/(Decrease) | | | |
|---|------------------------|------------------------|--------------|---------|------------------------|
| | 2014 | 2013 | \$ | % | 2012 |
| Operating Revenues | | | | | |
| Program fees | \$ 4,871,487 | \$ 5,212,340 | \$ (340,853) | -6.5% | \$ 5,941,546 |
| Material fees | 317,475 | 330,519 | (13,044) | -3.9% | 339,445 |
| Other student fees | 633,708 | 592,491 | 41,217 | 7.0% | 669,023 |
| Federal grants | 5,165,082 | 5,335,658 | (170,576) | -3.2% | 5,346,341 |
| State grants | 1,133,099 | 1,309,717 | (176,618) | -13.5% | 1,441,612 |
| Business & school contracts | 1,303,938 | 1,198,602 | 105,336 | 8.8% | 1,058,262 |
| Auxiliary enterprise revenue | 1,460,728 | 1,156,002 | 304,728 | 26.4% | 1,049,107 |
| Miscellaneous revenue | 833,423 | 1,030,679 | (197,256) | -19.1% | 720,436 |
| Total operating revenues | 15.718.940 | 16,166,006 | (447,066) | -2.8% | 16,565,772 |
| Total operating revenues | 13,710,940 | 10, 100,000 | (447,000) | -2.070 | 10,303,772 |
| Non-operating Revenues | | | | | |
| Property taxes | 22,146,080 | 22,114,352 | 31,728 | 0.1% | 22,031,068 |
| State operating appropriations | 2,744,687 | 2,916,657 | (171,970) | -5.9% | 2,881,080 |
| Gain on sale of capital assets | 0 | 32,684 | (32,684) | -100.0% | 8,031 |
| Interest income | 177,832 | 199,221 | (21,389) | -10.7% | 148,355 |
| Realized and unrealized gain (loss) | | | | | |
| on investments | 2,574 | (277,010) | 279,584 | -100.9% | 231,264 |
| Total non-operating revenues | 25,071,173 | 24,985,904 | 85,269 | 0.3% | 25,299,798 |
| Total revenues | 40,790,113 | 41,151,910 | (361,797) | -0.9% | 41,865,570 |
| Operating Expenses | | | | | |
| Instruction | 20,839,681 | 22,114,622 | (1,274,941) | -5.8% | 21,342,093 |
| Instructional resources | 1,178,019 | 1,267,206 | (89, 187) | -7.0% | 1,300,558 |
| Student services | 4,125,590 | 3,377,376 | 748,214 | 22.2% | 3,268,403 |
| General institutional | 4,646,304 | 4,524,899 | 121,405 | 22.2% | 4,810,180 |
| | | 2,777,227 | 641,345 | | |
| Physical plant Auxiliary enterprise services | 3,418,572 | | 162,974 | 23.1% | 2,901,839 |
| Depreciation | 1,639,328 3,221,118 | 1,476,354 2,983,097 | 238,021 | 11.0% | 1,024,776 2,631,714 |
| • | | | • | 8.0% | |
| Student aid | 2,303,114 | 2,706,886 | (403,772) | -14.9% | 3,529,081 |
| Total operating expenses | 41,371,726 | 41,227,667 | 144,059 | 0.3% | 40,808,644 |
| Non-operating Expenses | | | | | |
| Loss on sale of capital assets | 25,175 | 0 | 25,175 | 0.0% | 0 |
| Interest expense | 543,016 | 490,161 | 52,855 | 10.8% | 658,367 |
| Total non-operating expenses | 568,191 | 490,161 | 78,030 | 15.9% | 658,367 |
| Total expenses | 41,939,917 | 41,717,828 | 222,089 | 0.5% | 41,467,011 |
| | | | | | |
| Change in net position before capital contributions | (1,149,804) | (565,918) | (583,886) | 103.2% | 398,559 |
| Contributions | 1,570,000 | 700,000 | 870,000 | | 0 |
| Federal and state capital grants | 215,347 | 256,041 | (40,694) | -15.9% | 205,020 |
| Change in net position after capital contributions | 635,543 | 390,123 | \$ 245,420 | 62.9% | 603,579 |
| Cumulative effect of change in accounting | | | | | |
| principle | 0 | (15,050) | | | 0 |
| γιιιοιρισ | | (13,030) | | | |
| Net position - beginning of the year | 16,676,725 | 16,301,652 | | | 15,698,073 |
| Net position - end of the year | \$ 17,312,268 | \$ 16,676,725 | | | \$ 16,301,652 |

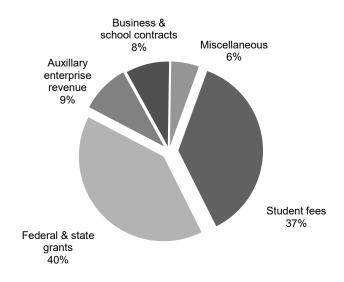
Operating revenues are the charges for services offered by the College. During 2014, the College generated \$15.7 million of operating revenue. This is a decrease of \$447,000 from 2013, or 2.8%, compared with a decrease of \$400,000, or 2.4% in 2013.

Significant changes in operating revenue for the years ended June 30, 2014 and 2013 are as follows:

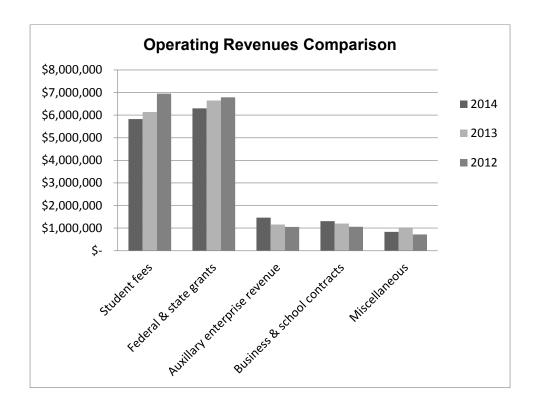
- Program, material and other fees charged to students for attending courses decreased by \$313,000 or 5% in 2014 compared to a decrease of \$815,000, or 12% in 2013. LTC experienced a 6% decrease in student FTE's (full-time equivalent) for 2014 and a 5% decrease in 2013. During tough economic times, LTC historically has seen an increase in FTEs. Individuals who have been laid off or terminated from their employment come to LTC to be re-trained. Student FTEs decreased for 2014 and 2013 as the dislocated workers completed their programs and federal and state agency funding for dislocated workers came to an end. Increased program fee rates, which are set by the state, offset the decrease in enrollments. The state increased the program fee rates by 4.5% for 2014 and 2013, and 5.5% for 2012.
- Federal and state grants for specific purposes, including financial aid payments to students, totaled \$6.3 million for 2014, a decrease of \$347,000, or 5%. State grant revenue decreased \$177,000 due to a decrease in health care education and curriculum development grants, while federal grant revenue decreased \$171,000 due to a decrease in PELL grant revenue. In 2013, federal and state grant operating revenue was \$6.6 million, a decrease of \$143,000 or 2%. This decrease was due to a decrease in workforce advancement grants.
- Auxiliary enterprise revenues, including revenues generated by the bookstore, food service, child care, culinary restaurant and other instructional related activities, increased \$305,000, or 26%, in 2014 while 2013 showed an increase of \$107,000 or 10%. The increase in 2014 is due to an increase in instructional related revenue, shuttle revenue and other miscellaneous revenue. The increase in 2013 is due to the opening of the Culinary Institute in September 2012.
- Contract revenues result from customized training to business and industry as well as local school districts. Contract revenues increased by \$105,000 or 9% in 2014 and increased \$140,000 or 13% in 2013. The increase in both years was due to an increase in high school contracts for dual enrollment courses.

The following is a graphical illustration of operating revenues by source for the fiscal year ended June 30, 2014.

2014 Operating Revenues



The graph below depicts the comparison between 3 years of operating revenues:



Non-operating revenues are revenue items not directly related to providing instruction. Non-operating revenues were \$25.0 million for 2014 and 2013 and \$25.3 million for 2012.

The most significant components of non-operating revenues for the years ended June 30, 2014 and 2013 include the following:

- Property taxes are the biggest source of revenue for the College. Property taxes levied by the College for 2014 and 2013 were \$22.1 million and were \$22.0 million for 2012. Property tax revenue for 2014 increased \$32,000 or 0.1%. In 2013, property tax revenue increased \$83,000, or 0.4%. Equalized values of property in the District decreased by 1% from 2013.
- State operating appropriations decreased \$172,000 or 6% in 2014 compared to an increase of \$36,000 or 1% in 2013. General state aids decreased \$162,000 or 8% in 2014 and decreased \$18,000 or 0.8% in 2013. Final state aid payments are not received until November following the fiscal year end. The amount of state aids received is based on a complicated formula that takes into consideration activities of the other fifteen technical colleges in Wisconsin, including actual expenditures, student FTE's, and equalized property valuations of each district.
- o Interest income decreased \$21,000 or 10% in 2014, compared with an increase of \$51,000 or 34% in 2013. The weighted average interest rate on investments fell from 0.17% to 0.11%.
- For 2014, the realized and unrealized gain on investments was \$3,000. This compares to the realized and unrealized loss on investments of \$277,000 for 2013 and the realized and unrealized gain of \$231,000 for 2012. The year over year fluctuation is largely due to changes in the fair value of bonds and bond mutual funds held. It is the intention of the College to hold its bonds to maturity and to keep its investment in the bond mutual funds until the fair value of the funds improve.

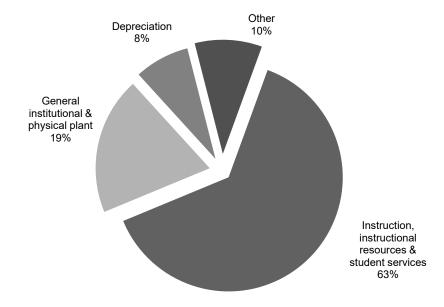
Operating expenses are costs related to offering the programs of the College. During 2014, operating expenses totaled approximately \$41.4 million. This represents an increase of \$144,000 or 0.3%, compared to an increase of \$419,000 or 1% in 2013. The majority of these expenses, about 66%, are for salary and benefits. Other major types of expenses include supplies, printing and minor equipment (7%), contract services (4%), student aid (6%) and depreciation (8%). Expenses such as travel, insurance, utilities and other expenses account for the remaining 9% of total operating expenses.

Significant changes in operating expenses for the years ended June 30, 2014 and 2013 are as follows:

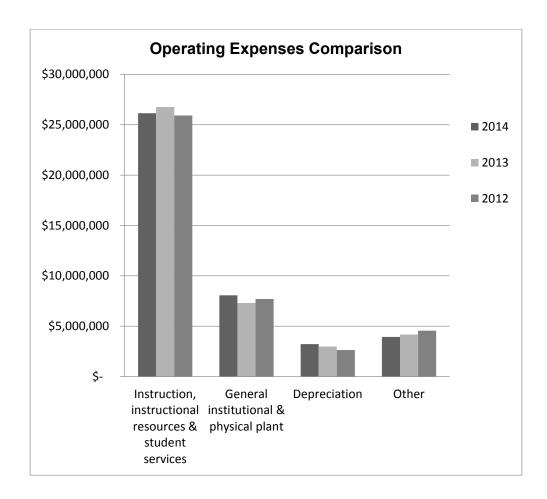
- Direct costs (instruction, instructional resources and student services) decreased \$616,000 or 2% in 2014 due to a decrease in wages and benefits for summer school instruction and a decrease in minor equipment costs. In 2013, direct costs increased \$848,000 or 3% due to wage and benefit increases.
- General institutional and physical plant expenses increased \$763,000 or 10% to \$8.0 million for 2014, compared to \$7.3 million in 2013 and \$7.7 million for 2012. The year-over-year fluctuations are largely due to minor equipment purchases related to construction activity on campus.
- Auxiliary enterprise services expenses increased \$163,000 or 11% in 2014 and increased \$452,000 or 44% in 2013. The increase in 2014 was due to the outsourcing of a shuttle program for students and additional staffing for the Culinary Institute. The increase in 2013 was due to the opening of the Culinary Institute and expenses incurred for the in-house WILM data center.
- Student aid decreased by \$404,000 or 15% in 2014 and decreased \$822,000 or 23% in 2013. The
 decrease in 2014 is due to decreases in both direct lending and PELL grants. The decrease in
 2013 is due to a decrease in direct lending.

The following is a graphical illustration of operating expenses by function for the fiscal year ended June 30, 2014.

2014 Operating Expenses



The graph below shows the comparison of operating expenses for the last three fiscal years.



Non-operating expenses are expense items not directly related to providing instruction. Non-operating expenses increased \$78,000 or 16% in 2014, compared to a decrease of \$168,000 or 26% in 2013. Interest expense of \$543,000, \$490,000 and \$658,000 was the main component of non-operating expenses for 2014, 2013 and 2012, respectively.

Statement of Cash Flows

The Statement of Cash Flows presents information related to cash inflows and outflows, summarized by operating, capital, financing and investing activities. This statement is important in evaluating the College's ability to meet financial obligations as they mature.

The following schedule summarizes the major components of the Statement of Cash Flows:

| | | Increase/(Decrease) | | | |
|--------------------------------------|----------------|---------------------|---------------|---------|----------------|
| | 2014 | 2013 | \$ | % | 2012 |
| Cash flows from operating activities | \$(22,238,177) | \$ (21,390,577) | \$ (847,600) | -4.0% | \$(21,468,141) |
| Cash flows from non-capital | | | | | |
| financing activities | 24,095,975 | 24,241,989 | (146,014) | -0.6% | 24,869,330 |
| Cash flows from capital & | | | | | |
| related financing activities | (3,271,846) | (3,346,561) | 74,715 | 2.2% | (4,441,769) |
| Cash flows from investing activities | (3,695,621) | (838,450) | (2,857,171) | -340.8% | (188,239) |
| Net decrease in cash & cash | | | | | |
| equivalents | \$ (5,109,669) | \$ (1,333,599) | \$(3,776,070) | -283.1% | \$ (1,228,819) |

- Cash flows from operating activities decreased \$848,000 or 4% in 2014, compared to an increase of \$78,000 or 0.4% in 2013, due to the following:
 - ✓ Payments to employees of \$27.3 million in 2014, \$27.2 million in 2013, and \$26.1 million in 2012 made up the largest portion of the cash flows from operating activities. Salaries and wages for 2014 decreased \$197,000 or 1% due to decreased staffing levels and slight wage increases. Fringe benefit costs for active employees increased \$25,000 or 0.4%.
 - ✓ Payments to suppliers for 2014 decreased \$65,000 or 0.6%, due to increases in supplies and contracted services. This compares to a decrease of \$1.2 million or 10% in 2013 due to a decrease in contracted services and student financial aid activity.
 - ✓ Tuition and fees received from students for services were approximately \$5.7 million in 2014, \$5.8 million in 2013, and \$7.2 million in 2012. The year over year decreases are due to declining FTEs combined with an increase in student accounts receivable.
 - ✓ Federal and state grants received decreased \$522,000 or 7% in 2014 due to fewer federal and state grants. This compares to an increase of \$270,000 or 4% in 2013 due to a payment received for an EDA grant awarded in 2011.
 - ✓ Auxiliary enterprise revenues received increased \$233,000 or 19% in 2014 mainly due to revenue received from instructional related activities and the shuttle program. This compares with an increase of \$151,000 or 14% in 2013 due to revenue received from the culinary restaurant.
 - ✓ Business, industry and school district contract revenues received increased \$240,000 or 22% due to an increase in high school contracts. Contract revenues remained relatively flat at \$1.1 million for 2013 and 2012.
- Cash flows from non-capital financing activities decreased \$146,000 or 0.6% in 2014 and decreased \$627,000 or 2.5% in 2013. These cash flows consist primarily of property taxes and state appropriations received. Cash flows from property taxes were \$22.1 million in 2014, \$22.2 million in 2013, and \$22.3 million in 2012. State appropriations were \$2.7 million in 2014 and \$2.9 million in 2013 and 2012.
- Cash flows from capital and related financing activities is primarily made up of two categories
 of cash flows, including purchases of capital assets and capital related debt activity (debt proceeds

and principal and interest payments). For 2014 and 2013 there were cash outflows of \$3.3 million and for 2012 there were cash outflows of \$4.4 million.

- ✓ Debt proceeds were \$5.0 million in 2014, \$3.0 million in 2013, and \$4.5 million in 2012. Principal payments were \$2.9 million in 2014 and \$2.8 million in 2013 and \$3.5 million in 2012.
- ✓ Purchases of capital assets for 2014 amounted to \$6.5 million, compared to \$3.3 million in 2013 and \$5.2 million in 2012. Major projects for 2014 include the remodeling and addition to the Flexible Training Arena (\$3.2 million), remodeling and addition to the Nierode Building (\$2.5 million), network upgrade (\$102,000) and air handling units (\$175,000). Expenditures for 2013 included \$1.7 million for equipment and technology replacement, \$181,000 for building infrastructure improvements and \$113,000 in restroom remodeling for ADA compliance.

LTC had a net decrease in total cash & investments of approximately \$5.1 million for 2014 compared to a net decrease of \$1.3 million for 2013 and a net decrease of \$1.2 million in 2012.

Statement of Net Position

The Statement of Net Position presents information on all of the College's assets and liabilities, and its deferred inflows/outflows of resources, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as an indicator of whether the financial position is improving or deteriorating.

Following are highlights of the components of the Statement of Net Position:

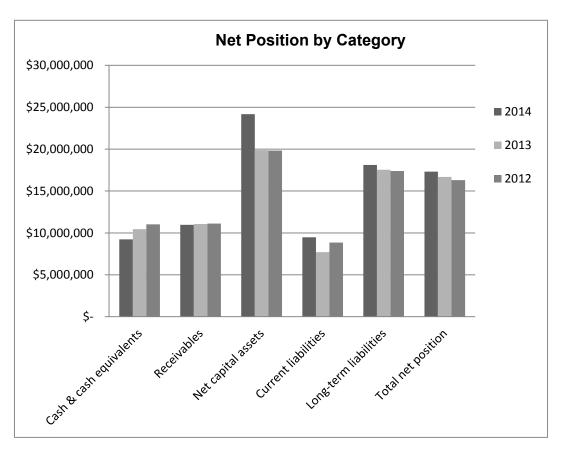
| Assets Cash and investments \$ 9,222,506 \$ 10,456,148 \$(1,233,642) -11.8% \$ 11,029,086 Receivables 10,968,216 11,054,924 (86,708) -0.8% 11,115,139 Net capital assets 24,169,638 19,881,844 4,287,794 21.6% 19,820,587 Other 552,990 527,047 25,943 4.9% 578,615 Total assets 44,913,350 41,919,963 2,993,387 7.1% 42,543,427 Liabilities 59,485,437 7,696,383 1,789,054 23.2% 8,850,412 Non-current liabilities 18,115,645 17,546,855 568,790 3.2% 17,391,363 Total liabilities 27,601,082 25,243,238 2,357,844 9.3% 26,241,775 Net Position Net investment in capital assets 7,477,870 7,075,074 402,796 5.7% 6,921,296 Restricted for capital projects 423,654 700,000 (276,346) 0 0 Restricted for debt service 786,782 701,109 85,673 < | | | Increase/(Decrease) | | | |
|--|----------------------------------|---------------|---------------------|----------------|--------|---------------|
| Cash and investments \$ 9,222,506 \$ 10,456,148 \$ (1,233,642) -11.8% \$ 11,029,086 Receivables 10,968,216 11,054,924 (86,708) -0.8% 11,115,139 Net capital assets 24,169,638 19,881,844 4,287,794 21.6% 19,820,587 Other 552,990 527,047 25,943 4.9% 578,615 Total assets 44,913,350 41,919,963 2,993,387 7.1% 42,543,427 Liabilities Current liabilities 9,485,437 7,696,383 1,789,054 23.2% 8,850,412 Non-current liabilities 18,115,645 17,546,855 568,790 3.2% 17,391,363 Total liabilities 27,601,082 25,243,238 2,357,844 9.3% 26,241,775 Net Position Net investment in capital assets 7,477,870 7,075,074 402,796 5.7% 6,921,296 Restricted for capital projects 423,654 700,000 (276,346) 0 Restricted for debt service 786,782 701,109 85,673 </td <td></td> <td>2014</td> <td>2013</td> <td>\$</td> <td>%</td> <td>2012</td> | | 2014 | 2013 | \$ | % | 2012 |
| Receivables 10,968,216 11,054,924 (86,708) -0.8% 11,115,139 Net capital assets 24,169,638 19,881,844 4,287,794 21.6% 19,820,587 Other 552,990 527,047 25,943 4.9% 578,615 Total assets 44,913,350 41,919,963 2,993,387 7.1% 42,543,427 Liabilities Current liabilities 9,485,437 7,696,383 1,789,054 23.2% 8,850,412 Non-current liabilities 18,115,645 17,546,855 568,790 3.2% 17,391,363 Total liabilities 27,601,082 25,243,238 2,357,844 9.3% 26,241,775 Net Position Net investment in capital assets 7,477,870 7,075,074 402,796 5.7% 6,921,296 Restricted for capital projects 423,654 700,000 (276,346) 0 Restricted for debt service 786,782 701,109 85,673 12.2% 595,270 Unrestricted 8,623,962 8,200,542 423,420 5.2% | Assets | | | | | |
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| Net Position Net investment in capital assets 7,477,870 7,075,074 402,796 5.7% 6,921,296 Restricted for capital projects 423,654 700,000 (276,346) 0 Restricted for debt service 786,782 701,109 85,673 12.2% 595,270 Unrestricted 8,623,962 8,200,542 423,420 5.2% 8,785,086 | Non-current liabilities | 18,115,645 | 17,546,855 | 568,790 | 3.2% | 17,391,363 |
| Net investment in capital assets 7,477,870 7,075,074 402,796 5.7% 6,921,296 Restricted for capital projects 423,654 700,000 (276,346) 0 Restricted for debt service 786,782 701,109 85,673 12.2% 595,270 Unrestricted 8,623,962 8,200,542 423,420 5.2% 8,785,086 | Total liabilities | 27,601,082 | 25,243,238 | 2,357,844 | 9.3% | 26,241,775 |
| Net investment in capital assets 7,477,870 7,075,074 402,796 5.7% 6,921,296 Restricted for capital projects 423,654 700,000 (276,346) 0 Restricted for debt service 786,782 701,109 85,673 12.2% 595,270 Unrestricted 8,623,962 8,200,542 423,420 5.2% 8,785,086 | | | | | | |
| Restricted for capital projects 423,654 700,000 (276,346) 0 Restricted for debt service 786,782 701,109 85,673 12.2% 595,270 Unrestricted 8,623,962 8,200,542 423,420 5.2% 8,785,086 | Net Position | | | | | |
| Restricted for debt service 786,782 701,109 85,673 12.2% 595,270 Unrestricted 8,623,962 8,200,542 423,420 5.2% 8,785,086 | Net investment in capital assets | 7,477,870 | 7,075,074 | 402,796 | 5.7% | 6,921,296 |
| Unrestricted 8,623,962 8,200,542 423,420 5.2% 8,785,086 | Restricted for capital projects | 423,654 | 700,000 | (276,346) | | 0 |
| | Restricted for debt service | 786,782 | 701,109 | 85,673 | 12.2% | 595,270 |
| Total net position \$ 17,312,268 \$ 16,676,725 \$ 635,543 3.8% \$ 16,301,652 | Unrestricted | 8,623,962 | 8,200,542 | 423,420 | 5.2% | 8,785,086 |
| | Total net position | \$ 17,312,268 | \$ 16,676,725 | \$ 635,543 | 3.8% | \$ 16,301,652 |

Total assets increased \$3.0 million or 7% in 2014 and decreased \$1.3 million or 3% in 2013.

 Capital assets are the largest component of the College's assets. For 2014, net capital assets increased \$4.3 million or 22%, compared to an increase of \$61,000 or 0.3% in 2013. During 2014 the College completed the addition and remodeling of the Flexible Training Arena and started the addition and remodeling of the Nierode Building.

- Receivables include property taxes of \$6.0 million in 2014 and 2013, and \$6.1 million for 2012. Payment on the balance of property tax receivable is typically received by the end of August for that year. Other receivables for 2014 include \$3.3 million for accounts receivable, \$774,000 for federal and state receivables and \$873,000 due from the Foundation. Student accounts receivable decreased during 2014 by approximately \$174,000, or 5%. Federal and state aid receivable is down \$277,000, or 26% due to a payment being received from the EDA for grant expenditures made in 2011.
- Cash and investments decreased \$1.2 million in 2014 and decreased \$573,000 in 2013.
 Borrowings for capital projects had the biggest impact on the change in cash and investment balances.
- Current liabilities include accounts payable, payroll and related liabilities, unearned revenue and the current portion of long-term debt.
 - ✓ The current portion of long-term debt makes up the largest portion of current liabilities and increased \$890,000 or 30% in 2014 and decreased \$770,000 or 21% in 2013.
 - ✓ Unearned student fees decreased \$85,000 or 3% in 2014 due to decreased enrollments for summer and fall courses offset by a 3% increase in program fees. This compares to an increase of \$104,000, or 4%, in 2013. Other unearned revenue for 2014 decreased \$48,000, or 58%, compared to a decrease of \$249,000 or 75% in 2013. The decrease in 2013 was due to agency funding in 2012 for a mobile lab project completed in 2013.
 - ✓ Accounts payable increased \$1.2 million or 249% in 2014 and decreased \$337,000 or 41% in 2013. The year-over-year changes fluctuate with the scope and timing of construction projects that are in process as of year-end.
 - ✓ Accrued payroll decreased \$209,000 or 35% in 2014 and increased \$75,000 or 14% in 2013. The fluctuations are due to changes in wages and teacher hours for summer school.
- Long-term liabilities of \$18.1 million for 2014, \$17.5 million for 2013, and \$17.4 million for 2012 consist mainly of the long-term debt due after the next fiscal year. LTC issued \$5.0 million, \$3.0 million and \$4.5 million in debt in 2014, 2013 and 2012, respectively, to finance equipment, general remodeling, additions and site improvements as laid out in its master facility plan completed in 2013. Payments on this debt were \$3.7 million in 2014 and \$3.7 million in 2013 and \$3.5 million in 2012. In addition, LTC issued \$2.0 million in refunding bonds in 2012 for refinancing prior debt.
- During 2014, net position increased \$636,000 or 3.8%. Net position increased \$375,000 or 2.3% in 2013, including the \$15,000 change in accounting principle with the adoption of GASB Statement No. 65.
 - ✓ Net investment in capital assets increased \$403,000 or 5.7% in 2014. This compares to an increase of \$154,000 or 2.2% in 2013. Unexpended debt proceeds were \$4.1 million in 2014 and \$5.9 million in 2013. Purchase orders outstanding to be financed from unexpended debt proceeds amount to \$1.2 million in 2014 and \$583,000 in 2013.
 - ✓ Net position restricted for capital projects of \$424,000 and \$700,000 at June 30, 2014 and 2013, respectively, consists of the unspent portion of the contribution from the Foundation.
 - ✓ Net position restricted for debt service increased \$86,000 or 12.2% in 2014 and increased \$106,000 or 18% in 2013 due to increased debt levels.

The following graph shows a comparison of the College's net position by the major category for the last three fiscal years.



Capital Assets and Debt Administration

LTC's investment in capital assets, net of depreciation, as of June 30, 2014 was \$24,169,638 and as of June 30, 2013 and 2012 amounted to \$19,881,844 and \$19,820,587, respectively. This investment includes land, land improvements, buildings, building improvements, leasehold improvements and fixed and moveable equipment. The capital asset additions for 2014 were \$7.9 million and include \$3.2 million and \$2.5 million for the addition and remodel of the Flexible Training Arena and Nierode Building, respectively, \$1.3 million for equipment and technology replacement, \$109,000 for a network infrastructure upgrade. \$215,000 for HVAC upgrades, and \$113,000 for site improvements. Capital asset additions totaled \$3.7 million and \$5.9 million for 2013 and 2012, respectively. During 2013, the College spent \$1.6 million for equipment and technology replacement, \$116,000 for a network infrastructure upgrade, \$161,000 to complete the remodeling of the Student Central area, \$131,000 to remodel the Cafeteria and kitchen, \$156,000 for HVAC upgrades, \$113,000 for restroom remodeling to meet ADA standards, \$158,000 to replace carpeting and other flooring, and \$89,000 for parking lot improvements. In order to better meet today's educational needs, the College is continually replacing and updating assets when their useful lives have expired in order to keep current with technology and to have well-maintained facilities. Additional information about the College's capital assets can be found in Note 3 of the Notes to Financial Statements.

As of June 30, 2014, LTC had total general obligation debt outstanding of \$21,580,000, compared to \$20,255,000 as of the end of 2013 and \$20,970,000 at the end of 2012. The College's notes are assigned Moody's Investor Service Aa1 rating and the College continues to meet all of its debt service requirements, including timely repayment of its debt. All debt issuances for equipment, building and land improvements are repaid in seven to ten years. State statutes limit the amount of general obligation debt that the College can have to 5% of the equalized value of property in the District. This limit was \$675,722,701 as of June 30, 2014. The current debt level is adequate to meet the equipment replacement and facility needs of the College. Additional information about the District's debt can be found in Note 4 of the Notes to Financial Statements.

Financial Position

LTC saw an increase of \$636,000 in its net position during the year ended June 30, 2014. This includes a \$1.6 million contribution from the Foundation for the addition of the Nierode Building. Cash and investments as of June 30, 2014 remained strong at \$9.2 million compared to \$10.5 million as of June 30, 2013 and \$11.0 million as of June 30, 2012. Total liabilities were \$27.6 million in 2014, \$25.2 million in 2013, and \$26.2 million in 2012.

LTC has diversified sources of revenues consisting of property taxes, state aid, student fees, federal and state grants, and other sources to meet the expenses of the College. With a diversity of revenues and a stable tax base, LTC will continue to obtain the resources to adequately finance normal enrollment in the future.

LTC's major revenue source is local property taxes. Property taxes accounted for 54% of the revenues received by LTC in 2014 and 2013 and 53% for 2012. During 2014, the College increased its tax levy by 0.49%. However, the equalized value of property within the district decreased by 1.42% resulting in a tax mill rate increase of 1.94%. During 2013, the College increased its tax levy by 0.28%. However, the equalized value of property within the district decreased by 2.43% resulting in a tax mill rate increase of 2.78%. The average increase in valuations over the past ten years has been 2.4%, while the average increase in the tax levy has been 2.25%. The Board is very aware of taxpayers' desire to reduce its tax levy and the needs of the community to be educated. As a result, it controls the budget by controlling the increase in property tax levy.

Economic Factors

Although LTC has a strong financial position, there are some financial realities that do have the potential to negatively affect the College:

- As the economy continues its upturn, laid off workers are returning to work after completing retraining or when job training dollars expire. The College has seen enrollment decreases of 6% and 5% in the past two years after a significant 19% increase to 2,660 FTEs during the recession peak in 2010. The College is striving to stabilize enrollments and is working on plans to improve retention and grow enrollments.
- The District continues to work to navigate its way through changes based on legislation recently passed in Wisconsin:
 - Wisconsin Act 20, the 2013-15 Biennial Budget Bill, replaced the previous freeze on the operating tax levy with a new restriction that limits operating levies at current year levels with two exceptions. First, operating levies can be increased to capture district-wide valuation changes due to "net new construction." Net new construction can be a positive number even when overall district values decline. Districts may also capture net new growth even if doing so lifts the levy rate above the previous 1.5 mill rate cap. For 2013, the increase due to net new construction for the District was 0.74652% and for 2014 the increase was 0.69536%. Second, levies can be increased for operations by any amount subject to district-wide referendum approval.
 - General state aids were increased by 6% beginning in 2013, the second year of the biennium, after being cut by about 30% in the 2011-13 state budget. Beginning in 2014, 10% of the total general aid will be distributed by new performance driven formula measures instead of by the longstanding formula driven by factors such as a district's property values, enrollment and costs relative to other districts. This percentage will increase by 10% each year to a maximum of 30%. For 2014-15, an additional \$5 million will be allocated to the technical college system as general state aids.
 - Eligibility for veterans' tuition remissions was expanded to include veterans who have resided in Wisconsin for at least 5 years immediately preceding college enrollment. Previously, a veteran must have enlisted in military service as a Wisconsin resident to qualify for the

remission. State funding for the veterans program is fixed and covers less than 20% of remission costs. That proportion continues to fall as more veterans enroll and eligibility is expanded.

- In March 2014, Wisconsin Act 145 was enacted that allocated \$406 million in property tax relief aid to the technical colleges. Tax levies will be reduced by the amount of the property tax relief aid that each college receives. This shift significantly changes the colleges funding. Among the top three funding streams, local property tax funding is expected to decrease from approximately 54% to 25% of total revenues, state funding is expected to increase from 10% to 39%, and student fees are expected to remain relatively the same at 14%. Included in the bill is a mechanism to restore levy authority to the extent that the state funding is reduced in subsequent years.
- Wisconsin Act 10, known as the Budget Repair Bill and Act 32, the 2011-13 Biennial Budget Bill, were passed in legislature in 2011. These two bills significantly changed the collective bargaining parameters for the state of Wisconsin and the District. The District's collective bargaining agreements were in effect before the law became effective and therefore the changes did not take effect until the current contracts expired on June 30, 2014. The legislative changes allow for bargaining of base wage increases only and these increases cannot exceed CPI-U without a referendum. All other employment aspects fall to management to decide. The law also required the creation of an Employee Handbook, a grievance procedure, and civil service rules. These changes should allow the College the flexibility to better control its costs and to balance the budget, however, there are concerns over increased employee retirements and turnover.
- In order to reduce the impact of recognizing and funding the other post-employment benefits liability, the College modified its benefit package for new hires. This change in the benefit package could result in increased competition for new hires.
- High fuel costs will not only increase utility costs for the College but may adversely affect the decision of potential students to drive to LTC to attend classes.
- The economy continues to impact the market value of investments and investment revenue which restricts the opportunity to use investment income as an alternative revenue stream.

Even with these challenges in mind, LTC is confident that its long-term financial planning will allow it to effectively meet the financial needs of future operations. LTC's current financial position is positive and it is positioned to maintain this positive status into the future.

- As employers continually change technology and processes to remain competitive, the College responds with new programs and customized training options that are essential in preparing the local workforce. These and other partnerships are key to understanding needs, building capacity, and delivering training. Additionally, to continue to grow with declining resources, the College is focusing on process improvement to improve quality and reduce expenditures.
- In support of Wisconsin's drive to address the skilled workers shortage in the state, the College recently remodeled and expanded its Center for Manufacturing Excellence. The Center for Manufacturing Excellence includes the Flexible Training Arena and the Nierode Building. The Flexible Training Arena is a simulated modern manufacturing site that provides welding, industrial maintenance, and sheet metal trades instruction. The facility was designed to flex with the training demands of industry. The Nierode building showcases robotics, programmable logic controllers, computer aided drafting, computer numerical controlled machine tools, and other hands-on learning equipment used in modern manufacturing facilities.

- In staying true to its mission and values, the College continues to focus on student success through increased access to services and education, coordinated services, and continued efforts to implement strategies to improve retention and transition.
- LTC has a beautiful campus that is located centrally within its district. The College is well respected in the community for its educational offering. As a result, it is attractive as an educational resource for people looking for training.

Contacting the District's Financial Management

The financial report is designed to provide a general overview of the District's finances. Questions concerning the information provided in this report or requests for additional information should be addressed to Lakeshore Technical College, Director of Finance, 1290 North Avenue, Cleveland, WI 53015.

STATEMENTS OF NET POSITION June 30, 2014 and 2013

| | 2014 | | 201 | 3 |
|--|-------------------|----------------|-------------------|----------------|
| | District | Foundation | District | Foundation |
| Assets | | | | |
| Current Assets | | | | |
| Cash & investments | \$3,589,353 | \$63,981 | \$3,742,578 | \$66,226 |
| Property taxes receivable | 6,021,781 | 0 | 6,012,926 | 0 |
| Accounts receivable, net of allowance | | | | _ |
| of \$60,000 | 3,298,902 | 0 | 3,291,297 | 0 |
| State aid receivable | 544,000 | 0 | 457,487 | 0 |
| Federal aid receivable | 230,171 | 0 | 593,214 | 0 |
| Unconditional promises to give | 0 | 717,124 | 700,000 | 397,510 |
| Other receivables Inventories | 873,362 49,183 | 4,411 3,165 | 700,000 48,524 | 2,889 3,130 |
| Prepaid expenses | • | · · | · | |
| | 503,807 | 700,004 | 478,523 | 0 |
| Total current assets | 15,110,559 | 788,681 | 15,324,549 | 469,755 |
| Non-current Assets | | | | |
| Restricted cash & investments | \$5,633,153 | \$196,420 | \$6,713,570 | \$486,309 |
| Unconditional promises to give | 0 | 755,207 | 0 | 239,996 |
| Investments | 0 | 1,153,087 | 0 | 1,412,754 |
| Land | 50,000 | 71,000 | 50,000 | 71,000 |
| Construction in progress | 2,456,203 | 0 | 384,623 | 0 |
| Other capital assets, net of depreciation | 21,663,435 | 376,504 | 19,447,221 | 386,675 |
| Total non-current assets | 29,802,791 | 2,552,218 | 26,595,414 | 2,596,734 |
| Total Assets | 44,913,350 | 3,340,899 | 41,919,963 | 3,066,489 |
| Liabilities | | | | |
| Current liabilities | | | | |
| Accounts payable | 1,686,641 | 39,438 | 482,933 | 12,070 |
| Accrued payroll | 393,522 | 0 | 602,567 | 0 |
| Payroll related liabilities | 844,087 | 0 | 829,052 | 0 |
| Accrued interest | 190,761 | 4,142 | 168,007 | 4,687 |
| Unearned student fees | 2,499,949 | 0 | 2,585,197 | 0 |
| Other unearned revenue | 35,477 | 18,750 | 83,627 | 18,750 |
| Contributions payable | 0 | 873,362 | 0 | 700,000 |
| Current portion of long-term liabilities | 3,835,000 | 23,000 | 2,945,000 | 22,000 |
| Total current liabilities | 9,485,437 | 958,692 | 7,696,383 | 757,507 |
| Non-current liabilities | | | | |
| Other postemployment benefits, net | 370,645 | 0 | 236,855 | 0 |
| General obligation bonds and notes payable | 17,745,000 | 144,095 | 17,310,000 | 167,060 |
| Total non-current liabilities | 18,115,645 | 144,095 | 17,546,855 | 167,060 |
| Total Liabilities | 27,601,082 | 1,102,787 | 25,243,238 | 924,567 |
| | | | | |
| Net Position | 7 477 070 | 000 400 | 7.075.074 | 000 045 |
| Net investment in capital assets | 7,477,870 | 280,409 | 7,075,074 | 268,615 |
| Restricted for: | | | | |
| Nonexpendable: | 0 | 055 000 | 0 | 0.45,000 |
| Endowment | 0 | 855,283 | 0 | 845,283 |
| Expendable: | 423,654 | 0 | 700,000 | 0 |
| Capital projects Debt service | 786,782 | 0 | · | 0 |
| Support of student scholarships | 700,702 | 579,671 | 701,109 0 | 452,530 |
| College program support | 0 | 309,924 | 0 | 362,021 |
| Unrestricted | 8,623,962 | 212,825 | 8,200,542 | 213,473 |
| Total Net Position | \$17,312,268 | \$2,238,112 | \$16,676,725 | \$2,141,922 |
| iotai NGC i OSILIOII | ψ11,312,200 | ΨΖ,ΖΟΟ, ΙΙΖ | φ10,070,723 | ψ∠, 141,9∠∠ |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION For the Years Ended June 30, 2014 and 2013

| | 2014 | | 20 |)13 |
|--|--------------|-------------|--------------------|-------------|
| | District | Foundation | District | Foundation |
| Operating Revenues | | | | |
| Student program fees, net of scholarship | | | | |
| allowances of \$1,014,275 and \$829,783 | \$4,871,487 | \$0 | \$5,212,340 | \$0 |
| Student material fees, net of scholarship | | | | |
| allowances of \$66,202 and \$52,125 | 317,475 | 0 | 330,519 | 0 |
| Other student fees, net of scholarship | • | | | |
| allowances of \$128,952 and \$94,735 | 633,708 | 0 | 592,491 | 0 |
| Federal grants | 5,165,082 | 0 | 5,335,658 | 0 |
| State grants | 1,133,099 | 0 | 1,309,717 | 0 |
| Business and industry contract revenue | 1,297,391 | 0 | 1,196,382 | 0 |
| School district contract revenue | 6,547 | 0 | 2,220 | 0 |
| Auxilliary enterprise revenues | 1,460,728 | 0 | 1,156,000 | 0 |
| Miscellaneous | 833,423 | 0 | 1,030,679 | 0 |
| | | | | |
| Total operating revenues | 15,718,940 | 0 | 16,166,006 | 0 |
| Operating Expenses | | | | |
| Instruction | 20,839,681 | 0 | 22,114,622 | 0 |
| Instructional resources | 1,178,019 | 0 | 1,267,206 | 0 |
| Student services | 4,125,590 | 0 | 3,377,376 | 0 |
| General institutional | 4,646,304 | 71,484 | 4,524,899 | 108,203 |
| Physical plant | 3,418,572 | 0 | 2,777,227 | 0 |
| Auxiliary enterprise services | 1,639,328 | 0 | 1,476,354 | 0 |
| Depreciation - unallocated | 3,221,118 | 0 | 2,983,097 | 0 |
| Student aid | 2,303,114 | 0 | 2,706,886 | 0 |
| College and student support | 0 | 1,957,694 | 0 | 845,768 |
| Total operating expenses | 41,371,726 | 2,029,178 | 41,227,667 | 953,971 |
| Operating loss | (25,652,786) | (2,029,178) | (25,061,661) | (953,971) |
| Non-operating Revenues (Expenses) | | | | |
| Property taxes | 22,146,080 | 0 | 22,114,352 | 0 |
| State operating appropriations | 2,744,687 | 0 | 2,916,657 | 0 |
| Contributions | 0 | 1,975,360 | 0 | 1,121,414 |
| Rental income | 0 | 45,000 | 0 | 45,000 |
| Gain (loss) on sale of capital assets | (25,175) | 0 | 32,684 | 0 |
| Interest income, net of fees | 177,832 | 9,849 | 199,221 | 23,061 |
| Realized and unrealized gain (loss) on investments | 2,574 | 95,159 | (277,010) | 61,232 |
| Interest expense | (543,016) | 0 | (490,161) | 0 |
| Total non-operating revenues (expenses) | 24,502,982 | 2,125,368 | 24,495,743 | 1,250,707 |
| Change in net position before capital contributions | (1 140 904) | 06 100 | (565.019) | 206 736 |
| Contributions | (1,149,804) | 96,190 | (565,918) | 296,736 |
| | 1,570,000 | 0 | 700,000 | 0 |
| State capital grant contributions | 124,616 | 0 0 | 24,527 | 0 |
| Federal capital grant contributions Change in net position | 90,731 | 96,190 | 231,514 390,123 | 296,736 |
| Change in het position | 000,040 | 50, 190 | <u> </u> | 230,130 |
| Cumulative effect of change in accounting | | | | |
| principle (Note 11) | 0 | 0 | (15,050) | 0 |
| Net position - beginning of the year | 16,676,725 | 2,141,922 | 16,301,652 | 1,845,186 |
| Net position - end of the year | \$17,312,268 | \$2,238,112 | \$16,676,725 | \$2,141,922 |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2014 and 2013

| | 2014 | 2013 |
|---|--------------------|-------------------|
| Cash flows from operating activities: | # F 000 004 | 45.774.005 |
| Tuition and fees received | \$5,698,381 | \$5,771,335 |
| Federal and state grants received | 6,579,680 | 7,101,448 |
| Business, industry & school district contract revenues received | 1,342,984 | 1,102,677 |
| Payments to employees | (27,325,434) | (27,214,034) |
| Payments to suppliers | (10,772,182) | (10,837,563) |
| Auxiliary enterprise revenues received | 1,434,117 | 1,201,470 |
| Other receipts | 804,277 | 1,484,090 |
| Net cash used for operating activities | (22,238,177) | (21,390,577) |
| Cash flows from noncapital financing activities: | | |
| Local property taxes received | 22,137,225 | 22,244,767 |
| State appropriations received | 2,744,687 | 2,916,657 |
| Principal paid on non-capital debt | (765,000) | (890,000) |
| Interest paid on non-capital debt | (20,937) | (29,435) |
| Net cash provided by noncapital financing activities | 24,095,975 | 24,241,989 |
| Cash flows from capital and related financing activities: | | |
| State and federal appropriations received for capital assets | 210,378 | 247,053 |
| Contributions received for capital assets | 1,396,638 | 0 |
| Purchase of capital assets | (6,495,968) | (3,317,513) |
| Proceeds from sale of capital assets | 26,431 | 34,160 |
| Proceeds from issuance of capital debt | 5,000,000 | 3,000,000 |
| Principal paid on capital debt | (2,910,000) | (2,825,000) |
| Interest paid on capital debt | (499,325) | (485,261) |
| Net cash used for capital and related financing activities | (3,271,846) | (3,346,561) |
| Cash flows from investing activities | | |
| Investment income received | 180,406 | (77,789) |
| Change in long-term investments | (3,876,027) | (760,661) |
| Net cash used for investing activities | (3,695,621) | (838,450) |
| Net decrease in cash and cash equivalents | (5,109,669) | (1,333,599) |
| Cash and cash equivalents at beginning of year | 9,127,629 | 10,461,228 |
| Cash and cash equivalents at end of year | \$4,017,960 | \$9,127,629 |
| Reconciliation of cash and cash equivalents to the statements | | |
| of net position: | | |
| Cash and investments in current assets | \$3,589,353 | \$3,742,578 |
| Cash and investments in restricted assets | \$5,633,153 | \$6,713,570 |
| Less: Long-term investments | (5,204,546) | (1,328,519) |
| Cash and cash equivalents at end of year | \$4,017,960 | \$9,127,629 |

STATEMENTS OF CASH FLOWS (continued) For the Years Ended June 30, 2014 and 2013

| | 2014 | 2013 |
|--|----------------|----------------|
| Reconciliation of operating loss to net cash used for operating activities | | |
| Operating loss | (\$25,652,786) | (\$25,061,661) |
| Adjustments to reconcile operating loss to net cash used for operating | | |
| activities: | | |
| Depreciation | 3,221,118 | 2,983,097 |
| Changes in assets and liabilities: | | |
| Decrease (increase): | | |
| Accounts receivable | (7,605) | 184,796 |
| Federal and state aid receivable | 281,499 | 453,991 |
| Inventories | (659) | (16,115) |
| Prepaid expenses | (25,285) | 52,635 |
| Increase (decrease): | | |
| Accounts payable | 139,159 | (65, 152) |
| Accrued payroll | (209,045) | 74,706 |
| Payroll related liabilities | 15,035 | 47,958 |
| Unearned student fees | (133,398) | (145,324) |
| Other post-employment benefits, net | 133,790 | 100,492 |
| Net cash used for operating activities | (\$22,238,177) | (\$21,390,577) |

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Lakeshore Technical College is organized under state legislation enacted in 1911 establishing vocational, technical and adult education. Lakeshore Technical College District (District, College or LTC) was legally organized on July 1, 1967, under the provisions of Chapter 292, Laws of Wisconsin 1965. Upon the time of reorganization on July 1, 1967, the major schools in Manitowoc, Sheboygan and Two Rivers were merged into the Lakeshore District. The original boundaries of the District were composed of Manitowoc County less the portion of Chilton, Brillion, and Denmark school districts that lie in Manitowoc County; Sheboygan County less the portion of the New Holstein school district that lies in Sheboygan County; plus the portion of the Cato school district that lies in Calumet County; and on July 1, 1970, the Cedar Grove and Random Lake school districts in Ozaukee County were attached to the District.

Lakeshore Technical College is one of 16 districts in the Wisconsin Technical College System. The governance of Lakeshore Technical College is shared between the local College board and the Wisconsin Technical College System Board. The Lakeshore Technical College Board of Directors oversees the operation of the College under the provisions of Chapter 38 of the Wisconsin Statutes.

The Board consists of nine members, of whom two are employers; two are employees, one a district school administrator, one an elected official, and three additional members. By state statute, the county board chairpersons of the respective counties appoint LTC board members. As the District's governing authority, the Board has powers which include:

- · Authority to borrow money and levy taxes;
- Budgetary authority; and
- Authority over other fiscal and general management of LTC which includes, but is not limited to, the authority to execute contracts, to exercise control over facilities and properties, to determine the outcome or disposition of matters affecting the recipients of the services being provided, and to approve the hiring or retention of key management personnel who implement Board policy and directives.

The accounting policies of the District conform to generally accepted accounting principles as applicable to public colleges and universities as well as those prescribed by the Wisconsin Technical College System Board (WTCSB).

A. REPORTING ENTITY

GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*, requires reporting, as a component unit, an organization that raises and holds economic resources for the direct benefit of a governmental unit.

The District is affiliated with the Lakeshore Technical College Foundation, Inc. (Foundation), a not-for-profit corporation whose purpose is to solicit, hold, manage, invest and expend endowment funds and other gifts, grants, and bequests exclusively for the maintenance and benefit of LTC and its students. The Foundation has been reported as a discretely presented component unit in LTC's basic financial statements.

The Lakeshore Technical College Foundation, Inc. financial statements can be obtained through Lakeshore Technical College District, 1290 North Avenue, Cleveland, WI 53015.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

B. MEASUREMENT FOCUS, BASIS OF ACCOUNTING AND FINANCIAL STATEMENT PRESENTATION

For financial reporting purposes, the District is considered a special purpose government engaged only in business-type activities. Accordingly, the District's basic financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenue in the years for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. All significant inter-district transactions have been eliminated.

C. ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires District management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

D. CASH AND INVESTMENTS

Cash and investments of the District are combined in the financial statements. Cash deposits consist of demand and time deposits with financial institutions and are carried at cost. Investments are stated at fair value. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. For purposes of the statement of cash flows, all cash deposits and highly liquid investments (including restricted assets) with an initial maturity of three months or less from date of acquisition are considered to be cash equivalents.

E. PROPERTY TAX LEVY AND TAXES RECEIVABLE

The District's property taxes are levied on or before October 31 on the equalized valuation as of the prior January 1. Property taxes are recognized as revenue in the year they are levied. Under Wisconsin law, personal property taxes and certain installment real estate taxes are collected by city, village, and town treasurers or clerks who then make settlements with other taxing units, such as the county, the technical college districts and local schools. Settlements are due from the municipality by the 15th of the month following the due date based upon the municipality's payment plan. Certain installment real estate taxes and delinquent taxes area collected by the county treasurer who then make settlement with the city, village, and town treasurers and other taxing units before retaining any for county purposes. In practice, delinquent real estate taxes are withheld from the county's share. The first settlement is due January 15 and the last settlement is due August 15.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

E. PROPERTY TAX LEVY AND TAXES RECEIVABLE (continued)

Historically, the District has received the majority of its property tax levy from municipalities by June 30 of the fiscal year for which the property taxes were levied. However, a portion of property tax revenue is received after year-end because the final installments of real estate taxes and delinquent taxes can be paid by taxpayers after June 30. The county treasurers, acting as collection agents for the District, are required by law to settle all tax amounts due to the District on or before August 20, the final tax settlement date, following the District's year end. Such settlement represents 100% of the tax levy and the counties assume responsibility for any delinquent property real estate taxes.

The following dates are pertinent to the District's tax calendar:

Levy date October 31, or within 10 days of receipt of

equalized valuation, whichever is later

Month of December Tax bills mailed Month of December Lien date

Payments:

Taxes paid in one installment

Taxes paid in two installments

January 31

January 31

First installment due Second installment due July 31

For taxes levied during the fiscal year ended June 30, 2014, the increase in the District's operating levy was limited by state law to the percent increase in district-wide net new construction for the previous calendar year, or 0.74652%. For taxes levied during the fiscal year ending June 30, 2013, the District was limited by state law to a property tax rate of \$1.50 per equalized valuations (excluding tax incremental financing districts) for operations as determined by the State of Wisconsin Department of Revenue. For both years there was no cap on the debt service mill rate. During the fiscal years ended June 30, 2014 and 2013, the District levied and collected taxes as follows:

| | 2014 | | 2013 | | | | | |
|-----------|----------------------|---|--|--|---|--|--|--|
| | Levy | % Change | | Levy | % Change | | | |
| Mill Rate | Amount | in Levy | Mill Rate | Amount | in Levy | | | |
| \$1.32014 | \$17,841,000 | 0.73% | \$1.29197 | \$17,711,000 | 0.00% | | | |
| 0.31744 | 4,290,000 | -0.49% | 0.31447 | 4,311,000 | 1.46% | | | |
| | | | | | | | | |
| \$1.63758 | \$22,131,000 | 0.49% | \$1.60644 | \$22,022,000 | 0.28% | | | |
| | \$1.32014 0.31744 | Mill Rate Amount \$1.32014 \$17,841,000 0.31744 4,290,000 | Mill Rate Amount % Change in Lew \$1.32014 \$17,841,000 0.73% 0.31744 4,290,000 -0.49% | Mill Rate Amount in Lewy Mill Rate \$1.32014 \$17,841,000 0.73% \$1.29197 0.31744 4,290,000 -0.49% 0.31447 | Mill Rate Amount in Levy Mill Rate Amount Mill Rate Amount \$1.32014 \$17,841,000 0.73% \$1.29197 \$17,711,000 0.31744 4,290,000 -0.49% 0.31447 4,311,000 | | | |

F. RECEIVABLES

Student receivables, covering tuition and fees, textbooks, and other receivables for services provided, are valued at net of the estimated uncollectible amounts.

G. INVENTORIES

Inventories are valued at the lower of cost or market with cost determined on the first in, first out basis. The cost of inventory items is recorded as an expense at the time of consumption.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

H. PREPAID EXPENSES

Prepaid expenses represent payments made by the District for which benefits extend beyond the fiscal year end.

I. CAPITAL ASSETS

Capital assets include land, buildings, and equipment. Capital assets are valued at historical cost or estimated historical cost if actual historical cost is not available. Donated capital assets are valued at their estimated fair value on the date donated. The costs of maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are charged to operations as incurred. Equipment assets having a cost of \$5,000 or more per unit and building and remodeling projects of \$15,000 or more are capitalized. Depreciation on buildings and equipment is provided in amounts sufficient to relate the cost of the depreciable assets to operations on the straight-line basis over the estimated service lives, which range from three to twenty years for equipment and remodeling and 50 years for buildings. Leasehold improvements are depreciated on a straight-line basis over the remaining life of the lease.

J. DEFERRED OUTFLOWS/INFLOWS OF RESOURCES

The District implemented GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Revenues, Deferred Inflows of Resources, and Net Position* and GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities* for the year ended June 30, 2013. In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then. The District currently does not have any items that qualify for reporting in this category.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represent an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. The District currently does not have any items that qualify for reporting in this category.

K. COMPENSATED ABSENCES

District employees are granted vacation in varying amounts, based on length of service. Vacation pay and related social security taxes are accrued when earned. District employees are allowed to accumulate only the amount of vacation they earn in a year. In the event of retirement or termination, the College is obligated to pay all unused vacation pay. The District's accrued vacation liability as of June 30, 2014 was \$400,000 compared with \$385,000 as of June 30, 2013.

The costs related to District employees' sick pay is charged to the period in which they are paid. The unused portion of sick leave is allowed to accumulate to a maximum of 110 days for instructors and 120 days for management and support staff but is lost upon retirement or termination. Accumulated unpaid amounts are not accrued.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

L. RETIREMENT PLAN AND POST-EMPLOYMENT BENEFITS

District employees participate in the Wisconsin Retirement System. All contributions made by the College on behalf of its employees are reported as expenses when incurred. As provided in the applicable contracts, District employees meeting a minimum age and length of service requirements may participate in the College's health, dental and life insurance plans. The District bears the cost of the employee's participation up to the maximum amount it pays for active employees. Substantially all full-time employees are eligible for these benefits. The District accounts for post-employment benefits on a pay-as-you-go basis.

M. RISK MANAGEMENT

<u>District Mutual Insurance Company (DMI)</u>

The sixteen WTCS technical colleges created Districts Mutual Insurance Company (DMI). DMI is a fully-assessable mutual company authorized under Wisconsin Statute 611 to provide property, casualty, and liability insurance and risk management services to its members. The scope of insurance protection provided by DMI is broad, covering property at \$350,000,000 per occurrence; general liability, auto, educators' legal liability and incidental medical malpractice (students in practicum) at \$5,000,000 per occurrence; and workers' compensation at the statutorily required limits.

At this time, settled claims have not approached the coverage limits as identified above. The District's exposure in its layer of insurance is limited to \$2,500 to \$100,000 per occurrence depending on the type of coverage and DMI purchases reinsurance for losses in excess of its retained layer of coverage.

DMI operations are governed by a five-member board of directors. Member colleges do not exercise any control over the activities of DMI beyond election of the board of directors at the annual meeting. The board has the authority to adopt its own budget, set policy matters, and control the financial affairs of the company.

Each member college was assessed an annual premium that included a contribution component to establish reserves for the company. Future premiums will be based on relevant rating exposure bases as well as the historical loss experience by members. DMI's ongoing operational expenses, other than loss adjustment expenses, are apportioned pro rata to each participant based on equity interest in the company.

For the years ended June 30, 2014 and 2013, the District paid insurance premiums of \$175,478 and \$166,386 respectively, to DMI.

The audited DMI financial statements can be obtained through Districts Mutual Insurance Co., 212 West Pinehurst Trail, Dakota Dunes, SD, 57049.

Supplemental Insurance

The Wisconsin Technical College Insurance Trust (Trust) is an organization formed under Section 66.0301 of the Wisconsin Statutes and governed by a board of trustees consisting of one trustee from each technical college. The purpose of this Trust is to make available to the 16 districts a collaborative group insurance program for property, casualty and workers' compensation coverage. The benefits include savings in insurance premium costs and broader coverage, improved services and a centrally coordinated risk management service.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The WTCS Insurance Trust has purchased the following levels of coverage for its participating members:

Crime/employee dishonesty: \$750,000 coverage for employee dishonesty, theft, forgery, computer fraud and funds transfer fraud; \$500,000 coverage for theft, robbery, burglary, disappearance and destruction of money and securities; \$100,000 for computer program and electronic data restoration; \$25,000 for identity fraud expense reimbursement and claim expense.

Foreign travel liability: \$2,000,000 aggregate; \$1,000,000 auto per accident; \$1,000,000 employee benefits liability with \$1,000 deductible.

Business travel accident: Coverage for local board of director members. \$1,000,000 aggregate, \$100,000 for scheduled losses, assistance services, medical evaluation, and repatriation.

The District paid insurance premiums of \$4,410 and \$5,334 for the years ended June 30, 2014 and 2013, respectively, to the WTCS Insurance Trust.

The Trust financial statements can be obtained through Lakeshore Technical College, 1290 North Avenue, Cleveland, WI, 53015.

N. FEES AND TUITION

Fees and tuition are recorded as revenue in the period in which the related activity or instruction takes place. Revenues for the summer semester are prorated on the basis of weeks occurring before and after June 30.

O. STATE AND FEDERAL REVENUE

The District receives state aid and funding from various federal and state contracts and grants. These revenues are earned as expenditures are incurred. Such expenditures may be incurred during the grantor's fiscal period which may be different from that of the District's fiscal period and are subject to the Federal Single Audit Act and State Single Audit Guidelines.

P. UNEARNED REVENUES

Unearned revenues include amounts received or invoiced for tuition and fees and other fees prior to the end of the fiscal year but related to the subsequent accounting period.

Q. SCHOLARSHIP ALLOWANCE AND STUDENT AID

Financial aid to students is reported in the financial statements under the alternative method, as prescribed by the National Association of College and University Business Officers (NACUBO). Certain aid (loans, funds provided to students as awarded by third parties and Federal Direct Lending) is accounted for as third party payments (credited to the student's account as if the student made the payment). All other aid is reflected in the financial statements as operating expenses or scholarship allowances, which reduce revenues. The amount reported as operating expenses represents the portion of aid that was provided to the student in the form of cash. Scholarship allowances represent the portion of aid provided to the student in the form of reduced tuition. Under the alternative method, these amounts are computed on a total College basis by allocating the cash payments to students, excluding payments for services, on the ratio of all aid to the aid not considered to be third party aid.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

R. CLASSIFICATION OF REVENUES AND EXPENSES

The District has classified its revenues and expenses as either operating or non-operating according to the following criteria:

Operating revenues: Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship allowances, (2) sales and services of auxiliary enterprises, and (3) most federal, state and local grants and contracts.

Non-operating revenues: Non-operating revenues include activities that have the characteristics of non-exchange transactions, such as gifts and contributions, and other revenue sources that are defined as non-operating revenues by GASB No. 9, "Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Government Entities That Use Proprietary Fund Accounting" and GASB No. 34, such as state appropriations, the local property tax levy and investment income.

Operating expenses: Operating expenses includes those expenses that are characteristic of exchange transactions, such as (1) functional expenses (instruction, instructional resources, student services, etc.), (2) depreciation, and (3) student aid, which is the excess of expenses over scholarship allowances. These expenses are incurred in the general operations of the College.

Non-operating expenses: Non-operating expenses include interest expense incurred on long-term debt and loss on sale of capital assets.

S. <u>NET POSITION</u>

Net position is classified according to restrictions or availability of assets for satisfaction of District obligations.

Net investment in capital assets: This represents the amount of capital assets (land, buildings and equipment), net of depreciation, reduced by the outstanding balances of bonds, mortgages, notes, or other borrowings and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets.

Restricted net position: Amount of net position that is subject to restrictions that are imposed by 1) external groups, such as creditors, grantors, contributors or laws or regulations of other governments or 2) law through constitutional provisions or enabling legislation.

Unrestricted net position: Net position that is neither classified as restricted nor as net investment in capital assets. These resources are used for transactions relating to the educational and general operations of the District and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide services for students, faculty and staff.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the District's policy is to first apply the expense toward restricted resources and then toward unrestricted resources.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

T. SUBSEQUENT EVENTS

On September 3, 2014, the District issued \$6 million of General Obligation Promissory Notes at an average interest rate of 2.946%. Proceeds of the notes are to be used for remodeling and equipment.

NOTE 2 – CASH AND INVESTMENTS

Invested cash consists of deposits and investments that are restricted by Wisconsin Statute 66.0603 to the following:

Time deposits; repurchase agreements; securities issued by federal, state and local governmental entities; statutorily authorized commercial paper and corporate securities; and the Wisconsin local government investment pool.

The carrying amount of the District's cash and investments consisted of the following at June 30:

| | 2014 | 2013 |
|--|-------------|---------------------|
| Cash on hand | \$ 2,880 | \$ 2,880 |
| Deposits with financial institutions | 734,781 | (450,172) |
| Investments | | |
| Repurchase agreements | 400,232 | 1,302,509 |
| Wisconsin local government investment pool | 368,868 | 397,732 |
| Certificate of deposit | 1,372,617 | 222,107 |
| Money market mutual funds | 19,721 | 2,675,838 |
| Municipal bonds | 1,433,770 | 1,020,062 |
| Mutual funds | 2,415,655 | 5,198,842 |
| U.S. agency securities | 2,473,982 | 86,350 |
| Total cash and investments | \$9,222,506 | <u>\$10,456,148</u> |

The Statement of Net Position classifies cash and investments at June 30 as follows:

| | 2014 | 2013 |
|---------------------------------|---------------------|--------------|
| Cash and investments | \$3,589,353 | \$3,742,578 |
| Restricted cash and investments | | |
| Capital Projects | 4,941,752 | 6,089,077 |
| Debt Service | <u>691,401</u> | 624,493 |
| Total cash and investments | \$9,222,50 <u>6</u> | \$10,456,148 |

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 2 – CASH AND INVESTMENTS (continued)

Deposits and investments of the District are subject to various risks. Presented below is a discussion of the specific risks and the District's policy related to the risk.

Custodial Credit Risk: Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. Wisconsin statutes require repurchase agreements to be fully collateralized by bonds or securities issued or guaranteed by the federal government or its instrumentalities. Deposits with financial institutions over \$500,000 are covered under the Board policy which requires additional collateral for funds placed in excess of \$500,000.

Deposits with financial institutions within the State of Wisconsin are insured by the Federal Deposit Insurance Corporation (FDIC) in the amount of \$250,000 for time and savings deposits and \$250,000 for demand deposits per official custodian per insured depository institution. Deposits with financial institutions located outside the State of Wisconsin are insured by the FDIC in the amount of \$250,000 per official custodian per depository institution. Also, the State of Wisconsin has a State Guarantee Fund which provides a maximum of \$400,000 per public depository above the amount provided by an agency of the U.S. Government. However, due to the relatively small size of the State Guarantee Fund in relation to the Fund's total coverage, total recovery of insured losses may not be available.

As of June 30, 2014 and 2013, none of the District's deposits with financial institutions were in excess of federal depository insurance limits and uncollateralized (or collateralized with securities held by the pledging financial institution or its trust department or agent but not in the District's name).

On June 30, 2014 and 2013, the District held repurchase agreement investments of \$400,232 and \$1,302,509, respectively. The underlying securities are held by the investment's counterparty, not in the name of the District.

Credit Risk: Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Wisconsin statutes limit investments in securities to the top two ratings assigned by nationally recognized statistical rating organizations. Following is the actual rating as of yearend for each investment type.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 2 – CASH AND INVESTMENTS (continued)

| | | | | | 2014 | | | | | |
|----------------------------|----------------|------------|--------------|-----------|------------|-----------|-----------|-----------|-------------|--|
| | Exempt from | | | | | | | | | |
| | Amount | Disclosure | AAA | AA+ | AA | AA- | <u> </u> | A | Rated | |
| Certificates of deposit | \$ 1,372,617 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$1,372,617 | |
| Money market funds | 19,721 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19,721 | |
| Mutual funds | 2,415,655 | 0 | 2,160,118 | 0 | 249,194 | 0 | 0 | 1,283 | 5,060 | |
| Municipal bonds | 1,433,770 | 0 | 0 | 531,848 | 593,352 | 26,940 | 226,760 | 54,870 | 0 | |
| U.S. agency securities | 2,473,982 | 0 | 2,384,160 | 89,822 | 0 | 0 | 0 | 0 | 0 | |
| Wisconsin local government | | | | | | | | | | |
| investment pool | 368,868 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 368,868 | |
| | \$ 8,084,613 | \$ 0 | \$ 4,544,278 | \$621,670 | \$ 842,546 | \$ 26,940 | \$226,760 | \$ 56,153 | \$1,766,266 | |

| | | | | | | | 20 | 013 | | | | | | | | |
|----------------------------|-----------------|------|--------|-----------------|------|--------|----|---------|-------|------|----|---|--------|-----|-----|-----------|
| | | Exe | empt | | | | | | | | | | | | | |
| | | fr | om | | | | | | | | | | | | | Not |
| | Amount | Disc | losure | AAA | | \A+ | | AA | A | ۸- | A+ | | Α | | | Rated |
| Certificates of deposit | \$ 222,107 | \$ | 0 | \$ 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 222,107 |
| Money market funds | 2,675,838 | | 0 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | 2 | 2,675,838 |
| Mutual funds | 5,198,842 | | 0 | 5,198,842 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 |
| Municipal bonds | 1,020,062 | | 0 | 0 | 3 | 31,380 | | 245,888 | 128 | ,623 | | 0 | 286, | 321 | | 327,850 |
| U.S. agency securities | 86,350 | | 0 | 0 | 8 | 36,350 | | 0 | | 0 | | 0 | | 0 | | 0 |
| Wisconsin local government | | | | | | | | | | | | | | | | |
| investment pool | 397,732 | | 0 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 397,732 |
| | \$ 9,600,931 | \$ | 0 | \$ 5,198,842 | \$11 | 17,730 | \$ | 245,888 | \$128 | ,623 | \$ | 0 | \$286, | 321 | \$3 | 3,623,527 |

Concentration of Credit Risk: Is the risk of loss attributed to the amount invested in any one issuer. The District's investment policy minimizes credit risk by limiting investments to the low risk investments where the main objective is safety or preservation of capital. As of June 30, 2014 and June 30, 2013, the District had no investments in any one issuer (excluding U.S. Treasury securities, mutual funds and external investment pools) that represent greater than 5% of the total investment portfolio.

Interest Rate Risk: Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment the greater the sensitivity of its fair value to changes in market interest rates. In order to limit the District's exposure to interest rate changes, the District's investment policy limits its investments to shorter term investments.

The District's investment policy applies to all transactions involving the financial assets and related activity of all of its funds. Excess funds are to be managed or invested according to the following objectives in order of priority:

- (1) Safety of principal
- (2) Maintenance of sufficient liquidity to meet immediate payment requirements including payroll, accounts payable and debt service
- (3) Obtain the highest possible rate of return consistent with safety of principal and liquidity.

Investments allowed under the policy are the same as those permitted under Wisconsin Statute 66.0603. The District Board designates as district public depositories all banks and savings and loans and loan associations in the state, the Local Government Investment Fund, or the Wisconsin Investment Series Cooperative.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 2 - CASH AND INVESTMENTS (continued)

Information about the sensitivity of the fair values of the District's investments to market interest rate fluctuations is provided by the following table that shows the distribution of the District's investments by maturity as of June 30:

| • | 2014 | | | | | | | | | |
|----------------------------|------|------------|--------------------|-----------|------|-----------|----------|---------------|----------|----------|
| | | | | Ir | ives | tment Mat | uritie | s (in months) |) | |
| | | | 12 Months 13 to 24 | | | | 25 to 60 | М | ore Than | |
| | F | air Value | | or Less | | Months | | Months | 60 |) Months |
| Certificates of deposit | \$ | 1,372,617 | \$ | 0 | \$ | 350,628 | \$ | 771,749 | \$ | 250,240 |
| Money market funds | | 19,721 | | 19,721 | | 0 | | 0 | | 0 |
| Mutual funds | | 2,415,655 | | 2,415,655 | | 0 | | 0 | | 0 |
| Municipal bonds | | 1,433,770 | | 75,823 | | 30,004 | | 643,409 | | 684,534 |
| U.S. agency securities | | 2,473,982 | | 0 | | 0 | | 1,994,059 | | 479,923 |
| Wisconsin local government | | | | | | | | | | |
| investment pool | | 368,868 | | 368,868 | | 0 | | 0 | | 0 |
| | \$ | 8,084,613 | \$ | 2,880,067 | \$ | 380,632 | \$ | 3,409,217 | \$1 | ,414,697 |
| | | | | | | | | | | |
| | | | | | | 2013 | | | | |
| | | | | Ir | ives | tment Mat | uritie | s (in months) |) | |
| | | | 1 | 2 Months | 1 | 13 to 24 | | 25 to 60 | M | ore Than |
| | F | Fair Value | | or Less | | Months | | Months | 60 |) Months |
| Certificates of deposit | \$ | 222,107 | \$ | 0 | \$ | 0 | \$ | 222,107 | \$ | 0 |
| Money market funds | | 2,675,838 | | 2,675,838 | | 0 | | 0 | | 0 |
| Mutual funds | | 5,198,842 | | 5,198,842 | | 0 | | 0 | | 0 |
| Municipal bonds | | 1,020,062 | | 0 | | 0 | | 302,908 | | 717,154 |
| U.S. agency securities | | 86,350 | | 0 | | 0 | | 0 | | 86,350 |
| Wisconsin local government | | | | | | | | | | |
| investment pool | | 397,732 | | 397,732 | | 0 | | 0 | | 0 |
| | | 00: 1: 0= | | ,- | | | | | | |

The District had realized losses on investments of \$226,256 for 2014 and realized gains of \$8,749 for 2013. Unrealized gains on investments amounted to \$228,830 in 2014 and unrealized losses were \$285,759 for 2013. The calculation of realized gains and losses is independent of the calculation of the change in the fair value of investments. Realized gains and losses of the current period include unrealized amounts from the prior period.

Investment in Wisconsin Local Government Investment Pool

The District has investments in the Wisconsin Local Government Investment Pool (LGIP) of \$368,868 and \$397,732 as of June 30, 2014 and 2013, respectively. The LGIP is part of the State Investment Fund (SIF), and is managed by the State of Wisconsin Investment Board. The SIF is not registered with the Securities and Exchange Commission, but operates under the statutory authority of Wisconsin Chapter 25. The SIF report the fair value of its underlying assets annually. Participants in the LGIP have the right to withdraw their funds in total on one day's notice. At June 30, 2014 and 2013, the fair value of the District's share of the LGIP's assets was substantially equal to the carrying value.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 3 – CAPITAL ASSETS

The following is a summary of changes in capital assets for the year ended June 30, 2014:

| | Balance 6/30/2013 | Additions | Disposals | Balance 6/30/2014 |
|---|----------------------|-------------|-------------|-------------------------|
| Capital assets, not being depreciated | | | | |
| Land | \$50,000 | \$0 | \$0 | \$50,000 |
| Construction in progress | 384,623 | 2,456,203 | (384,623) | 2,456,203 |
| Total cost of capital assets not being depreciated | 434,623 | 2,456,203 | (384,623) | 2,506,203 |
| Conital assets, being depresented | | | | |
| Capital assets, being depreciated Site improvements | 3,571,451 | 154,297 | 0 | 3,725,748 |
| Buildings | 12,794,739 | 2,330,393 | 0 | 3,725,746 15,125,132 |
| Buildings Building improvements | 14,464,949 | 1,593,229 | 0 | 16,058,178 |
| Leasehold improvements | 392,453 | 1,595,229 | 0 | 392,453 |
| Equipment | 24,135,989 | 1,411,019 | (516,783) | 25,030,225 |
| Total cost of capital assets being depreciated | 55,359,581 | 5,488,938 | (516,783) | 60,331,736 |
| Total oost of dapital accord boiling appropriated | | 0,100,000 | (010,700) | 00,001,700 |
| Less accumulated depreciation for: | | | | |
| Site improvements | (1,765,726) | (157,505) | 0 | (1,923,231) |
| Buildings | (7,885,971) | (281,544) | 0 | (8,167,515) |
| Building improvements | (7,696,676) | (986,395) | 0 | (8,683,071) |
| Leasehold improvements | (60,299) | (30, 149) | 0 | (90,448) |
| Equipment | (18,503,688) | (1,765,525) | 465,177 | (19,804,036) |
| Total | (35,912,360) | (3,221,118) | 465,177 | (38,668,301) |
| | | | | _ |
| Total capital assets being depreciated, net | 19,447,221 | 2,267,820 | (51,606) | 21,663,435 |
| Total capital assets, net | 19,881,844 | \$4,724,023 | (\$436,229) | 24,169,638 |
| Laca managal ablimation dabt | 40.745.000 | | | 20, 005, 000 |
| Less general obligation debt | 18,715,000 | | | 20,805,000 |
| Plus unexpended debt proceeds | 5,908,230 | | | 4,113,232 |
| Net investment in capital assets | \$7,075,074 | | _ | \$7,477,870 |

Construction in progress as of June 30, 2014 of \$2.5 million included costs incurred for the addition and remodeling of the Nierode Building which was completed in October 2014 at a total cost of \$3.3 million. Depreciation commenced or will commence upon completion of the projects.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 3 – CAPITAL ASSETS (continued)

The following is a summary of changes in capital assets for the year ended June 30, 2013:

| | Balance 6/30/2012 | Additions | Disposals | Balance 6/30/2013 |
|--|----------------------|-------------|---------------------------------------|----------------------|
| Capital assets, not being depreciated | | | | |
| Land | \$50,000 | \$0 | \$0 | \$50,000 |
| Construction in progress | 617,800 | 384,623 | (617,800) | 384,623 |
| Total cost of capital assets not being depreciated | 667,800 | 384,623 | (617,800) | 434,623 |
| Comited accords to aircra demonstrated | | | | |
| Capital assets, being depreciated | 2 422 720 | 420 722 | 0 | 0 574 454 |
| Site improvements | 3,432,729 | 138,722 | 0 | 3,571,451 |
| Buildings | 12,784,999 | 9,740 | 0 | 12,794,739 |
| Building improvements | 13,213,651 | 1,251,298 | 0 | 14,464,949 |
| Leasehold improvements | 392,453 | 0 | (007.070) | 392,453 |
| Equipment | 22,458,378 | 1,884,983 | (207,372) | 24,135,989 |
| Total cost of capital assets being depreciated | 52,282,210 | 3,284,743 | (207,372) | 55,359,581 |
| Less accumulated depreciation for: | | | | |
| Site improvements | (1,614,645) | (151,081) | 0 | (1,765,726) |
| Buildings | (7,629,752) | (256,219) | 0 | (7,885,971) |
| Building improvements | (6,784,832) | (911,844) | 0 | (7,696,676) |
| Leasehold improvements | (30,149) | (30,150) | 0 | (60,299) |
| Equipment | (17,070,045) | (1,633,803) | 200,160 | (18,503,688) |
| Total | (33,129,423) | (2,983,097) | 200,160 | (35,912,360) |
| | | | · · · · · · · · · · · · · · · · · · · | <u> </u> |
| Total capital assets being depreciated, net | 19,152,787 | 301,646 | (7,212) | 19,447,221 |
| Total capital assets, net | 19,820,587 | \$686,269 | (\$625,012) | 19,881,844 |
| • | | | | |
| Less general obligation debt | 18,540,000 | | | 18,715,000 |
| Plus unexpended debt proceeds | 5,640,709 | | | 5,908,230 |
| Net investment in capital assets | \$6,921,296 | | _ | \$7,075,074 |

Construction in progress as of June 30, 2013 of \$384,623 included costs incurred for the addition and remodeling of the Flexible Training Arena which was completed in January 2014, costs associated with an HVAC project which was completed in July 2013 and costs related to restroom remodeling completed in August 2013. Depreciation commenced upon completion of the projects.

As of June 30, 2013 the College had a commitment with a contractor for the remodeling and addition of the Flexible Training Arena in the amount of \$2.9 million. Construction costs incurred on this project as of June 30, 2013 were \$86,066.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 4 – LONG TERM OBLIGATIONS

Long-term liabilities of the District consist of general obligation promissory notes, refunding bonds, state trust fund loans and retiree health insurance premiums.

The changes in long-term liabilities for the year ended June 30, 2014 are as follows:

| | 6/30/2013 | | | 6/30/2014 | Due within |
|---|--------------|-------------|-------------|--------------|-------------|
| Description | Balance | Additions | Payments | Balance | one year |
| Promissory Notes of April 2005 at 4.625% | 300,000 | 0 | 145,000 | 155,000 | 155,000 |
| Promissory Notes of April 2005 at 3.513% | 665,000 | 0 | 315,000 | 350,000 | 350,000 |
| Promissory Notes of February 2007 at 3.99% | 1,040,000 | 0 | 260,000 | 780,000 | 260,000 |
| Promissory Notes of July 2007 at 4.5% | 450,000 | 0 | 105,000 | 345,000 | 110,000 |
| Promissory Notes of June 2008 at 3.55% | 1,100,000 | 0 | 220,000 | 880,000 | 220,000 |
| Promissory Notes of June 2009 at 3.28% | 1,390,000 | 0 | 215,000 | 1,175,000 | 220,000 |
| Promissory Notes of June 2010 at 2.93% | 3,390,000 | 0 | 445,000 | 2,945,000 | 455,000 |
| Promissory Notes of May 2011 at 2.92% | 3,280,000 | 0 | 375,000 | 2,905,000 | 380,000 |
| Promissory Notes of April 2012 at 2.22% | 4,400,000 | 0 | 100,000 | 4,300,000 | 100,000 |
| Refunding Bond of April 2012 at .77% | 1,240,000 | 0 | 620,000 | 620,000 | 620,000 |
| Promissory Notes of May 2013 at 2% | 3,000,000 | 0 | 145,000 | 2,855,000 | 250,000 |
| Promissory Notes of September 2013 at 2.53% | 0 | 5,000,000 | 730,000 | 4,270,000 | 715,000 |
| | | | | | |
| Total | \$20,255,000 | \$5,000,000 | \$3,675,000 | \$21,580,000 | \$3,835,000 |

Interest paid on long-term obligations totaled \$551,846 for the year ended June 30, 2014.

The changes in long-term liabilities for the year ended June 30, 2013 are as follows:

| | 6/30/2012 | | | 6/30/2013 | Due within |
|---|--------------|-------------|-------------|--------------|-------------|
| Description | Balance | Additions | Payments | Balance | one year |
| Promissory Notes of December 2004 at 3.206% | \$300,000 | \$0 | \$300,000 | \$0 | \$0 |
| Promissory Notes of April 2005 at 4.625% | 440,000 | 0 | 140,000 | 300,000 | 145,000 |
| Promissory Notes of April 2005 at 3.513% | 965,000 | 0 | 300,000 | 665,000 | 315,000 |
| Promissory Notes of February 2007 at 3.99% | 1,300,000 | 0 | 260,000 | 1,040,000 | 260,000 |
| Promissory Notes of July 2007 at 4.5% | 550,000 | 0 | 100,000 | 450,000 | 105,000 |
| Promissory Notes of June 2008 at 3.55% | 1,855,000 | 0 | 755,000 | 1,100,000 | 220,000 |
| Promissory Notes of June 2009 at 3.28% | 1,600,000 | 0 | 210,000 | 1,390,000 | 215,000 |
| Promissory Notes of June 2010 at 2.93% | 3,825,000 | 0 | 435,000 | 3,390,000 | 445,000 |
| Promissory Notes of May 2011 at 2.92% | 3,645,000 | 0 | 365,000 | 3,280,000 | 375,000 |
| Promissory Notes of April 2012 at 2.22% | 4,500,000 | 0 | 100,000 | 4,400,000 | 100,000 |
| Refunding Bond of April 2012 at .77% | 1,990,000 | 0 | 750,000 | 1,240,000 | 620,000 |
| Promissory Notes of May 2013 at 2% | 0 | 3,000,000 | 0 | 3,000,000 | 145,000 |
| Total | \$20,970,000 | \$3,000,000 | \$3,715,000 | \$20,255,000 | \$2,945,000 |

Interest paid on long-term obligations totaled \$575,504 for the year ended June 30, 2013.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 4 – LONG TERM OBLIGATIONS (continued)

General obligation debt consisted of the following as of June 30, 2014 and 2013:

| | 2014 | 2013 |
|--|-----------|-----------|
| 2005 \$1,000,000 promissory notes issued April, 2005 at an average rate of 4.625% to finance the repayment of the WRS unfunded pension liability. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2015. The notes are payable to Depository Trust Company. | 155,000 | 300,000 |
| 2005 \$2,000,000 promissory notes issued April 2005 at an average rate of 3.513% to finance remodeling and the addition to the Public Safety building. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2015. The notes are payable to Depository Trust Company. | 350,000 | 665,000 |
| 2007 \$5,000,000 promissory notes issued February 2007 at an average rate of 3.99% to finance equipment, general remodeling, and site improvements. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2017. The notes are payable to Depository Trust Company. | 780,000 | 1,040,000 |
| 2007 \$1,000,000 promissory notes issued July 2007 at an average rate of 4.50% to finance remodeling projects. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2017. The notes are payable to Depository Trust Company. | 345,000 | 450,000 |
| 2008 \$4,300,000 promissory notes issued June 2008 at an average rate of 3.55% to finance equipment, general remodeling, addition and site improvements. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2018. The notes are payable to Depository Trust Company. | 880,000 | 1,100,000 |
| 2009 \$2,000,000 promissory notes issued June 2009 at an average rate of 3.28% to finance building remodeling, improvements, and building construction. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2019. The notes are payable to Depository Trust Company. | 1,175,000 | 1,390,000 |
| 2010 \$5,000,000 promissory notes issued June 2010 at an average rate of 2.93% to finance building remodeling, site improvements, and equipment. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2020. The notes are payable to Depository Trust Company. | 2,945,000 | 3,390,000 |

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

| NOTE 4 – LONG TERM OBLIGATIONS (continued) | | |
|---|--------------------|------------|
| | 2014 | 2013 |
| 2011 \$4,000,000 promissory notes issued April 2011 at an average rate of 2.92% to finance building addition, remodeling, and equipment. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2021. The notes are payable to Depository Trust Company. | 2,905,000 | 3,280,000 |
| 2012 \$4,500,000 promissory notes issued April 2012 at an average rate of 2.22% to finance remodeling, equipment and site improvements. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2022. The notes are payable to Depository Trust Company. | 4,300,000 | 4,400,000 |
| 2012 \$1,990,000 refunding bonds issued April 2012 at an average rate of 0.77% to refinance the State Trust Fund loans of 2005. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2015. The bonds are payable to Depository Trust Company. | 620,000 | 1,240,000 |
| 2013 \$3,000,000 promissory notes issued May 2013 at an average rate of 2.00% to finance an addition, remodeling and equipment. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2023. The bonds are payable to Depository Trust Company. | 2,855,000 | 3,000,000 |
| 2014 \$5,000,000 promissory notes issued September 2013 at an average rate of 2.53% to finance remodeling, equipment and site improvements. Semi-annual interest payments are made March 1 and September 1; principal payments are due March 1 until maturity in 2023. The bonds are payable to Depository Trust Company. | 4,270,000 | 0 |
| T 4 1 | 404 500 000 | *** |

Aggregate maturities and interest on general obligation debt is as follows:

Total

| Fiscal Year | Principal | Interest | Total |
|-------------|--------------|-------------|--------------|
| 2014-15 | 3,835,000 | 572,279 | 4,407,279 |
| 2015-16 | 3,185,000 | 472,345 | 3,657,345 |
| 2016-17 | 3,255,000 | 387,258 | 3,642,258 |
| 2017-18 | 2,965,000 | 297,233 | 3,262,233 |
| 2018-19 | 2,415,000 | 219,520 | 2,634,520 |
| 2019-23 | 5,925,000 | 315,963 | 6,240,963 |
| Total | \$21,580,000 | \$2,264,597 | \$23,844,597 |

All general obligation debt is backed by the full faith and credit of LTC. Bonds and notes payable will be retired by future property tax levies.

\$21,580,000

\$20,255,000

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 4 – LONG TERM OBLIGATIONS (continued)

Chapter 67.03(1) of the Wisconsin State Statutes limits general obligation debt of the District to 5 percent of the equalized value of the taxable property in the district. This limit was \$675,722,701 as of June 30, 2014 and the District's outstanding general obligation debt (net of \$786,782 available to pay principal and interest) was \$20,793,218. For June 30, 2013, this limit was \$685,428,677 and the District's outstanding general obligation debt (net of \$701,108 of available funds) was \$19,553,892. Chapter 67.03(9) Wisconsin State Statutes limits bonded indebtedness of the District to 2 percent of the equalized value of taxable property in the district. This limit was \$270,289,080 as of June 30, 2014, and the District had outstanding bonds of \$620,000. For June 30, 2013 this limit was \$274,171,471 and the District had outstanding bonds of \$1,240,000.

NOTE 5 - RETIREMENT PLAN

All eligible District employees participate in the Wisconsin Retirement System (WRS), a cost-sharing, multiple-employer, defined benefit, public employee retirement system. All employees initially employed by a participating WRS employer prior to July 1, 2011, expected to work at least 600 hours a year (440 hours for teachers and school district educational support employees) and expected to be employed for at least one year from employee's date of hire, are eligible to participate in the WRS. All employees initially employed by a participating WRS employer on or after July 1, 2011, and expected to work at least 1200 hours a year (880 hours for teachers and school district educational support employees), and expected to be employed for at least one year from employee's date of hire are eligible to participate in the WRS. Employees hired to work nine or ten months per year, (e.g. teachers contracts), but expected to return year after year are considered to have met the one-year requirement.

Effective the first day of the first pay period on or after June 29, 2011, the employee required contribution was changed to one-half of the actuarially determined contribution rate for employees in the General Employment category, including Teachers, and Executives and Elected Officials. Required contributions for protective employees are the same rate as general employees. Employers are required to contribute the remainder of the actuarially determined contribution rate. The employer may not pay the employee required contribution unless provided for by an existing collective bargaining agreement. Contribution rates are as follows:

| | 2014 | | 20 | 13 |
|------------------------------------|----------|----------|----------|----------|
| | Employee | Employer | Employee | Employer |
| General (including Teachers) | 7.0% | 7.0% | 6.65% | 6.65% |
| Executives & Elected Officials | 7.75% | 7.75% | 7.0% | 7.0% |
| Protective with Social Security | 7.0% | 10.10% | 6.65% | 9.75% |
| Protective without Social Security | 7.0% | 13.7% | 6.65% | 12.35% |

The payroll for District employees covered by the WRS for the year ended December 31, 2013, was \$18,742,609; the employer's total payroll was \$20,059,800. The total required contribution for the year ended December 31, 2013, was \$2,492,767, which consisted of \$1,246,384 or 6.6% of payroll from the employer and \$1,246,384, or 6.6% of payroll from employees. Total contributions for the years ending December 31, 2012 and 2011 were \$2,166,787 and \$2,050,511, respectively, equal to the required contributions for each year.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 5 – RETIRMENT PLAN (continued)

Employees who retire at or after age 65 (62 for elected officials and 54 for protective occupation employees with less than 25 years of service, 53 for protective occupation employees with more than 25 years of service) are entitled to receive a retirement benefit. Employees may retire at age 55 (50 for protective occupation employees) and receive actuarially reduced benefits. The factors influencing the benefit are: (1) final average earnings, (2) years of creditable service, and (3) a formula factor. A final average earnings is the average of the employee's three highest years' earnings. Employees terminating covered employment and submitting application before becoming eligible for a retirement benefit may withdraw their contributions and, by doing so, forfeit all rights to any subsequent benefit. For employees beginning participation on or after January 1, 1990, and no longer actively employed on or after April 24, 1998, creditable service in each of five years is required for eligibility for a retirement annuity. Participants employed prior to 1990 and on or after April 24, 1998 and prior to July 1, 2011 are immediately vested. Participants who initially became WRS eligible on or after July 1, 2011 must have five years of creditable service to be vested.

The WRS also provides death and disability benefits for employees. Eligibility and the amount of all benefits are determined under Chapter 40 of Wisconsin Statutes.

The WRS issues an annual financial report that may be obtained by writing to the Department of Employee Trust Funds, P.O. Box 7931, Madison, WI 53707-7931.

NOTE 6 – OTHER POSTRETIREMENT BENEFITS

Plan Description

The District provides postemployment health, dental, long-term care and life insurance benefits through a single employer defined benefit plan for eligible full-time employees and their spouses. The medical plan provides comprehensive major medical benefits and prescription drug benefits. Management and support employees hired after July 1, 2013 are not eligible for postretirement benefits. Faculty employees hired after July 1, 2014 are not eligible for postretirement benefits.

Benefits are paid by the District up to the maximum amount it pays for active employees and ends when the retiree reaches age 65. In event of the retiree's death, spousal coverage ceases. Contribution requirements are based on District policy. Participants are eligible for full benefits upon retirement between age 55 and 65. Eligibility for the plan is based on age and years of service at retirement:

| | Minimum Years | | |
|----------|--------------------|--------------|--------------|
| Age | of Service | College Pays | Retiree Pays |
| 61+ | 10 | 86% | 14% |
| 60 | 15 | 86% | 14% |
| 59 | 20 | 86% | 14% |
| 58 | 25 | 86% | 14% |
| 57 | 30 | 86% | 14% |
| All othe | r ages and service | 0% | 100% |

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 6 – OTHER POSTRETIREMENT BENEFITS (continued)

Any professional staff who retires under the Wisconsin Retirement System and who meets the service requirements listed above may retire up to two years earlier than the associated age requirement and receive prorated insurance benefit premiums paid by the Board until the retiree reaches Medicare eligibility.

Some retired participants have higher college premium payment rates.

Membership of the plan at June 30, 2014, the most recent actuarial valuation, was:

| Active | 255 |
|--------------------|-----|
| Retirees | 37 |
| Surviving spouses | 0 |
| Total participants | 292 |

Basis of accounting: Employer contributions to the plan are recognized when due and the employer has made a formal commitment to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. The plan is not accounted for as a trust fund, as an irrevocable trust has not been established to account for the plan. The plan does not issue a separate report.

Funding Policy

The District makes the same monthly insurance contribution on behalf of the retirees as it makes on behalf of all other active employees during the year. The required contribution is based on a pay-as-you-go basis. The College has not set aside any funds to pay future benefits.

Annual OPEB Cost and Net OPEB Obligation

The District's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period, not to exceed thirty years. The following table shows the components of the District's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the District's net OPEB obligation to the plan.

| | 2014 | 2013 |
|---|---|--|
| Annual required contribution Interest on net OPEB obligation Adjustments to annual required contribution Annual OPEB cost (expense) | \$616,148 9,474 (13,697) 611,925 | \$616,148 5,455 (7,583) 614,020 |
| Contributions made Change in net OPEB obligation Net OPEB obligation – beginning of year | 478,135 133,790 236,855 | 513,528 100,492 136,363 |
| Net OPEB obligation – end of year | \$370,645 | \$236,855 |

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 6 – OTHER POSTRETIREMENT BENEFITS (continued)

The District's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the year were:

| Fiscal Year Ended | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Net OPEB Liability |
|----------------------|---------------------|--|-----------------------|
| 6/30/2014 | \$611,925 | 78% | \$370,645 |
| 6/30/2013 | \$614,020 | 84% | \$236,855 |
| 6/30/2012 | \$585,750 | 90% | \$136,363 |

Funded Status and Funding Progress

The funded status as of June 30, 2014, the most recent actuarial valuation date, is as follows:

| Actuarial accrued liability (AAL) | \$6,072,632 |
|--|--------------|
| Actuarial value of plan assets | 0 |
| Unfunded actuarial accrued liability (UAAL) | \$6,072,632 |
| | |
| Funded rate (actuarial value of plan assets/AAL) | 0% |
| Covered payroll (annual for active plan members) | \$17,725,505 |
| UAAL as a percentage of covered payroll | 34% |

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the health care cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 6 – OTHER POSTRETIREMENT BENEFITS (continued)

In the June 30, 2014 actuarial valuation, the projected unit credit actuarial cost method was used. The attribution period used was from date of hire to the date the participant is fully eligible to retire and begin receiving benefits. All eligible employees are assumed to be covered in the plan at retirement if they satisfy the necessary age and service requirements for payment of premiums by the College. Ten percent of all other eligible employees are assumed to be covered in the plan at retirement. The actuarial assumptions include an underlying inflation assumption of 3%, a 4% investment rate of return and a salary scale of 5% per annum (used for life insurance only). Deductibles, out-of-pocket maximums, and employee contributions are assumed to increase annually at the medical care cost trend rate. The following table shows the annual health care cost trend rates, reduced by decrements to a rate of 6% after ten years.

| | Med | Medical | | LTC |
|-------------|----------|----------------|----------|----------|
| <u>Year</u> | Under 65 | <u>Over 65</u> | All Ages | All Ages |
| 0-1 | 10% | 8% | 6% | 5% |
| 2-4 | 9% | 8% | 6% | 5% |
| 5-7 | 8% | 8% | 6% | 5% |
| 8-10 | 7% | 7% | 6% | 5% |
| 11+ | 6% | 6% | 6% | 5% |

The UAAL is being amortized as a level dollar over an open 30-year period. Any prior year (gain) or loss is being amortized over an open 30-year period. The remaining amortization period at June 30, 2014 was 30 years. The actuarial value of the plan assets was not determined because there were no plan assets as of the date of the actuarial valuation.

NOTE 7 - OPERATING LEASES

Operating Lease - Lessee

The District leases property and equipment under operating leases. Following is a schedule by years of future minimum rental payments required under the operating leases as of June 30, 2014:

| Year ending | | |
|-------------|------|-----------|
| June 30, | | Amount |
| 2015 | \$ | 530,544 |
| 2016 | | 515,224 |
| 2017 | | 453,292 |
| 2018 | | 395,000 |
| 2019 | | 45,000 |
| 2020-2021 | | 63,750 |
| Total | \$ 2 | 2,002,810 |

Rent expenditures under all operating leases amounted to approximately \$556,538 and \$585,580 for the years ended June 30, 2014 and 2013, respectively.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 7 – OPERATING LEASES (continued)

Operating Lease – Lessor

The District is the lessor of excess capacity on its educational broadband services channels under an operating lease expiring in 2017, renewable for 2 additional ten-year terms. Minimum future rentals to be received under the non-cancellable leases at June 30, 2014 for each of the next three years are as follows:

| Year ending | | Service Credits | |
|-------------|-----------|-----------------|-----------|
| June 30, | Agreement | to Cash | Total |
| 2015 | 178,115 | 11,400 | 189,515 |
| 2016 | 184,350 | 11,400 | 195,750 |
| 2017 | 190,802 | 11,400 | 202,202 |
| Total | \$553,267 | \$34,200 | \$587,467 |

The excess capacity of the broadband services channels is not recognized as a capital asset of the District and therefore has no carrying value. Rent revenue under the operating lease amounted to \$183,491 and \$177,671 for the years ended June 30, 2014 and 2013, respectively.

NOTE 8 – EXPENSE CLASSIFICATION

Operating expenses on the Statements of Revenues, Expenses and Changes in Net Position are classified by function. Alternatively, the expenses could also be shown by type of expense, as follows for the years ended June 30, 2014 and 2013:

| | 2014 | 2013 |
|--|--------------|--------------|
| Salaries and wages | \$19,893,584 | \$20,090,931 |
| Fringe benefits | 7,371,627 | 7,346,259 |
| Travel, memberships and subscriptions | 697,245 | 770,901 |
| Supplies, printing and minor equipment | 2,776,362 | 2,525,313 |
| Contract services | 1,554,353 | 1,380,780 |
| Rentals | 563,852 | 578,997 |
| Repairs and maintenance | 96,227 | 62,463 |
| Insurance | 201,263 | 204,741 |
| Utilities | 687,433 | 617,095 |
| Depreciation | 3,221,118 | 2,983,097 |
| Resale | 101,912 | 102,681 |
| Student aid | 2,303,114 | 2,706,886 |
| Fiscal agent pass-throughs | 866,450 | 804,851 |
| Other | 1,037,186 | 1,052,672 |
| Total operating expenses | \$41,371,726 | \$41,227,667 |

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 9 - JOINT VENTURE - WISPALS

The District implemented a computerized library database through a joint venture with Gateway, Waukesha County, and Moraine Park Technical Colleges by forming the Wisconsin Public Access Library System (WisPALS) in the fall of 1997. WisPALS is governed by the colleges' presidents and librarians with each college having an equal vote. Through the joint venture each college owns one-fifth of the computer hardware and software that comprises WisPALS; however, the computer hardware and software is permanently housed at WCTC's Pewaukee campus. Operating costs of WisPALS are also shared equally by the colleges.

The District accounts for its share of the operating costs, which amounted to \$41,004 and \$30,231 for the years ended June 30, 2014 and 2013, respectively, in the general fund. LTC's investment in capital assets was \$108,155 and \$106,881 as of June 30, 2014 and 2013, respectively.

As the operating costs of WisPALS are funded in full by the participating colleges, there is no change in fund balance for the joint venture for the year ended June 30, 2014. WisPALS has no joint venture debt outstanding.

The WisPALS financial statements can be obtained through Gateway Technical College District, 3520 30th Avenue, Racine, WI 53144.

NOTE 10 - JOINT VENTURE - WILM

Lakeshore Technical College is also part of the Wisconsin Indianhead, Lakeshore and Mid-State Consortium (WILM), which was formed under Sec. 66.0301 and Chapter 38 of the Wisconsin Statutes. The purpose of the consortium is to develop, procure, enhance and manage a customer-focused, state-of-the-art environment for performing administrative business services for consortium members. The District is the management agent for the WILM Consortium. The District accounts for its share of the operating costs, which amounted to \$441,266 and \$403,882 for the years ended June 30, 2014 and 2013, respectively, in the general fund. LTC's share of the capital costs for the year ended June 30, 2014 and 2013 were \$51,108 and \$12,615, respectively, and were recorded in the capital projects fund.

The WILM financial statements can be obtained through Lakeshore Technical College District, 1290 North Avenue, Cleveland, WI 53015.

NOTE 11 - CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

The College implemented GASB Statement 65, *Items Previously Reported as Assets and Liabilities* for the year ended June 30, 2013. This regulation requires the College to expense debt issuance costs in the year they are incurred instead of amortizing those costs over the life of the debt. With the adoption of this statement the College wrote-down \$15,050 in unamortized debt issuance costs. This is shown as a cumulative effect of change in accounting principle on the Statements of Revenues, Expenses and Changes in Net Position.

NOTES TO FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 12 – RELATED PARTY

The Foundation pledged a contribution to the College in the amount of \$1,570,000 for the addition to the Nierode Building during the year ended June 30, 2014 and pledged a contribution in the amount of \$700,000 for the addition to the Flexible Training Arena during the year ended June 30, 2013. The pledges are recognized as a current receivable in the Statements of Net Position and as a capital contribution in the Statements of Revenues, Expenses, and Changes in Net Position. During the year ended June 30, 2014, \$1,396,638 was paid to the College.

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REQUIRED SUPPLEMENTARY INFORMATION

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SCHEDULE OF EMPLOYER CONTRIBUTIONS AND SCHEDULE OF FUNDING PROGRESS OTHER POSTEMPLOYMENT BENEFIT PLAN For the fiscal year ended June 30, 2014

Schedule of Employer Contributions

| | | | | Annual | Percentage | | |
|------------|----|---------------|----|-------------|-----------------------|----------|-----------|
| Year Ended | E | Employer | | Required | of ARC | Net OPEB | |
| June 30, | Co | Contributions | | ontribution | Contributed Liability | | Liability |
| 2012 | \$ | 525,690 | \$ | 586,662 | 90% | \$ | 136,363 |
| 2013 | \$ | 513,528 | \$ | 616,148 | 83% | \$ | 236,855 |
| 2014 | \$ | 478,135 | \$ | 616,148 | 78% | \$ | 370,645 |

Schedule of Funding Progress

| Actuarial Valuation Date | arial Value Assets (a) | Actuarial Accrued Liability (AAL) - Projected Unit (b) | | (3) | | Funded Ratio (a/b) | Covered Payroll (c) | UAAL as a % of Covered Payroll ((b-a/c) |
|-----------------------------|----------------------------------|--|-----------|------|-----------|-----------------------|----------------------------|--|
| 6/30/2010 | \$ - | \$ | 5,904,345 | \$ | 5,904,345 | 0% | \$17,138,894 | 34% |
| 6/30/2012 | \$ - | \$ | 6,383,341 | \$ | 6,383,341 | 0% | \$17,676,819 | 36% |
| 6/30/2014 | \$ - | \$ | 6,072,632 | \$ | 6,072,632 | 0% | \$17,725,505 | 34% |

There have been no changes in actuarial assumptions that have a significant effect on the amounts presented in the schedule of funding progress for one year compared to the information presented for prior years.

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SUPPLEMENTARY INFORMATION

The following supplementary information is provided to document the District's compliance with budgetary requirements. This accountability is an essential requirement to maintain the public trust. The method of accounting used for budgetary compliance monitoring is substantially different from the method of preparing the basic financial statements of the District. At the end of this section is a reconciliation between the two methods.

GENERAL FUND

The general fund is the primary operating fund of the District and its accounts reflect all financial activity not accounted for in another fund.

GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues Local government - tax levy State aids Program fees Material fees Other student fees Institutional revenue Federal revenue Total Revenues | Original Budget \$16,371,000 2,488,000 6,650,000 385,000 550,000 707,000 123,000 | Final Budget \$16,371,000 2,488,000 6,650,000 385,000 550,000 707,000 123,000 27,274,000 | Actuals on a GAAP Basis \$16,386,080 2,553,169 5,996,551 391,394 443,580 798,498 206,752 | Adjustment to Budgetary Basis \$0 0 0 0 0 0 0 0 0 | Actuals on a Budgetary Basis \$16,386,080 2,553,169 5,996,551 391,394 443,580 798,498 206,752 | Variance \$15,080 65,169 (653,449) 6,394 (106,420) 91,498 83,752 (497,976) |
|--|--|--|---|--|---|--|
| rotal Revenues | 21,214,000 | 21,214,000 | 20,770,024 | | 20,770,024 | (497,976) |
| Expenditures | | | | | | |
| Instruction | 16,480,000 | 16,513,000 | 16,155,447 | (4,050) | 16,151,397 | 361,603 |
| Instructional resources | 1,167,000 | 1,167,000 | 1,112,615 | O O | 1,112,615 | 54,385 |
| Student services | 3,104,000 | 3,065,000 | 3,001,981 | 0 | 3,001,981 | 63,019 |
| General institutional | 4,536,000 | 4,477,000 | 4,412,851 | 0 | 4,412,851 | 64,149 |
| Physical plant | 1,987,000 | 2,052,000 | 2,037,051 | 0 | 2,037,051 | 14,949 |
| Total Expenditures | 27,274,000 | 27,274,000 | 26,719,945 | (4,050) | 26,715,895 | 558,105 |
| Revenues over (under) expenditures | \$0 | <u>\$0</u> | 56,079 | 4,050 | 60,129 | \$60,129 |
| Fund balance at beginning of year | | | 8,168,656 | (9,925) | 8,158,731 | |
| Fund balance at end of year | | | \$8,224,735 | (\$5,875) | \$8,218,860 | |

SPECIAL REVENUE FUNDS

Special revenue funds are used to account for the proceeds of specific revenue sources (other than debt service or major capital projects) that are restricted to expenditures for designated purposes because of the legal or regulatory provisions. The District has two special revenue funds:

Operating Fund – The operating fund is used to account for the proceeds from specific revenue sources other than non-operating fund that are legally restricted as to expenditures for specific purposes.

Non-aidable Fund – The non-operating fund is used to account for assets held by the District in a trustee capacity, primarily for student aids and other student activities.

SPECIAL REVENUE FUND - OPERATING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues Local government - tax levy State aids Other student fees Institutional revenue Federal revenue | Original Budget \$1,470,000 962,000 30,000 1,558,000 1,593,000 | Final Budget \$1,470,000 962,000 30,000 1,558,000 1,593,000 | Actuals on a GAAP Basis \$1,470,000 645,377 19,850 1,338,602 1,260,877 | Adjustment to Budgetary Basis \$0 0 0 0 | Actuals on a Budgetary Basis \$1,470,000 645,377 19,850 1,338,602 1,260,877 | Variance \$0 (316,623) (10,150) (219,398) (332,123) |
|--|--|---|---|---|---|--|
| Total Revenues | 5,613,000 | 5,613,000 | 4,734,706 | 0 | 4,734,706 | (878,294) |
| Expenditures Instruction Student services Physical plant | 4,547,000 716,000 350,000 | 4,542,000 716,000 355,000 | 3,865,506 690,752 354,126 | 0 0 0 | 3,865,506 690,752 354,126 | 676,494 25,248 874 |
| Total Expenditures | 5,613,000 | 5,613,000 | 4,910,384 | 0 | 4,910,384 | 702,616 |
| Revenues over (under) expenditures Fund balance at beginning of year | <u>\$0</u> | \$0 | (175,678) | 0 | <u>(175,678)</u> <u>206,679</u> | (\$175,678) |
| Fund balance at end of year | | | \$31,001 | \$0_ | \$31,001 | |
| | | | | | | |

SPECIAL REVENUE FUND – NON-AIDABLE SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues State aids Other student fees Institutional revenue Federal revenue | Original Budget \$200,000 300,000 153,000 4,413,000 | Final Budget \$725,000 300,000 153,000 4,413,000 | Actuals on a GAAP Basis \$679,240 298,956 150,019 3,697,453 | Adjustment to Budgetary Basis \$0 0 0 | Actuals on a Budgetary Basis \$679,240 298,956 150,019 3,697,453 | Variance (\$45,760) (1,044) (2,981) (715,547) |
|--|--|---|---|---------------------------------------|---|---|
| Total Revenues | 5,066,000 | 5,591,000 | 4,825,668 | 0 | 4,825,668 | (765,332) |
| Expenditures Instruction Student services | 500,000 4,566,000 | 1,025,000 4,566,000 | 866,475 3,946,629 | 0 | 866,475 3,946,629 | 158,525 619,371 |
| Total Expenditures | 5,066,000 | 5,591,000 | 4,813,104 | 0 | 4,813,104 | 777,896 |
| Revenues over (under) expenditures | \$0 | \$0 | 12,564 | 0 | 12,564 | \$12,564 |
| Fund balance at beginning of year | | | 327,238 | 0 | 327,238 | |
| Fund balance at end of year | | | \$339,802 | \$0 | \$339,802 | |

CAPITAL PROJECTS FUND

The capital projects fund is used to account for financial sources used for the acquisition or construction of major capital assets and remodeling.

CAPITAL PROJECTS FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues State aids Institutional revenue Federal revenue | Original Budget \$138,000 2,222,000 101,000 | Final Budget \$138,000 2,222,000 101,000 | Actuals on a GAAP Basis \$124,616 1,957,527 90,731 | Adjustment to Budgetary Basis \$0 0 | Actuals on a Budgetary Basis \$124,616 1,957,527 90,731 | Variance (\$13,384) (264,473) (10,269) |
|---|---|--|---|--|---|---|
| Total Revenues | 2,461,000 | 2,461,000 | 2,172,874 | 0 | 2,172,874 | (288,126) |
| Expenditures Capital Outlay | | | | | | |
| Instruction | 2,186,000 | 2,186,000 | 1,099,001 | 613,285 | 1,712,286 | 473,714 |
| Instructional resources | 435,000 | 435,000 | 429,335 | 0 | 429,335 | 5,665 |
| Student services | 4,000 | 5,000 | 4,987 | 0 | 4,987 | 13 |
| General institutional | 764,000 | 763,000 | 660,723 | (6,534) | 654,189 | 108,811 |
| Physical plant _ | 5,595,000 | 7,095,000 | 6,773,826 | 38,527 | 6,812,353 | 282,647 |
| Total Expenditures | 8,984,000 | 10,484,000 | 8,967,872 | 645,278 | 9,613,150 | 870,850 |
| Revenues over (under) expenditures | (6,523,000) | (8,023,000) | (6,794,998) | (645,278) | (7,440,276) | 582,724 |
| Other financing sources: | | | | | | |
| Proceeds from debt | 5,000,000 | 5,000,000 | 5,000,000 | 0 | 5,000,000 | 0 |
| Total other financing sources | 5,000,000 | 5,000,000 | 5,000,000 | 0 | 5,000,000 | 0 |
| Revenues and other financing source over (under) expenditures | es (\$1,523,000) | (\$3,023,000) | (1,794,998) | (645,278) | (2,440,276) | \$582,724 |
| Fund balance at beginning of year | | | 5,908,230 | (583,485) | 5,324,745 | |
| Fund balance at end of year | | | \$4,113,232 | (\$1,228,763) | \$2,884,469 | |

DEBT SERVICE FUND

The debt service fund is used to account for the accumulation of resources for, and the payment of, general long-term debt principal, interest and related costs.

DEBT SERVICE FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues Local government - tax levy Institutional revenue | Original Budget \$4,353,000 10,000 | Final Budget \$4,290,000 5,000 | Actuals on a GAAP Basis \$4,290,000 13,689 | Adjustment to Budgetary Basis \$0 0 | Actuals on a Budgetary Basis \$4,290,000 13,689 | Variance \$0 8,689 |
|--|---|---|--|--|--|--------------------------|
| Total Revenues | 4,363,000 | 4,295,000 | 4,303,689 | 0 | 4,303,689 | 8,689 |
| Expenditures Physical plant | 4,325,000 | 4,254,000 | 4,253,446 | 0 | 4,253,446 | 554 |
| Total Expenditures | 4,325,000 | 4,254,000 | 4,253,446 | 0 | 4,253,446 | 554 |
| Revenues over (under) expenditures | 38,000 | 41,000 | 50,243 | 0 | 50,243 | 9,243 |
| Other financing sources: Proceeds from debt premium | 0 | 0 | 58,184 | 0 | 58,184 | 58,184 |
| Total other financing sources | 0 | 0 | 58,184 | 0 | 58,184 | 58,184 |
| Revenues and other financing sources over (under) expenditures | \$38,000 | \$41,000 | 108,427 | 0 | 108,427 | \$67,427 |
| Fund balance at beginning of year | | | 869,116 | 0 | 869,116 | |
| Fund balance at end of year | | | \$977,543 | \$0 | \$977,543 | |

ENTERPRISE FUND

The enterprise fund is used to account for ongoing activities which are similar to those often found in the private sector. Their measurement focus is based upon determination of net income. The operations of the food service, bookstore, child care, and other activities which complement the basic educational objectives of the District (instructional related resale accounts and seminar activity) are accounted for in the enterprise fund. Services are provided primarily through user charges.

ENTERPRISE FUND SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET POSITION ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues Institutional revenue | Original Budget \$1,350,000 | Final Budget \$1,711,000 | Actuals on a GAAP Basis \$1,460,728 | Adjustment to Budgetary Basis | Actuals on a Budgetary Basis \$1,460,728 | Variance (\$250,272) |
|--|-----------------------------------|--------------------------------|--|--|--|-------------------------|
| Total Revenues | 1,350,000 | 1,711,000 | 1,460,728 | 0 | 1,460,728 | (250,272) |
| Expenses Auxiliary services Total Expenses | 1,350,000 1,350,000 | 1,711,000 1,711,000 | 1,710,073 1,710,073 | 0 | 1,710,073 1,710,073 | 927 |
| Revenues over (under) expenses | \$ \$0 | \$0 | (249,345) | 0 | (249,345) | (\$249,345) |
| Net position at beginning of year | - | | 1,814,103 | 0_ | 1,814,103 | |
| Net position at end of year | | | \$1,564,758 | \$0 | \$1,564,758 | |

INTERNAL SERVICE FUND

The internal service fund is used to account for the financing of goods or services provided by one department to other departments on a cost-reimbursement basis. Included are media services, copy center, and equipment repair.

INTERNAL SERVICE FUND SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET POSITION ACTUAL AND BUDGET (NON-GAAP BUDGETARY BASIS) For the fiscal year ended June 30, 2014

| Revenues Institutional revenue | Original Budget \$350,000 | Final Budget \$350,000 | Actuals on a GAAP Basis | Adjustment to Budgetary Basis | Actuals on a Budgetary Basis | Variance (\$103,787) |
|------------------------------------|---------------------------------|------------------------------|-------------------------------|--|---------------------------------------|----------------------|
| | | | | | | |
| Total Revenues | 350,000 | 350,000 | 246,213 | 0 | 246,213 | (103,787) |
| Expenses Auxiliary services | 350,000 | 350,000 | 238,032 | 0 | 238,032 | 111,968 |
| Total Expenses | 350,000 | 350,000 | 238,032 | 0 | 238,032 | 111,968 |
| Revenues over (under) expenses | \$0 | \$0 | 8,181 | 0 | 8,181 | \$8,181 |
| Net postion (deficit) at beginning | of year | | (1,677) | 0 | (1,677) | |
| Net position at end of year | | | \$6,504 | <u>\$0</u> | \$6,504 | |

SCHEDULE TO RECONCILE BUDGET (NON-GAAP BUDGETARY) BASIS FINANCIAL STATEMENTS TO THE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

For the fiscal year ended June 30, 2014

| | | Gover | nmental Fund | Types | | Proprietary F | und Types | | | Statement of Revenues, Expenses and | ı |
|---|--------------|-------------|--------------|-------------|-------------|----------------|-----------|--------------|--------------|-------------------------------------|-----|
| | | | venue Funds | Capital | Debt | 1 Tophictary 1 | Internal | | Reconciling | Changes in | |
| | General | Operating | | • | Service | Enterprise | Service | Total | Items | Net Position | |
| Revenues | | | | | | | | | | | - |
| Local government - tax levy | \$16,386,080 | \$1,470,000 | \$0 | \$0 | \$4,290,000 | \$0 | \$0 | \$22,146,080 | \$0 | \$22,146,080 | |
| Intergovernmental revenue: | | | | | | | | | | | |
| State | 2,553,169 | 645,377 | 679,240 | 124,616 | 0 | 0 | 0 | 4,002,402 | 0 | 4,002,402 | |
| Federal | 206,752 | 1,260,877 | 3,697,453 | 90,731 | 0 | 0 | 0 | 5,255,813 | 0 | 5,255,813 | (2) |
| Tuition and fees: | | _ | | _ | _ | _ | | | | | |
| Program fees | 5,996,551 | 0 | 0 | 0 | 0 | 0 | 0 | 5,996,551 | (1,125,064) | 4,871,487 | |
| Material fees | 391,394 | 0 | 0 | 0 | 0 | 0 | 0 | 391,394 | (73,919) | 317,475 | |
| Other student fees | 443,580 | 19,850 | 298,956 | 0 | 0 | 0 | 0 | 762,386 | (128,678) | 633,708 | (0) |
| Institutional revenue | 798,498 | 1,338,602 | 150,019 | 1,957,527 | 13,689 | 1,460,728 | 246,213 | 5,965,276 | (2,077,509) | 3,887,767 | (3) |
| Auxiliary enterprise revenue | 0 | 0 | 0 | 0 470 074 | 0 | 0 | 0 | 0 | 1,460,728 | 1,460,728 | - |
| Total Revenues | 26,776,024 | 4,734,706 | 4,825,668 | 2,172,874 | 4,303,689 | 1,460,728 | 246,213 | 44,519,902 | (1,944,442) | 42,575,460 | - |
| Expenditures | | | | | | | | | | | |
| Instruction | 16,151,397 | 3,865,506 | 866.475 | 0 | 0 | 0 | 0 | 20,883,378 | (43,697) | 20,839,681 | |
| Instructional resources | 1,112,615 | 0,000,000 | 0 | 0 | 0 | 0 | 0 | 1,112,615 | 65,404 | 1,178,019 | |
| Student services | 3,001,981 | 690,752 | 3,946,629 | 0 | 0 | 0 | 0 | 7,639,362 | (3,513,772) | 4,125,590 | |
| General institutional | 4,412,851 | 0 | 0 | 0 | 0 | 0 | 0 | 4,412,851 | 233,453 | 4,646,304 | |
| Physical plant | 2,037,051 | 354,126 | 0 | 0 | 4,253,446 | 0 | 0 | 6,644,623 | (2,683,035) | 3,961,588 | (4) |
| Student aid | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,303,114 | 2,303,114 | () |
| Capital outlay | 0 | 0 | 0 | 9,613,150 | 0 | 0 | 0 | 9,613,150 | (9,613,150) | 0 | |
| Depreciation - unallocated | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,221,118 | 3,221,118 | |
| Loss on sale of capital assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25,175 | 25,175 | |
| Auxiliary enterprise services | 0 | 0 | 0 | 0 | 0 | 1,710,073 | 238,032 | 1,948,105 | (308,777) | 1,639,328 | _ |
| Total Expenditures | 26,715,895 | 4,910,384 | 4,813,104 | 9,613,150 | 4,253,446 | 1,710,073 | 238,032 | 52,254,084 | (10,314,167) | 41,939,917 | _ |
| _ (1.5:) 6 | | | | | | | | | | | |
| Excess (deficiency) of revenues | 00.400 | (475.070) | 40 504 | (7.440.070) | 50.040 | (040.045) | 0.404 | (7.704.400) | 0.000.705 | 005 540 | |
| over (under) expenditures | 60,129 | (175,678) | 12,564 | (7,440,276) | 50,243 | (249,345) | 8,181 | (7,734,182) | 8,369,725 | 635,543 | - |
| Other financing sources (uses): | | | | | | | | | | | |
| Proceeds from debt | 0 | 0 | 0 | 5,000,000 | 0 | 0 | 0 | 5,000,000 | (5,000,000) | 0 | |
| Proceeds from debt premium | 0 | 0 | 0 | 0,000,000 | 58,184 | 0 | 0 | 58,184 | (58, 184) | 0 | |
| Total other financing sources (uses) | 0 | 0 | | 5,000,000 | 58,184 | 0 | | 5,058,184 | (5,058,184) | 0 | - |
| retail ethic imanemy evalues (asse) | | | | 0,000,000 | 00,101 | | | | (0,000,101) | | - |
| Excess (deficiency) of revenues and other financing sources over (under) expenditures and other | | | | | | | | | | | |
| financing uses | 60,129 | (175,678) | 12,564 | (2,440,276) | 108,427 | (249,345) | 8,181 | (2,675,998) | 3,311,541 | 635,543 | |
| · · | 0.450.704 | | | 5 004 745 | 000.410 | 4.044.400 | (4.077) | 40,000,005 | (00.040) | 40.070.705 | - |
| Fund balance at beginning of year | 8,158,731 | 206,679 | 327,238 | 5,324,745 | 869,116 | 1,814,103 | (1,677) | 16,698,935 | (22,210) | 16,676,725 | - |
| Fund balance (deficit) at end of year | \$8,218,860 | \$31,001 | \$339,802 | \$2,884,469 | \$977,543 | \$1,564,758 | \$6,504 | \$14,022,937 | \$3,289,331 | \$17,312,268 | (5) |

SCHEDULE TO RECONCILE BUDGET (NON-GAAP BUDGETARY) BASIS FINANCIAL STATEMENTS TO THE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION (continued)

For the fiscal year ended June 30, 2014

Budgets and Budgetary Accounting

The District's fund structure used in preparing the basic financial statements is different than the fund structure used for budgetary accounting. Annual budgets are adopted for all funds in accordance with the requirements of the Wisconsin Technical College System Board. The District follows the procedures listed below in adopting annual budgets for all funds in accordance with legal requirements.

- Budgets are developed within the established parameters and guidelines.
- Public hearings are conducted on the proposed budget prior to District Board approval.
- Prior to July 1, the budget is legally enacted through approval by the District Board.
- Budget amendments made during the year are legally authorized by the District Board. Budget transfers (between funds and functional areas within funds) and changes in budgeted revenues and expenditures (appropriations) require approval by two-thirds of the entire membership of the Board and require publishing a Class I public notice in the District's official newspaper within 10 days according to Wisconsin Statutes.
- Management exercises control over budgeted expenditures by fund and function as presented in the accompanying financial statements. Expenditures, by fund and function, may not exceed funds available or appropriated. Unused appropriations lapse at year end.

Formal budgetary integration is employed as a planning device for all funds. The District adopts an annual operating budget that is prepared on a different basis from the basic financial statements. The budget differs from GAAP by recognizing encumbrances as expenditures. Also, the budget does not incorporate changes related to GASB Statement Nos. 34, 35, 37, 38 and 45.

SCHEDULE TO RECONCILE BUDGET (NON-GAAP BUDGETARY) BASIS FINANCIAL STATEMENTS TO THE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION (continued)

For the fiscal year ended June 30, 2014

(1) State grant revenue is presented on the Statements of Revenues, Expenses and Changes in Net Position as follows:

| Operating | \$1,133,099 |
|----------------|----------------|
| Non-operating | 2,744,687 |
| Capital grants | <u>124,616</u> |
| Total | \$4,002,402 |

(2) Federal grant revenue is presented on the Statements of Revenues, Expenses and Changes in Net Position as follows:

| Operating | \$5,165,082 |
|----------------|--------------------|
| Capital grants | <u>90,731</u> |
| Total | <u>\$5,255,813</u> |

(3) Other institutional revenue is reported as six separate lines on the Statements of Revenues, Expenses and Changes in Net Position as follows:

| Business and industry contract revenue | \$1,297,391 |
|---|-------------|
| School district contract revenue | 6,547 |
| Contributions | 1,570,000 |
| Miscellaneous | 833,423 |
| Interest income | 177,832 |
| Realized and unrealized gain on investments | 2,574 |
| Total | \$3,887,767 |

(4) Interest expense is reported as a component of physical plant on the budgetary statements:

| Physical plant | \$3,418,572 |
|------------------|----------------|
| Interest expense | <u>543,016</u> |
| Total | \$3.961.588 |

(5) Reconciliation of budgetary basis fund balance and net position as presented on the Statements of Revenue, Expenses and Changes in Net Position is as follows:

| Budgetary basis fund balance | \$14,022,937 |
|---|---------------------|
| Capital assets at cost | 62,393,798 |
| Accumulated depreciation on capital assets | (38,438,558) |
| General obligation debt | (21,580,000) |
| Other postemployment benefits, net | (370,645) |
| Book value of proprietary fund assets removed | |
| with adoption of capitalization policy | (85,948) |
| Accrued interest on long-term debt | (190,761) |
| Summer school tuition | 202,930 |
| Summer school instructional expenses | (299,777) |
| Current year encumbrances | 1,234,638 |
| Unavailable revenue – capital contribution | 423,654 |
| Net position per basic financial statements | <u>\$17,312,268</u> |

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STATISTICAL SECTION

The following statistical information is presented as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health. The information was prepared by the District and was not subject to audit by the independent certified public accounting firm.

Contents

Financial Trends

The schedules contain trend information to help readers understand how the District's financial performance and well-being has changed over time.

Revenue Capacity

This information is provided to assist the reader in assessing factors that affect the District's most significant local revenue source – its property tax.

Debt Capacity

The schedules present information to help the reader assess the affordability of the District's current levels of outstanding debt and the ability to issue additional debt in the future.

Demographic and Economic Information

These schedules offer demographic and economic indicators to help the reader better understand the environment within the District.

Operating Information

The schedules contain service and infrastructure data to help the reader understand how the financial information relates to the services the District provides and the activities it performs.

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NET POSITION BY COMPONENT For the fiscal years ended June 30, 2005 to 2014 (Accrual Basis of Accounting)

| | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
|----------------------------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net Position | | | | | | | | | | |
| Net investment in capital assets | \$1,968,311 | \$2,780,222 | \$3,011,760 | \$2,831,320 | \$3,557,156 | \$5,811,169 | \$6,407,432 | \$6,921,296 | \$7,075,074 | \$7,477,870 |
| Restricted for capital projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 700,000 | 423,654 |
| Restricted for debt service | 54,747 | 108,777 | 250,106 | 355,449 | 328,971 | 427,099 | 555,091 | 595,270 | 701,109 | 786,782 |
| Unrestricted | 2,642,134 | 2,091,986 | 2,314,932 | 3,567,943 | 6,355,247 | 7,346,719 | 8,735,550 | 8,785,086 | 8,200,542 | 8,623,962 |
| Total Net Position | \$4,665,192 | \$4,980,985 | \$5,576,798 | \$6,754,712 | \$10,241,374 | \$13,584,987 | \$15,698,073 | \$16,301,652 | \$16,676,725 | \$17,312,268 |

$\overset{\sim}{2}$

LAKESHORE TECHNICAL COLLEGE DISTRICT

OPERATING EXPENSES, OPERATING REVENUES AND NON-OPERATING REVENUES (EXPENSES) For the fiscal years ended June 30, 2005 to 2014 (Accrual Basis of Accounting)

| | 0004.05 | 2225 22 | 0000.07 | 0007.00 | 0000.05 | 0000.40 | 0040 44 | 0044.46 | 0040.40 | 004044 |
|---|---------------------|--|--------------------------|----------------|----------------|------------------------|---------------------|---------------------|--|--|
| | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
| Operating Expenses | * 40 074 504 | * 40 400 04 7 | A 04 057 740 | A 40 000 507 | A 00 040 005 | A 04 777 400 | * 00 044 400 | * 04 040 000 | * • • • • • • • • • • • • • • • • • • • | * • • • • • • • • • • • • • • • • • • • |
| Instruction | \$ 18,274,534 | \$ 19,432,647 | \$ 21,057,746 | \$ 19,869,587 | \$ 20,248,335 | \$ 21,777,488 | \$ 22,611,188 | \$ 21,342,093 | \$ 22,114,622 | \$ 20,839,681 |
| Instructional resources | 1,238,732 | 1,201,033 | 1,302,407 | 1,405,751 | 1,337,240 | 1,268,033 | 1,456,097 | 1,300,558 | 1,267,206 | 1,178,019 |
| Student services | 2,805,243 | 2,888,417 | 2,815,990 | 3,109,793 | 3,341,416 | 3,335,445 | 3,412,933 | 3,268,403 | 3,377,376 | 4,125,590 |
| General institutional | 4,042,798 | 4,308,262 | 4,262,322 | 4,043,720 | 4,389,012 | 4,581,946 | 4,948,372 | 4,810,180 | 4,524,899 | 4,646,304 |
| Physical plant | 1,942,892 | 2,182,845 | 2,226,149 | 2,473,210 | 2,314,386 | 1,916,100 | 2,501,930 | 2,901,839 | 2,777,227 | 3,418,572 |
| Auxiliary enterprise services | 853,458 | 1,128,047 | 1,135,996 | 829,977 | 877,667 | 1,014,912 | 968,898 | 1,024,776 | 1,476,354 | 1,639,328 |
| Depreciation - unallocated | 2,114,980 | 2,023,898 | 1,965,223 | 2,029,808 | 1,993,321 | 2,156,931 | 2,468,712 | 2,631,714 | 2,983,097 | 3,221,118 |
| Student aid | 755,604 | 427,979 | 341,230 | 554,979 | 776,469 | 2,499,059 | 3,486,097 | 3,529,081 | 2,706,886 | 2,303,114 |
| Total operating expenses | 32,028,241 | 33,593,128 | 35,107,063 | 34,316,825 | 35,277,846 | 38,549,914 | 41,854,227 | 40,808,644 | 41,227,667 | 41,371,726 |
| One retire Revenue | | | | | | | | | | |
| Operating Revenues Tuition and fees, net of | | | | | | | | | | |
| scholarship allowances | 4,072,796 | 3,931,816 | 3,964,413 | 4,471,017 | 5,271,962 | 6,242,161 | 6,680,221 | 6,950,014 | 6,135,350 | 5,822,670 |
| Federal grants | 3,193,383 | 3,255,626 | 4,407,956 | 2,962,569 | 3,243,928 | 5,433,937 | 7,308,596 | 5,346,341 | 5,335,658 | 5,165,082 |
| • | | | | 898,711 | , , | | | | , , | |
| State grants | 1,269,006 | 1,062,333 | 948,800 | , | 953,142 | 1,219,210 | 1,007,638 | 1,441,612 | 1,309,717 | 1,133,099 |
| Business and industry contract revenue | 931,199 | 982,883 | 1,020,874 | 1,020,035 | 824,204 | 1,138,041 | 1,129,720 | 1,055,025 | 1,196,382 | 1,297,391 |
| School district contract revenue | 9,135 | 10,455 | 16,351 | 10,416 | 13,455 | 6,578 | 4,089 | 3,237 | 2,220 | 6,547 |
| Auxillary enterprise revenue | 895,552 | 1,183,599 | 1,183,895 | 1,594,403 | 994,305 | 1,171,993 | 1,294,916 | 1,049,107 | 1,156,000 | 1,460,728 |
| Miscellaneous | 648,072 | 612,150 | 590,027 | 499,155 | 550,331 | 1,119,050 | 986,452 | 720,436 | 1,030,679 | 833,423 |
| Total operating revenues | 11,019,143 | 11,038,862 | 12,132,316 | 11,456,306 | 11,851,327 | 16,330,970 | 18,411,632 | 16,565,772 | 16,166,006 | 15,718,940 |
| Operating loss | \$(21,009,098) | \$(22,554,266) | \$(22,974,747) | \$(22,860,519) | \$(23,426,519) | \$(22,218,944) | \$(23,442,595) | \$(24,242,872) | \$(25,061,661) | \$(25,652,786) |
| | | | | | · | | | | · | |
| Non-Operating Revenues (Expenses) | | | | | | | | | | |
| Property taxes | \$ 18,301,498 | \$ 18,928,977 | \$ 19,558,141 | \$ 20,244,210 | \$ 20,990,984 | \$ 21,583,690 | \$ 21,951,606 | \$ 22,031,068 | \$ 22,114,352 | \$ 22,146,080 |
| State operating appropriations | 4,329,195 | 3,946,918 | 4,310,191 | 3,995,777 | 4,266,077 | 4,296,697 | 4,065,961 | 2,881,080 | 2,916,657 | 2,744,687 |
| Gain (loss) on disposal of assets | (8,078) | 7,927 | 20,221 | (24,484) | (14,148) | 21,808 | (1,326) | 8,031 | 32,684 | (25, 175) |
| Investment income | 154,764 | 291,843 | 269,515 | 415,554 | 180,744 | 24,903 | 163,776 | 379,619 | (77,789) | 180,406 |
| Interest expense | (452,917) | (657,524) | (618,193) | (698,245) | (734,088) | (662,689) | (681,856) | (658, 367) | (490,161) | (543,016) |
| Total non-operating revenues (expenses) | \$ 22,324,462 | \$ 22,518,141 | \$ 23,539,875 | \$ 23,932,812 | \$ 24,689,569 | \$ 25,264,409 | \$ 25,498,161 | \$ 24,641,431 | \$ 24,495,743 | \$ 24,502,982 |
| | | | | | | | | | | |
| Capital Contributions | | | | | | | | | | |
| Contributions | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 700,000 | \$ 1,570,000 |
| Federal and state capital grants | 823 | 351,918 | 30,685 | 105,621 | 118,800 | 298,148 | 57,520 | 205,020 | 256,041 | 215,347 |
| Total non-operating revenues (expenses) | \$ 823 | \$ 351,918 | \$ 30,685 | \$ 105,621 | \$ 118,800 | \$ 298,148 | \$ 57,520 | \$ 205,020 | \$ 956,041 | \$ 1,785,347 |
| Change in Net Position | \$ 1,316,187 | \$ 315,793 | \$ 595,813 | \$ 1.177.914 | \$ 1,381,850 | \$ 3.343.613 | \$ 2.113.086 | \$ 603,579 | \$ 390,123 | \$ 635,543 |
| | + 1,010,101 | + - | - | ,, | + .,55.,500 | + 0,0.0,010 | + =,, | - | - 555,.25 | + 555,510 |

EQUALIZED VALUE OF TAXABLE PROPERTY (A) For the fiscal years ended June 30, 2005 to 2014

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---|---|---|---|---|---|---|---|---|---|---|
| MANITOWOC COUNTY | | | | | | | | | | |
| Equalized valuations including TID | | | | | | | | | | |
| Real Estate: | _ | | | | | | | | | |
| Residential | \$3,289,647,900 | \$3,410,523,100 | \$3,591,192,800 | \$3,754,251,700 | \$3,908,288,300 | \$3,962,851,900 | \$3,870,930,300 | \$3,861,336,900 | \$3,709,479,400 | \$3,679,189,600 |
| Commercial | 584,768,900 | 602,068,500 | 662,208,600 | 678,303,400 | 705,430,100 | 815,159,600 | 761,608,000 | 727,382,400 | 719,485,200 | 692,160,200 |
| Manufacturing | 207,178,800 | 215,134,300 | 218,319,600 | 223,330,700 | 226,160,500 | 230,094,500 | 235,637,900 | 237,282,300 | 228,360,300 | 230,301,300 |
| Agricultural | 36,003,000 | 35,908,000 | 37,448,800 | 39,991,600 | 41,837,700 | 42,200,600 | 40,940,900 | 39,954,300 | 38,535,200 | 37,210,400 |
| Undeveloped | 12,885,800 | 12,734,500 | 16,073,000 | 17,606,100 | 24,177,300 | 24,117,800 | 26,220,500 | 38,273,200 | 37,418,400 | 46,718,700 |
| Agriculture Forest | 626,700 | 7,995,100 | 19,108,200 | 17,949,300 | 29,239,800 | 29,794,700 | 31,061,400 | 35,092,400 | 37,196,500 | 36,086,700 |
| Forest | 44,307,700 | 32,170,700 | 30,557,200 | 32,502,900 | 42,265,600 | 41,592,100 | 40,743,300 | 52,669,200 | 52,371,600 | 51,256,700 |
| Other | 174,767,900 | 184,781,800 | 183,962,500 | 195,091,100 | 192,546,400 | 243,974,000 | 250,796,000 | 247,457,100 | 234,476,600 | 211,994,300 |
| Total Real Estate | 4,350,186,700 | 4,501,316,000 | 4,758,870,700 | 4,959,026,800 | 5,169,945,700 | 5,389,785,200 | 5,257,938,300 | 5,239,447,800 | 5,057,323,200 | 4,984,917,900 |
| Total Personal Property | 97,273,300 | 98,695,700 | 108,540,400 | 120,393,700 | 119,637,200 | 141,715,800 | 139,772,500 | 134,820,400 | 128,967,100 | 130,978,300 |
| Total Equalized Value | \$4,447,460,000 | \$4,600,011,700 | \$4,867,411,100 | \$5,079,420,500 | \$5,289,582,900 | \$5,531,501,000 | \$5,397,710,800 | \$5,374,268,200 | \$5,186,290,300 | \$5,115,896,200 |
| Total Assessed Value | \$3,766,554,313 | \$4,008,806,632 | \$4,178,243,067 | \$4,794,821,391 | \$4,864,640,798 | \$4,982,122,001 | \$5,129,914,552 | \$5,173,377,990 | \$5,232,412,360 | \$5,260,511,585 |
| Ratio of Assessed to Equalized Value | 84.69% | 87.15% | 85.84% | 94.40% | 91.97% | 90.07% | 95.04% | 96.26% | 100.89% | 102.83% |
| SHEBOYGAN COUNTY Equalized valuations including TID Real Estate: Residential | - \$5,190,443,400 | \$5,689,964,000 | #0.005.050.400 | | | | | | | |
| Commercial | φ3, 190,443,400 | | | | ¢¢ 0E0 330 300 | ¢6 025 667 000 | ¢6 667 202 E00 | ¢6 600 272 700 | ¢6 256 272 400 | ¢6 162 010 900 |
| | 1 083 202 700 | | \$6,205,058,400 | \$6,638,643,100 | \$6,858,239,200 | \$6,835,667,000 1,531,815,800 | \$6,667,282,500 | \$6,600,372,700 1 384 228 500 | \$6,356,373,400 1,361,176,300 | \$6,162,019,800 1,407,669,500 |
| Manufacturing | 1,083,292,700 | 1,218,882,700 | 1,299,440,800 | 1,365,391,900 | 1,418,934,000 | 1,531,815,800 | 1,431,334,200 | 1,384,228,500 | 1,361,176,300 | 1,407,669,500 |
| Manufacturing Agricultural | 370,499,800 | 1,218,882,700 378,605,900 | 1,299,440,800 382,320,100 | 1,365,391,900 390,240,900 | 1,418,934,000 388,954,600 | 1,531,815,800 397,398,700 | 1,431,334,200 400,198,000 | 1,384,228,500 397,180,600 | 1,361,176,300 406,929,800 | 1,407,669,500 416,568,200 |
| Agricultural | 370,499,800 24,953,300 | 1,218,882,700 378,605,900 24,861,300 | 1,299,440,800 382,320,100 26,634,800 | 1,365,391,900 390,240,900 28,108,900 | 1,418,934,000 388,954,600 29,158,100 | 1,531,815,800 397,398,700 29,769,600 | 1,431,334,200 400,198,000 28,809,100 | 1,384,228,500 397,180,600 28,363,000 | 1,361,176,300 406,929,800 27,571,900 | 1,407,669,500 416,568,200 26,544,700 |
| Agricultural Undeveloped | 370,499,800 24,953,300 20,081,000 | 1,218,882,700 378,605,900 24,861,300 24,729,600 | 1,299,440,800 382,320,100 26,634,800 30,431,300 | 1,365,391,900 390,240,900 28,108,900 30,558,500 | 1,418,934,000 388,954,600 29,158,100 34,487,100 | 1,531,815,800 397,398,700 29,769,600 28,894,000 | 1,431,334,200 400,198,000 28,809,100 21,809,800 | 1,384,228,500 397,180,600 28,363,000 23,711,300 | 1,361,176,300 406,929,800 27,571,900 22,575,600 | 1,407,669,500 416,568,200 26,544,700 27,644,500 |
| Agricultural | 370,499,800 24,953,300 | 1,218,882,700 378,605,900 24,861,300 | 1,299,440,800 382,320,100 26,634,800 | 1,365,391,900 390,240,900 28,108,900 | 1,418,934,000 388,954,600 29,158,100 | 1,531,815,800 397,398,700 29,769,600 | 1,431,334,200 400,198,000 28,809,100 | 1,384,228,500 397,180,600 28,363,000 | 1,361,176,300 406,929,800 27,571,900 | 1,407,669,500 416,568,200 26,544,700 |
| Agricultural Undeveloped Agriculture Forest | 370,499,800 24,953,300 20,081,000 1,112,400 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 |
| Agricultural Undeveloped Agriculture Forest Forest | 370,499,800 24,953,300 20,081,000 1,112,400 52,487,500 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 28,895,900 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 22,915,400 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 24,952,900 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 29,654,800 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 26,683,900 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 24,796,300 | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 25,477,700 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 25,391,400 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 26,909,000 |
| Agricultural Undeveloped Agriculture Forest Forest Other | 370,499,800 24,953,300 20,081,000 1,112,400 52,487,500 156,710,200 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 28,895,900 168,087,000 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 22,915,400 173,224,900 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 24,952,900 180,517,000 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 29,654,800 185,155,700 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 26,683,900 187,511,200 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 24,796,300 164,473,300 | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 25,477,700 163,193,300 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 25,391,400 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 26,909,000 159,410,000 |
| Agricultural Undeveloped Agriculture Forest Forest Other Total Real Estate | 370,499,800 24,953,300 20,081,000 1,112,400 52,487,500 156,710,200 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 28,895,900 168,087,000 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 22,915,400 173,224,900 8,164,406,800 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 24,952,900 180,517,000 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 29,654,800 185,155,700 8,972,093,300 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 26,683,900 187,511,200 9,067,090,800 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 24,796,300 164,473,300 8,766,558,100 | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 25,477,700 163,193,300 8,650,192,900 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 25,391,400 160,135,400 8,389,106,200 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 26,909,000 159,410,000 8,256,897,800 |
| Agricultural Undeveloped Agriculture Forest Forest Other Total Real Estate Total Personal Property | 370,499,800 24,953,300 20,081,000 1,112,400 52,487,500 156,710,200 6,899,580,300 205,906,600 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 28,895,900 168,087,000 7,550,683,500 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 22,915,400 173,224,900 8,164,406,800 217,350,400 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 24,952,900 180,517,000 8,682,792,300 234,908,300 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 29,654,800 185,155,700 8,972,093,300 271,308,300 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 26,683,900 187,511,200 9,067,090,800 268,449,200 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 24,796,300 164,473,300 8,766,558,100 259,037,400 | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 25,477,700 163,193,300 8,650,192,900 244,287,700 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 25,391,400 160,135,400 8,389,106,200 262,221,600 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 26,909,000 159,410,000 8,256,897,800 269,803,300 |
| Agricultural Undeveloped Agriculture Forest Forest Other Total Real Estate Total Personal Property Total Equalized Value | 370,499,800 24,953,300 20,081,000 1,112,400 52,487,500 156,710,200 6,899,580,300 205,906,600 \$7,105,486,900 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 28,895,900 168,087,000 7,550,683,500 209,210,400 \$7,759,893,900 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 22,915,400 173,224,900 8,164,406,800 217,350,400 \$8,381,757,200 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 24,952,900 180,517,000 8,682,792,300 234,908,300 \$8,917,700,600 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 29,654,800 185,155,700 8,972,093,300 271,308,300 \$9,243,401,600 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 26,683,900 187,511,200 9,067,090,800 268,449,200 \$9,335,540,000 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 24,796,300 164,473,300 8,766,558,100 259,037,400 \$9,025,595,500 | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 25,477,700 163,193,300 8,650,192,900 244,287,700 \$8,894,480,600 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 25,391,400 160,135,400 8,389,106,200 262,221,600 \$8,651,327,800 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 26,909,000 159,410,000 8,256,897,800 269,803,300 \$8,526,701,100 |
| Agricultural Undeveloped Agriculture Forest Forest Other Total Real Estate Total Personal Property Total Equalized Value Total Assessed Value | 370,499,800 24,953,300 20,081,000 1,112,400 52,487,500 156,710,200 6,899,580,300 205,906,600 \$7,105,486,900 \$6,204,194,671 | 1,218,882,700 378,605,900 24,861,300 24,729,600 16,657,100 28,895,900 168,087,000 7,550,683,500 209,210,400 \$7,759,893,900 \$6,720,125,133 | 1,299,440,800 382,320,100 26,634,800 30,431,300 24,381,100 22,915,400 173,224,900 8,164,406,800 217,350,400 \$8,381,757,200 \$7,621,118,580 | 1,365,391,900 390,240,900 28,108,900 30,558,500 24,379,100 24,952,900 180,517,000 8,682,792,300 234,908,300 \$8,917,700,600 \$7,891,187,582 | 1,418,934,000 388,954,600 29,158,100 34,487,100 27,509,800 29,654,800 185,155,700 8,972,093,300 271,308,300 \$9,243,401,600 \$8,543,473,819 | 1,531,815,800 397,398,700 29,769,600 28,894,000 29,350,600 26,683,900 187,511,200 9,067,090,800 268,449,200 \$9,335,540,000 \$8,661,581,644 | 1,431,334,200 400,198,000 28,809,100 21,809,800 27,854,900 24,796,300 164,473,300 8,766,558,100 259,037,400 \$9,025,595,500 \$8,891,444,386 98,51% | 1,384,228,500 397,180,600 28,363,000 23,711,300 27,665,800 25,477,700 163,193,300 8,650,192,900 244,287,700 \$8,894,480,600 \$8,890,555,891 | 1,361,176,300 406,929,800 27,571,900 22,575,600 28,952,400 25,391,400 160,135,400 8,389,106,200 262,221,600 \$8,651,327,800 \$8,946,154,842 | 1,407,669,500 416,568,200 26,544,700 27,644,500 30,132,100 26,909,000 159,410,000 8,256,897,800 269,803,300 \$8,526,701,100 \$8,974,784,621 |

NOTE:

⁽A) Due to varying assessment ratios to full market value used in municipalities, all underlying tax districts, such as the technical colleges, are required to use equalized value for levying property taxes. Equalized value, define by state statute, is the legal market value determined by Wisconsin Department of Revenue Bureau of Property Tax. These amounts are reduced by Tax Incremental District value increments for apportioning the college's levy. Source: Wisconsin Department of Revenue

⁽B) This schedule contains detailed information for the counties of Manitowoc and Sheboygan. Together they comprise 97% of the District's equalized valuation.

⁽C) Property tax rates are shown per \$1,000 of equalized value.

DIRECT AND OVERLAPPING PROPERTY TAX RATES For the fiscal years ended June 30, 2005 to 2014 (Rate per \$1,000 of Equalized Value)

| | | LTC | | | | Overl | apping Rat | es (d) | | |
|------------------------------|-----------------|-----------------|-------|------------------------------|-------|--------|------------|----------------|------------------------|--------------------|
| (b) Year Ended June 30 | Operational (c) | Debt Service | Total | Other School Districts | Local | County | Other | Gross Total | State Tax Relief | Net Tax Rate |
| 2005 | 1.30 | 0.31 | 1.61 | 9.40 | 3.07 | 6.05 | 0.74 | 20.87 | (1.20) | 19.67 |
| 2006 | 1.23 | 0.33 | 1.56 | 8.49 | 2.93 | 5.88 | 0.68 | 19.54 | (1.12) | 18.42 |
| 2007 | 1.20 | 0.31 | 1.51 | 8.01 | 2.77 | 5.58 | 0.60 | 18.47 | (1.29) | 17.18 |
| 2008 | 1.18 | 0.30 | 1.48 | 8.25 | 2.80 | 5.38 | 0.65 | 18.56 | (1.37) | 17.19 |
| 2009 | 1.18 | 0.29 | 1.47 | 8.14 | 2.70 | 5.07 | 0.60 | 17.98 | (1.40) | 16.58 |
| 2010 | 1.20 | 0.29 | 1.49 | 8.64 | 2.69 | 5.00 | 0.64 | 18.46 | (1.35) | 17.11 |
| 2011 | 1.26 | 0.30 | 1.56 | 9.64 | 3.12 | 5.34 | 0.71 | 20.37 | (1.44) | 18.93 |
| 2012 | 1.26 | 0.30 | 1.56 | 9.75 | 3.51 | 5.34 | 0.50 | 20.66 | (1.46) | 19.20 |
| 2013 | 1.29 | 0.32 | 1.61 | 10.07 | 3.34 | 5.52 | 0.56 | 21.10 | (1.55) | 19.55 |
| 2014 | 1.32 | 0.32 | 1.64 | 10.28 | 3.64 | 5.65 | 0.56 | 21.77 | (1.60) | 20.17 |

Notes:

- (a) Source -Wisconsin Department of Revenue, Division of State and Local Finance reports
- (b) The fiscal year represents the year that the taxes are collected.
- (c) The operational property tax levies for the governmental-type funds. For taxes levied prior to June 30, 2013, this rate could not exceed \$1.50.
- (d) Overlapping rate are those of local and county governments that apply to property owners with the LTC district. Not all overlapping rates apply to all property owners with the LTC district. For example, the county rate is made up of the rates for Manitowoc, Sheboygan and parts of Ozaukee and Calumet counties. The individual county rates apply only to the property owners within each of these counties. These overlapping rates are an average of the rates for each municipality making up the detail in this column since each governmental unit can have a different rate.

PRINCIPAL TAXPAYERS For the fiscal years ended June 30, 2005 and 2014

| | 2014 | | | | | 2005 | | | | | |
|---------------------------------------|------|----------------|----------------|------|------|---------------|----------------|------|--|--|--|
| | | | % of | | | | % of | | | | |
| | | Equalized | Total Equalize | d | | Assessed | Total Equalize | ed | | | |
| Principal Taxpayers | | Valuation (a) | Value | Rank | | Valuation (a) | Value | Rank | | | |
| Kohler Company | \$ | 156,925,600 | 1.16% | 1 | | 121,816,980 | 1.07% | 1 | | | |
| Acuity (Mutual Insurance) | | 43,298,300 | 0.32% | 2 | | 26,002,730 | 0.23% | 2 | | | |
| Wal-Mart (b) | | 40,070,100 | 0.30% | 3 | | | | | | | |
| Sargento Foods | | 34,589,500 | 0.26% | 4 | | 22,590,900 | 0.20% | 7 | | | |
| Manitowoc Company, Inc. | | 31,255,040 | 0.23% | 5 | | | | | | | |
| Bemis Manufacturing | | 25,024,500 | 0.19% | 6 | | 22,360,300 | 0.20% | 3 | | | |
| SNH Medical Office | | 20,415,700 | 0.15% | 7 | | | | | | | |
| Holy Family Memorial, Inc. | | 19,734,870 | 0.15% | 8 | | | | | | | |
| JL French Corp. | | 17,465,800 | 0.13% | 9 | | 15,321,600 | 0.14% | 9 | | | |
| ARHC Amtrvwl01 LLC | | 16,528,700 | 0.12% | 10 | | | | | | | |
| Plastics Engineering | | | | | | 15,500,000 | 0.14% | 6 | | | |
| Fresh Brands Distributing | | | | | | 16,221,210 | 0.14% | 4 | | | |
| Aurora Medical Group/Sheboygan Clinic | | | | | | 14,834,310 | 0.13% | 5 | | | |
| Bayview Malls LLC | | | | | | 15,382,220 | 0.14% | 8 | | | |
| Development 3000 LLC | | | | | | 15,076,300 | 0.13% | 10 | | | |
| Total | \$ | 405,308,110 | 3.00% | | \$ | 285,106,550 | 2.51% | | | | |
| Total District Equalized Value | \$ | 13,514,454,019 | | | \$ 1 | 1,348,129,963 | | | | | |

Note:

⁽a) Sources - Manitowoc County 2013 CAFR, Sheboygan County 2013 CAFR and Lakeshore Technical College District 2004-05 CAFR.

⁽b) Sheboygan County

PROPERTY TAX LEVIES AND COLLECTIONS (a) For the fiscal years ended June 30, 2005 to 2014

| Fiscal Year | | As of Jur Fiscal | | Cumulative as of June 30, 2014 | | | |
|-------------|------------|---------------------|-----------|-----------------------------------|-----------|--|--|
| Ended | Total Tax | Amount | Percent | Amount | Percent | | |
| June 30 | Levy | Collected | Collected | Collected | Collected | | |
| | | | | | | | |
| 2005 | 18,294,816 | 13,632,913 | 75% | 18,294,816 | 100% | | |
| 2006 | 18,897,000 | 14,079,748 | 75% | 18,897,000 | 100% | | |
| 2007 | 19,559,000 | 14,391,194 | 74% | 19,559,000 | 100% | | |
| 2008 | 20,244,500 | 14,823,046 | 73% | 20,244,500 | 100% | | |
| 2009 | 20,967,414 | 15,043,671 | 72% | 20,967,414 | 100% | | |
| 2010 | 21,589,000 | 15,511,435 | 72% | 21,589,000 | 100% | | |
| 2011 | 21,960,000 | 15,592,212 | 71% | 21,960,000 | 100% | | |
| 2012 | 21,960,000 | 15,816,660 | 72% | 21,960,000 | 100% | | |
| 2013 | 22,022,000 | 16,009,074 | 73% | 22,022,000 | 100% | | |
| 2014 (b) | 22,131,000 | 16,109,219 | 73% | 16,109,219 | 73% | | |

Notes:

- (a) Under Wisconsin law, personal property taxes and certain installment real estate taxes are collected by city, village, and town treasurers or clerks, who then make settlement with the other taxing units, such as the county, LTC, and local schools. Settlements are due from the municipality by the 15th of the month following the due date based on the municipality's payment plan. Certain installment real estate taxes and deliquent taxes are collected by the county treasurer who then makes settlement with the city, village and town treasurers and other taxing units before retaining any for county purposes. In practice, any delinquent real estate taxes are withheld from the county's share. Therefore, LTC receives 100% of its lew upon receipt of settlement from the county treasurers, although the taxes collected as a percentage of total tax levy will vary in any given fiscal year due to timing of payments received from municipalities.
- (b) LTC will receive the balance of its tax payments by August 20, 2014.

RATIO OF NET DEBT TO EQUALIZED VALUATION AND DEBT PER CAPITA For the fiscal years ended June 30, 2005 to 2014

| Year Ended June 30 | Population (a) | Personal Income ('000s)(c) | Equalized Valuation (b) | Outstanding Debt | Less Amounts Available | Net Debt Outstanding | Percent of Net Debt to Equalized Valuation | Percent of Total Debt to Personal Income | Debt r Capita |
|-----------------------|----------------|----------------------------------|----------------------------|---------------------|------------------------------|-------------------------|---|---|------------------|
| 2005 | 206,793 | 6,248 | 11,348,129,963 | 19,120,000 | 54,747 | 19,065,253 | 0.17% | 306% | \$ 92.19 |
| 2006 | 207,767 | 6,424 | 12,136,053,740 | 15,820,000 | 108,777 | 15,711,223 | 0.13% | 246% | \$ 75.62 |
| 2007 | 208,009 | 6,597 | 13,000,513,350 | 17,550,000 | 250,106 | 17,299,894 | 0.13% | 266% | \$ 83.17 |
| 2008 | 208,735 | 6,993 | 13,720,365,222 | 19,515,000 | 355,449 | 19,159,551 | 0.14% | 279% | \$ 91.79 |
| 2009 | 209,415 | 7,308 | 14,239,835,631 | 18,025,000 | 328,971 | 17,696,029 | 0.12% | 247% | \$ 84.50 |
| 2010 | 209,792 | 7,202 | 14,480,939,422 | 19,530,000 | 427,099 | 19,102,901 | 0.13% | 271% | \$ 91.06 |
| 2011 | 209,896 | 7,723 | 14,098,895,295 | 20,055,000 | 555,091 | 19,499,909 | 0.14% | 260% | \$ 92.90 |
| 2012 | 203,967 | 7,715 | 14,049,917,159 | 20,970,000 | 595,270 | 20,374,730 | 0.15% | 272% | \$ 99.89 |
| 2013 | 203,983 | 8,409 | 13,708,573,547 | 20,255,000 | 701,109 | 19,553,891 | 0.14% | 241% | \$ 95.86 |
| 2014 | 203,736 | N/A | 13,514,454,019 | 21,580,000 | 786,782 | 20,793,218 | 0.15% | N/A | \$ 102.06 |

Notes

⁽a) Source - Wisconsin Department of Revenue, Division of State and Local Finance reports. Includes the entire district as of January 1, 2013.

⁽b) Equalized value is reported as of the December 31 of the previous calendar year (i.e. 2014 information is as of December 31, 2013).

⁽c) Source - US Department of Commerce, Bureau of Economic Analysis, as of December of prior year.

COMPUTATION OF DIRECT AND OVERLAPPING DEBT For the fiscal year ended June 30, 2014

| | Outstanding | Principle Payments Scheduled over | Anticipated | Percentage Applicable | Amount Applicable |
|--------------------------------|-------------|-----------------------------------|-------------|--------------------------|----------------------|
| Municipality/District | Principal | next 12 months | New Debt | to LTC | to LTC |
| OVERLAPPING DEBT County of: | | | | | |
| Calumet | \$7,035,000 | \$1,200,000 | \$3,200,000 | 1.63% | \$ 147,271 |
| Manitowoc | 26,205,000 | 2,020,000 | 0 | 96.76% | 23,401,406 |
| Ozaukee | 33,910,000 | 1,935,000 | 0 | 4.43% | 1,416,493 |
| Sheboygan | 23,795,000 | 5,690,000 | 0 | 99.90% | 18,086,895 |
| Total all counties | | | | | 43,052,064 |
| City of: | | | | | |
| Kiel | 7,877,267 | 587,672 | 1,000,000 | 100.00% | 8,289,595 |
| Manitowoc | 57,155,000 | 8,165,000 | 2,909,000 | 100.00% | 51,899,000 |
| Plymouth | 20,007,847 | 1,966,121 | 0 | 100.00% | 18,041,726 |
| Sheboygan | 39,110,441 | 5,385,182 | 3,000,000 | 100.00% | 36,725,259 |
| Sheboygan Falls | 11,950,000 | 1,425,000 | 2,000,000 | 100.00% | 12,525,000 |
| Two Rivers | 18,477,810 | 2,093,859 | 1,162,400 | 100.00% | 17,546,351 |
| Total all cities | | | | | 145,026,931 |
| Town of: | | | | | |
| Fredonia | 688,425 | 97,087 | 0 | 100.00% | 591,338 |
| Greenbush | 254,552 | 32,479 | 0 | 99.06% | 219,986 |
| Holland | 65,442 | 40,929 | 0 | 100.00% | 24,513 |
| Lima | 299,210 | 68,215 | 0 | 100.00% | 230,995 |
| Lyndon | 65,442 | 40,929 | 0 | 100.00% | 24,513 |
| Mishicot | 0 | 0 | 193,722 | 100.00% | 193,722 |
| Rhine | 800,414 | 74,580 | 0 | 100.00% | 725,834 |
| Rockland | 0 | 0 | 225,000 | 68.07% | 153,158 |
| Sheboygan | 3,724,281 | 1,213,486 | 0 | 100.00% | 2,510,795 |
| Sheboygan Falls | 268,869 | 132,291 | 560,284 | 100.00% | 696,862 |
| Two Rivers | 41,931 | 20,631 | 0 | 100.00% | 21,300 |
| Total all towns | | | | | 5,393,015 |
| /illage of: | | | | | |
| Adell | 600,000 | 70,000 | 0 | 100.00% | 530,000 |
| Belgium | 4,291,435 | 702,155 | 0 | 100.00% | 3,589,280 |
| Cedar Grove | 1,882,768 | 243,358 | 0 | 100.00% | 1,639,410 |
| Cleveland | 3,232,202 | 570,823 | 0 | 100.00% | 2,661,379 |
| Elkhart Lake | 5,154,169 | 204,034 | 1,345,000 | 100.00% | 6,295,135 |
| Francis Creek | 1,000,000 | 95,000 | 0 | 100.00% | 905,000 |
| Glenbeulah | 312,032 | 32,825 | 0 | 100.00% | 279,207 |
| Howards Grove | 289,475 | 42,609 | 0 | 100.00% | 246,866 |
| Kellnersville | 30,552 | 8,136 | 35,000 | 100.00% | 57,416 |
| Kohler | 6,575,000 | 363,000 | 0 | 100.00% | 6,212,000 |
| Mishicot | 400,116 | 89,140 | 7,000 | 100.00% | 317,976 |
| Oostburg | 5,925,705 | 775,864 | 1,200,000 | 100.00% | 6,349,841 |
| Random Lake | 1,139,437 | 175,298 | 1,200,000 | 100.00% | 2,164,139 |
| Reedsville | 2,928,184 | 272,196 | 1,235,000 | 100.00% | 3,890,988 |
| Saint Nazianz | 1,465,682 | 59,103 | 0 | 100.00% | 1,406,579 |
| Valders | 1,346,115 | 140,988 | 380,000 | 100.00% | 1,585,127 |
| Waldo | 2,423,072 | 142,270 | 0 | 100.00% | 2,280,802 |
| Whitelaw | 459,704 | 33,300 | 0 | 100.00% | 426,404 |

(continued on following page)

COMPUTATION OF DIRECT AND OVERLAPPING DEBT (continued) For the fiscal year ended June 30, 2014

| Municipality/District | Outstanding Principal | Principle Payments Scheduled over next 12 months | Anticipated New Debt | Percentage Applicable to LTC | Amount Applicable to LTC |
|-----------------------------|--------------------------|--|-------------------------|------------------------------------|--------------------------------|
| School District of: | | | | | |
| Campbellsport | 10,275,000 | 1,220,000 | 0 | 1.08% | 97,794 |
| Cedar Grove-Belgium | 8,680,000 | 1,005,000 | 0 | 100.00% | 7,675,000 |
| Elkhart Lake-Glenbeulah | 106,778 | 106,778 | 0 | 100.00% | 0 |
| Howards Grove | 8,485,670 | 496,895 | 0 | 100.00% | 7,988,775 |
| Kewaskum | 6,800,000 | 1,165,000 | 0 | 100.00% | 5,635,000 |
| Kewaunee | 1,865,000 | 915,000 | 0 | 3.77% | 35,815 |
| Kiel | 8,925,000 | 1,115,000 | 0 | 100.00% | 7,810,000 |
| Kohler | 7,902,506 | 819,719 | 1,000,000 | 100.00% | 8,082,787 |
| Manitowoc | 5,335,000 | 1,040,000 | 5,000,000 | 100.00% | 9,295,000 |
| Mishicot | 2,095,000 | 715,000 | 0 | 100.00% | 1,380,000 |
| New Holstein | 11,735,000 | 825,000 | 0 | 1.63% | 177,833 |
| Oostburg | 8,800,000 | 750,000 | 0 | 100.00% | 8,050,000 |
| Plymouth | 13,590,000 | 1,105,000 | 0 | 100.00% | 12,485,000 |
| Random Lake | 1,275,000 | 640,000 | 8,500,000 | 100.00% | 9,135,000 |
| Reedsville | 10,525,000 | 1,260,000 | 0 | 100.00% | 9,265,000 |
| Sheboygan | 38,738,000 | 3,005,000 | 0 | 100.00% | 35,733,000 |
| Sheboygan Falls | 5,680,000 | 1,832,914 | 0 | 100.00% | 3,847,086 |
| Two Rivers | 13,555,000 | 1,915,000 | 0 | 100.00% | 11,640,000 |
| Valders | 4,385,000 | 475,000 | 0 | 100.00% | 3,910,000 |
| Total all school districts | | | | | 142,243,090 |
| TOTAL OVERLAPPING DEBT | | | | | \$ 376,552,649 |
| DIRECT DEBT | | | | | |
| Lakeshore Technical College | | | | | \$ 21,580,000 |
| TOTAL DIRECT DEBT | | | | | \$ 21,580,000 |
| TOTAL DIRECT AND OVERLAP | DING DERT | | | | \$ 398,132,649 |

Notes:

- (1) Overlapping governments are those that coincide, at least in part, with the geographic boundaries of LTC. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the residents and businesses located in LTC's boundaries. This process recognizes that, when considering LTC's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt, of each overlapping government.
- (2) The percentage of overlapping debt applicable to LTC is the equalized property value of property of the overlapping government located in LTC's district as a percentage of total equalized value of all property for the overlapping government.
- (3) Sources Survey of municipalities, Sheboygan County 2013 annual report and Wisconsin Department of Revenue Bureau of Information Systems.

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LAKESHORE TECHNICAL COLLEGE DISTRICT

LEGAL DEBT MARGIN INFORMATION For the fiscal years ended June 30, 2005 to 2014 (\$000's)

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Equalized valuation | ¢11 249 120 | \$12,136,054 | \$13,000,513 | \$13,720,365 | ¢14 220 926 | \$14,480,939 | \$14,098,895 | ¢14 040 017 | \$13,708,574 | ¢12 514 454 |
| Equalized valuation | \$11,348,130 | \$12,130,034 | \$13,000,313 | \$13,720,303 | \$14,239,836 | \$14,460,939 | \$14,090,093 | \$14,049,917 | \$13,700,374 | \$13,514,454 |
| Debt limit - 5% of equalized value (Wisconsin statutory limitation) Gross indebtedness applicable to debt limit: | \$567,406 | \$606,803 | \$650,026 | \$686,018 | \$711,992 | \$724,047 | \$704,945 | \$702,496 | \$685,429 | \$675,723 |
| General obligation promissory notes and bonds | 19,120 | 15,820 | 17,550 | 19,515 | 18,025 | 19,530 | 20,055 | 20,970 | 20,255 | 21,580 |
| Less debt service funds available | (37) | (60) | (179) | (272) | (260) | (356) | (479) | (512) | (624) | (691) |
| Total amount of debt applicable to debt margin | 19,083 | 15,760 | 17,371 | 19,243 | 17,765 | 19,174 | 19,576 | 20,458 | 19,631 | 20,889 |
| Legal debt margin (Debt capacity) | \$548,323 | \$591,043 | \$632,655 | \$666,775 | \$694,227 | \$704,873 | \$685,369 | \$682,038 | \$665,798 | \$654,834 |
| Percent of debt capacity used | 3.36% | 2.60% | 2.67% | 2.80% | 2.50% | 2.65% | 2.78% | 2.91% | 2.86% | 3.09% |
| Debt limit - 2% of equalized value (Wisconsin statutory limitation) | \$226,963 | \$242,721 | \$260,010 | \$274,407 | \$284,797 | \$289,619 | \$281,978 | \$280,998 | \$274,171 | \$270,289 |
| Gross bonded indebtedness applicable to debt limit: General obligation bonds Less debt service funds available | 750 - | - | - | - | - | - | - | 1,990 | 1,240 | 620 |
| Total amount of debt applicable to debt margin | 750 | | | _ | | | | 1.990 | 1.240 | 620 |
| Legal debt margin (Debt capacity) | \$226,213 | \$242,721 | \$260,010 | \$274,407 | \$284,797 | \$289,619 | \$281,978 | \$279,008 | \$272,931 | \$269,669 |
| Percent of debt capacity used | 0.33% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.71% | 0.45% | 0.23% |
| | | | | | | | | | | |
| debt service funds available: | = | | | | | | | | | |
| debt service fund equity | 304,726 | 298,717 | 463,941 | 556,852 | 539,065 | 612,689 | 755, 762 | 787,811 | 869,116 | 977,543 |
| less: interest due sept 1 of that year | (267,455) | (238,973) | (285,070) | (284,623) | (279, 423) | (256, 340) | (276,570) | (276,268) | (244,623) | (286, 141) |
| • • | 37,271 | 59,744 | 178,871 | 272,229 | 259,642 | 356,349 | 479, 192 | 511,543 | 624,493 | 691,402 |

DEMOGRAPHIC AND ECONOMIC STATISTICS For the calendar years ended December 31, 2004 to 2013

| | | | Shebo | gan County | | | | | Manito | owoc County | | |
|------------------|-------------------|-----------------------------------|--------------------------------------|----------------------------|--|-----------------------------------|-------------------|-----------------------------------|--------------------------------------|------------------------------|-------------------------------|------------------------------------|
| | | | | | K-12 Public & | _ | | | | | K-12 Public & | |
| Calendar Year | Population (a) | Personal Income ('000s) (b) | Per Capita Personal Income (b) | Unemploymer Rate (c) | nt Private School Enrollment (d) | Senior Class Enrollment (d) | Population (a) | Personal Income ('000s) (b) | Per Capita Personal Income (b) | Unemployment Rate (c) | Private School Enrollment (d) | Senior Class Enrollment (d) |
| 2004 | 115,447 | 3,792,730 | 33,299 | 3.6% | 22,169 | 1,662 | 84,264 | 2,455,074 | 30,005 | 5.1% | 14,800 | 1,177 |
| 2005 | 116,075 | 3,936,587 | 34,409 | 3.7% | 22,107 | 1,742 | 84,480 | 2,487,182 | 30,395 | 4.6% | 14,525 | 1,160 |
| 2006 | 116,348 | 4,036,238 | 35,419 | 3.6% | 22,015 | 1,727 | 84,357 | 2,561,309 | 31,624 | 4.3% | 14,336 | 1,188 |
| 2007 | 117,045 | 4,309,677 | 37,736 | 4.1% | 22,386 | 1,778 | 84,324 | 2,683,305 | 33,222 | 4.9% | 14,183 | 1,169 |
| 2008 | 117,472 | 4,435,849 | 38,755 | 8.9% | 22,155 | 1,866 | 84,553 | 2,871,694 | 35,598 | 9.6% | 14,034 | 1,135 |
| 2009 | 117,566 | 4,328,472 | 37,783 | 7.4% | 22,032 | 1,761 | 84,785 | 2,874,292 | 35,669 | 8.0% | 13,755 | 1,191 |
| 2010 | 117,650 | 4,812,650 | 41,681 | 7.7% | 21,725 | 1,737 | 84,798 | 2,909,848 | 35,777 | 7.9% | 13,398 | 1,163 |
| 2011 | 115,569 | 4,595,577 | 39,910 | 6.8% | 21,557 | 1,666 | 81,406 | 3,119,148 | 38,519 | 7.8% | 13,106 | 1,073 |
| 2012 | 115,549 | 5,150,016 | 44,779 | 6.0% | 21,505 | 1,710 | 81,437 | 3,258,641 | 40,394 | 7.1% | 12,925 | 1,008 |
| 2013 | 115,386 | N/A | N/A | 5.6% | 21,301 | 1,723 | 81,352 | N/A | N/A | 6.6% | 12,862 | 973 |

Notes:

- (a) Source Wisconsin Department of Revenue Division of State and Local Finance.
- (b) Source US Department of Commerce, Bureau of Economic Analysis
- (c) Source Wisconsin Department of Workforce Development Office of Economic Advisors.
- (d) Source Wisconsin Department of Instruction

TEN LARGEST EMPLOYERS (a) For the fiscal years ended June 30, 2005 to 2014

| | | | 2014 | | 2005 | | | |
|--|---|---------------------------------------|------|-----------------------------|---------------------------------------|------|-----------------------------|--|
| Employer | Nature of Business | Approximate Number of Employees | Rank | % of Total Employment | Approximate Number of Employees | Rank | % of Total Employment | |
| Kohler Company | Plumbing fixtures and fittings, hotel | | | | | | | |
| , , | & real estate | 3,000 | 1 | 2.6% | 8,000 | 1 | 6.6% | |
| Lakeside Foods | Supplier of frozen and canned vegetable | 1,700 | 2 | 1.5% | | | 0.0% | |
| Sargento Foods, Inc. | Cheese manufacturing | 1,500 * | 3 | 1.3% | 1,111 | 8 | 0.9% | |
| Sheboygan Area School District | Education | 1,274 | 4 | 1.1% | 2,064 | 3 | 1.7% | |
| Bemis Mfg. Company | Toilet seats, lavatories, cutting | 1,269 | 5 | 1.1% | 2,300 | 2 | 1.9% | |
| Holy Family Memorial Medical Center | Medical facility | 1,150 | 6 | 1.0% | 1,319 | 4 | 1.1% | |
| Nemak, formerly J.L. French Corp. | Foundry/automotive parts | 950 | 7 | 0.8% | 1,250 | 6 | 1.0% | |
| Manitowoc School District | Education | 936 ** | 8 | 0.8% | 1,116 | 10 | 0.9% | |
| Johnsonville Sausage | Meat processing | 930 | 9 | 0.8% | | | | |
| The Vollrath Company Hamilton L. Fisher LC (Fisher Scientific) | Service machinery manfacturer | 850 | 10 | 0.7% | | | | |
| (Formerly Thermo Fisher Scientific) | Laboratory apparatus & furniture mfg | | | | 1,300 | 5 | 1.1% | |
| Sheboygan County | County employees, nursing care facilities | | | | 1,288 | 7 | 1.1% | |
| The Manitowoc Co., Inc. | Crane & ice machine manufacturing | | | | 1,075 | 9 | 0.9% | |
| | TOTAL EMPLOYMENT (b) | 116,464 | | | 121,622 | | | |

Notes:

- (a) Sources Infogroup (www.salesgenie.com), Wisconsin WORKNET, Employer contacts and websites and Lakeshore Technical College District 2004-05 CAFR
- (b) Sources US Department of Commerce Bureau of Economic Analysis. Includes total employment for Sheboygan County and Manitowoc County.

^{*} Figure includes facilities in Hilbert and Elkhart Lake.

^{**} Figure includes approximately 261 substitute teachers, coaches, interns, summer employment, etc.

FULL-TIME EQUIVALENT POSITIONS BY CATEGORY For the fiscal years ended June 30, 2005 to 2014

| Category | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | Est. 2014 |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------|
| Administrators/ | | | | | | | | | | |
| Supervisors | 34.4 | 28.7 | 30.0 | 27.8 | 32.5 | 33.2 | 33.0 | 30.8 | 33.7 | 36.0 |
| Teachers | 157.1 | 138.8 | 137.3 | 143.9 | 143.9 | 151.9 | 150.6 | 149.7 | 151.6 | 150.0 |
| Specialists | n/a | n/a | 4.6 | 5.1 | 5.1 | 5.0 | 5.0 | 3.7 | 2.5 | 2.3 |
| Other Staff | 142.8 | 147.0 | 137.7 | 136.0 | 134.4 | 139.5 | 144.3 | 150.0 | 156.0 | 151.0 |
| | 334.3 | 314.5 | 309.6 | 312.8 | 315.9 | 329.6 | 332.9 | 334.2 | 343.8 | 339.3 |

⁽a) Source - Lakeshore Technical College District Plan and Budget Reports - WTCS Staff Accounting Reports

⁽b) All staff, including adjunct faculty, are included in the above FTE numbers.

ENROLLMENT STATISTICS For the fiscal years ended June 30, 2005 to 2014

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Student Enrollment (a) | | | | | | | | | ,,. | |
| Associate degree | 3,788 | 3,611 | 3,343 | 3,401 | 3,502 | 4,103 | 4,190 | 3,942 | 3,825 | 3,730 |
| Vocational: | | | | | | | | | | |
| Short-term | | | | | | | | | | |
| One year | | | | | | | | | | |
| Technical Diploma | 1,135 | 1,101 | 1,061 | 1,099 | 1,027 | 1,023 | 996 | 898 | 1003 | 1109 |
| Basic skills | 2,775 | 2,577 | 2,828 | 2,631 | 2,765 | 3,020 | 2,259 | 1,829 | 1,658 | 1,889 |
| Apprentices | 154 | 172 | 180 | 193 | 175 | 152 | 137 | 123 | 140 | 170 |
| Basic skills adult | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Vocational adult | 7,970 | 9,346 | 9,922 | 9,755 | 8,559 | 7,935 | 7,263 | 8,404 | 7,685 | 8,386 |
| District service | 0 | 69 | 134 | 176 | 118 | 102 | 253 | 221 | 201 | 459 |
| Total | 15,822 | 16,876 | 17,468 | 17,255 | 16,146 | 16,335 | 15,098 | 15,417 | 14,512 | 15,743 |
| Full-Time Equivalent (b) | | | | | | | | | | |
| Associate degree | 1,439 | 1,304 | 1,255 | 1,278 | 1,444 | 1,776 | 1,794 | 1,598 | 1,508 | 1,397 |
| Vocational: | ., | ., | ., | ., | ., | ., | ., | .,000 | .,000 | ., |
| Technical Diploma | 243 | 224 | 219 | 233 | 222 | 257 | 238 | 219 | 238 | 243 |
| Basic skills | 412 | 412 | 410 | 410 | 442 | 483 | 374 | 314 | 281 | 248 |
| Apprentices | 22 | 23 | 25 | 27 | 25 | 23 | 20 | 18 | 24 | 30 |
| Vocational adult | 109 | 133 | 120 | 125 | 109 | 121 | 90 | 103 | 88 | 88 |
| District service | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 2 |
| Total | 2,225 | 2,096 | 2,029 | 2,073 | 2,242 | 2,660 | 2,517 | 2,253 | 2,140 | 2,008 |
| | | | | | | | | | | |
| Graduate Follow-Up Statistics (c) | | | | | | | | | | |
| Number of graduates | 1,066 | 984 | 940 | 865 | 924 | 1,032 | 968 | 975 | 926 | n/a |
| Responses | | | | | | | | | | |
| Number | 859 | 791 | 748 | 526 | 655 | 752 | 679 | 533 | 486 | n/a |
| Percent of graduates | 81% | 80% | 80% | 61% | 72% | 73% | 70% | 55% | 53% | n/a |
| Employed related occupations | 644 | 585 | 451 | 342 | 221 | 258 | 270 | 311 | 283 | n/a |
| Seeking related employment | 49 | 56 | 44 | 36 | 74 | 71 | 89 | 70 | 46 | n/a |
| Not seeking related employment | 99 | 127 | 145 | 128 | 240 | 336 | 208 | 51 | 67 | n/a |

Notes:

⁽a) Student enrollment represents the duplicated count of citizens enrolled in district courses.

⁽b) A full-time equivalent (FTE) is basically equal to 30 annual student credits based on a mathemetical calculation which varies somewhat by program and which is subject to state aproval and audit of students and course data.

⁽c) Graduate follow-up statistics are based on the surveys of district graduates approximately six months after graduation, therefore current fiscal year data is not yet available.

CAMPUS SITES – SQUARE FOOTAGE June 30, 2014

| Campus Site/Building | Date Constructed | Gross Square Footage |
|-----------------------------------|---------------------|----------------------------|
| | | |
| Cleveland: | 4074 | 404.044 |
| Lakeshore Building | 1974 | 121,044 |
| Addition | 1979 | 78,104 |
| Addition | 2011 | 12,400 211,548 |
| Total for Lakeshore Building | | 211,540 |
| Nierode Building | 1974 | 63,893 |
| Addition | 1979 | 2,655 |
| Addition | 1982 | 1,631 |
| Addition | 2014 | 7,755 |
| Total for Nierode Building | - | 75,934 |
| Apprenticeship Building | 1976 | 18,150 |
| Addition | 1983 | 17,014 |
| Total for Apprenticeship Building | <u>-</u> | 35,164 |
| Public Safety Building | 1988 | 6,280 |
| Addition | 1991 | 13,480 |
| Addition | 2005 | 10,550 |
| Total for Public Safety Building | | 30,310 |
| Flexible Training Arena | 1980 | 19,000 |
| Addition | 2013 | 13,800 |
| Total for Flexible Training Arena | - | 32,800 |
| Total Cleveland campus | - | 385,756 |
| Leased properties: | | |
| Manitowoc Job Center | | 11,207 |
| Sheboygan Job Center | | 12,991 |
| Environmental Campus | | 5,502 |
| Culinary Institute | | 9,880 |
| Jake's Café - office space | | 188 |
| Manitowoc EDC - office space | | 120 |
| Sheboygan Chamber - office space | | 132 |
| Total leased properties | - - | 40,020 |
| Total Square Footage | = | 425,776 |

PROGRAM OFFERINGS

June 30, 2014

Associate Degree Programs

Accounting

Administrative Professional Broadcast Captioning

Business Management

Court Reporting

Criminal Justice - Law Enforcement

Culinary Arts

Early Childhood Education Electro-Mechanical Technology

Energy Management

Environmental Waste & Water Technician

Fire Medic

Golf Course Management Graphic and Web Design

Health Information Management Hotel/Hospitality Management

Human Resources

Individualized Technical Studies

IT - Computer Support Specialist

IT - Network Specialist

IT - Web & Software Developer Manufacturing Management

Marketing

Mechanical Design Nuclear Technology

Nursing Paralegal

Paramedic Technician

Pharmacy Services Management Quality Assurance Technician

Radiography

Supervisory Management Supply Chain Management

Sustainable Landscape Horticulture Technical Studies – Journeyworker

Wind Energy Technology

Technical Diplomas

Accounting Assistant

Auto Collision Repair & Refinish Technician

Automotive Maintenance Technician

Child Care Services

Criminal Justice - Law Enforcement

CNC Technician

Culinary

Dairy Herd Management Dental Assistant (Short Term)

Emergency Medical Technician

Emergency Medical Technician – Paramedic

Fabrication Technician

Farm Business & Production Management

Food Manufacturing and Processing

Golf Operations

Health Care Technician Health Unit Coordinator Horticulture Technician

Industrial Mechanic/Maintenance

Machine Tool Operation

Mechanical Computer Aided Drafting

Medical Assistant

Medical Coding Specialist

Nursing Assistant Office Assistant

Ophthalmic Medical Assistant

Pharmacy Technician Practical Nursing Welding – Industrial

Apprenticeship Programs

Carpentry - Construction

Child Care Development Specialist

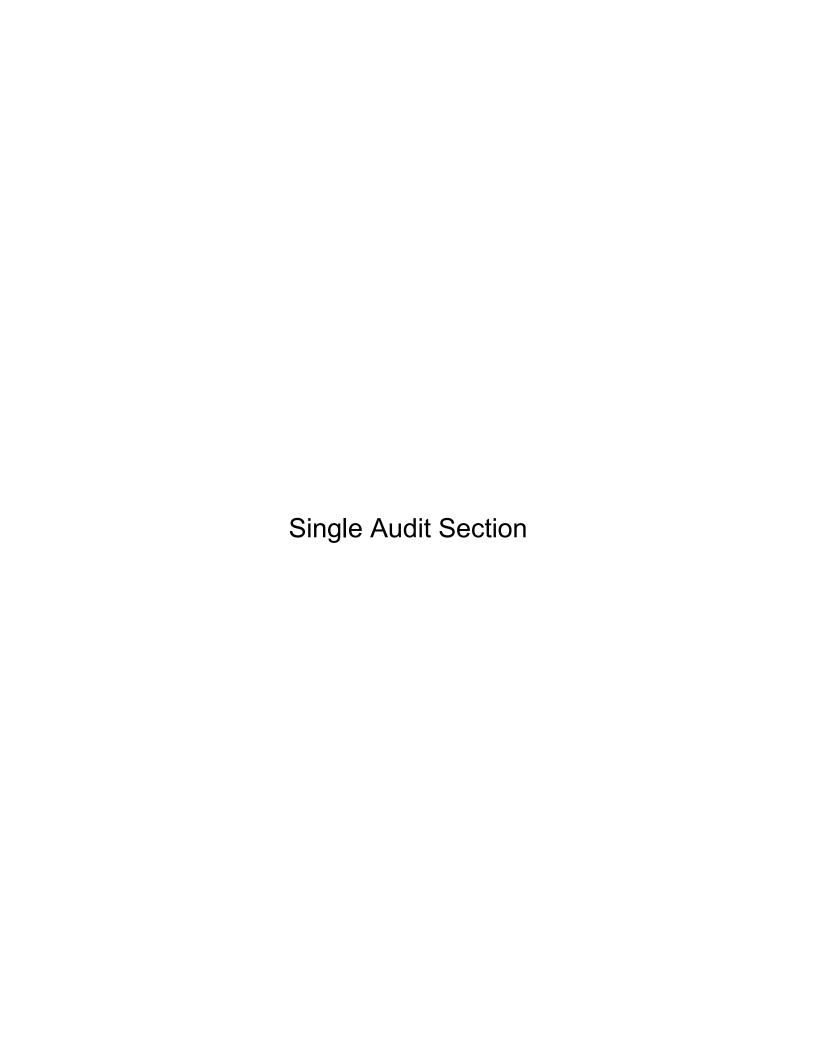
Industrial Electrician

Machinist

Maintenance Mechanic/Millwright

Maintenance Technician
Sheet Metal – Construction
Sheet Metal - Industrial

Tech. Plumbing Tool and Die



SINGLE AUDIT SECTION

The Single Audit Act Amendments of 1996 mandates independent financial and compliance audits of the federal awards programs. The State of Wisconsin also stipulates that grantees who are required to have a federal single audit completed must include selected state award programs in the scope of the single audit. In addition to the required auditors' reports, the schedule of expenditures of federal and state awards and accompanying notes and schedule of findings and questioned costs are provided to support the requirements for compliance with OMB Circular A-133 and State of Wisconsin Single Audit Guidelines. The schedules provide more detailed financial information related to grant activity and other revenue.

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the District Board Lakeshore Technical College District Cleveland, Wisconsin

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Lakeshore Technical College District (the District) as of and for the year ended June 30, 2014 and have issued our report thereon dated November 12, 2014. The financial statements of the Lakeshore Technical College Foundation, Inc. were not audited in accordance with *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants

Schenok SC

Sheboygan, Wisconsin November 12, 2014



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL AND STATE PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133 AND THE STATE SINGLE AUDIT GUIDELINES

To the District Board Lakeshore Technical College District Cleveland, Wisconsin

Report on Compliance for Each Major Federal and State Program

We have audited the Lakeshore Technical College District (the District)'s compliance with the types of compliance requirements described in the *U. S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement* and the *State Single Audit Guidelines* issued by the Wisconsin Department of Administration that could have a direct and material effect on each of the District's major federal and state programs for the year ended June 30, 2014. The District's major federal and state programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal and state programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the District's major federal and state programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and the *State Single Audit Guidelines* issued by the Wisconsin Department of Administration. Those standards, OMB Circular A-133 and the *State Single Audit Guidelines* require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal or state program occurred. An audit includes examining, on a test basis, evidence about the District's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal and state program. However, our audit does not provide a legal determination of the District's compliance.

Opinion on Each Major Federal and State Program

In our opinion, the District complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal and state programs for the year ended June 30, 2014.



Report on Internal Control Over Compliance

The District's management is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the District's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal or state program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal or state program and to test and report on internal control over compliance in accordance with OMB Circular A-133 and the *State Single Audit Guidelines*, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the District's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal or state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal or state program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal or state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133 and the *State Single Audit Guidelines*. Accordingly, this report is not suitable for any other purpose.

Certified Public Accountants

Schenck SC

Sheboygan, Wisconsin November 12, 2014

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the fiscal year ended June 30, 2014

| Agency/Program/Grant Title | Catalog/ Grant Number | Grant Period | Grant Amount | Federal Direct Revenue | Match | Total Expenditures |
|--|--------------------------|------------------|-----------------|------------------------------|-------|-----------------------|
| U.S. DEPARTMENT OF LABOR | | | | | | |
| Bay Area Workforce Development Board | <u> </u> | | | | | |
| Workforce Investment Act (WIA) National Emergency Grants | 17.277 | | | | | |
| BAWD-Thermo Fisher | 111464 | 7/1/13-6/30/14 | 63,650 | 48,967 | _ | 48,967 |
| Total | 17.277 | | 63,650 | 48,967 | - | 48,967 |
| Trade Adjustment Assistance Community College and Career Training | 17.282 | | | | | |
| Northeast Wisconsin Technical College | | | | | | |
| MAKING THE FUTURE: The Wisconsin Strategy (477) | TC-23775-12-60-A-55 | 10/1/12-9/30/16 | 534,786 | 206,647 | = | 206,647 |
| INTERFACE Project (487) | TC-25118-13-60-1-55 | 10/1/13-9/30/17 | 897,039 | 75,861 | = | 75,861 |
| Total | 17.282 | | 1,431,825 | 282,508 | - | 282,508 |
| TOTAL U.S. DEPARTMENT OF LABOR | | | 1,495,475 | 331,475 | - | 331,475 |
| U.S. DEPARTMENT OF TRANSPORTATION | | | | | | |
| Interagency Hazardous Materials Public Sector | | | | | | |
| Training and Planning Grants | | | | | | |
| Haz-Mat Interagency Hazardous Materials | 20.703 | 7/1/13-6/30/14 | 4,217 | 4,217 | = | 4,217 |
| Total | | | 4,217 | 4,217 | - | 4,217 |
| TOTAL U.S. DEPARTMENT OF TRANSPORTATION | | | 4,217 | 4,217 | - | 4,217 |
| U.S. NUCLEAR REGULATORY COMMISSION | | | | | | |
| U. S. Nuclear Regulatory Commission Nuclear Education Grant Program | 77.006 | | | | | |
| Nuclear Technology Curriculum Project (379) | NRC-HQ-11-G-38-0078 | 8/22/11-8/31/13 | 78,044 | 3,538 | - | 3,538 |
| Total | 77.006 | | 78,044 | 3,538 | - | 3,538 |
| U. S. Nuclear Regulatory Commission Scholarship and Fellowship Program | 77.008 | | | | | |
| NRC Trade School Scholarship Program (378) | NRC-HQ-12-G-38-0071 | 8/31/12-12/30/13 | 120,960 | 20,471 | - | 20,471 |
| Total | 77.008 | | 120,960 | 20,471 | - | 20,471 |
| TOTAL U.S. NUCLEAR REGULATORY COMMISSION | | | 199,004 | 24,009 | - | 24,009 |
| U.S. DEPARTMENT OF ENERGY | | | | | | |
| Nuclear Energy Research, Development and Demonstration | 81.121 | | | | | |
| NEUP Fellow ship/Scholarship (476) | DE-NE0000642 | 10/1/13-9/30/18 | 10,000 | 10,000 | - | 10,000 |
| Total | 81.121 | | 10,000 | 10,000 | - | 10,000 |
| TOTAL U.S. DEPARTMENT OF ENERGY | | | 10,000 | 10,000 | - | 10,000 |
| | | | | | | |

901

LAKESHORE TECHNICAL COLLEGE DISTRICT

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (continued) For the fiscal year ended June 30, 2014

| | | | | Federal | | |
|--|----------------|-----------------|-----------|--------------------|----------|--------------------|
| | Catalog/ | Grant | Grant | Direct | | Total |
| Agency/Program/Grant Title | Grant Number | Period | Amount | Revenue | Match | Expenditures |
| U.S. DEPARTMENT OF EDUCATION | | | | | | |
| Wisconsin Technical College System | | | | | | |
| Adult Education - Basic Grants to States | 84.002 | | | | | |
| Modumath Basic Math and Algebra Digital Curriculum Project | 11-406-146-134 | 7/01/13-6/30/14 | 63,450 | 63,450 | - | 63,450 |
| English Literacy/Civics | 11-414-146-164 | 7/01/13-6/30/14 | 12,656 | 12,656 | = | 12,656 |
| AEFL-Comprehensive | 11-415-146-124 | 7/01/13-6/30/14 | 220,885 | 220,885 | 503,900 | 724,785 |
| Institutionalized Individuals | 11-422-146-114 | 7/01/13-6/30/14 | 40,705 | 40,705 | 13,568 | 54,273 |
| English Language Learning Professional Development | 11-445-146-134 | 7/01/13-6/30/14 | 47,577 | 39,115 | · = | 39,115 |
| Professional Dev State Leadership | 11-455-146-134 | 7/01/12-9/30/13 | 90,000 | 89,995 | = | 89,995 |
| Total | 84.002 | | 475,273 | 466,806 | 517,468 | 984,274 |
| Student Financial Assistance Cluster | | | | | | |
| SEOG | 84.007 | 7/01/13-6/30/14 | 66,763 | 66.763 | _ | 66,763 |
| Federal Work Study Program | 84.033 | 7/01/13-6/30/14 | 58,783 | 53,163 | _ | 53,163 |
| PELL | 84.063 | 7/01/13-6/30/14 | 3,390,318 | 3,390,318 | _ | 3,390,318 |
| Federal Direct Student Loans | 84.268 | 7/01/13-6/30/14 | 3,833,345 | 3,833,345 | _ | 3,833,345 |
| Total | 04.200 | 7701710 0700/14 | 7,349,209 | 7,343,589 | - | 7,343,589 |
| Higher Education - Institutional Aid | 84.031A | | | | | |
| · · | P031A090181 | 10/1/09-9/30/14 | 1,578,866 | 206 762 | | 200 702 |
| Strengthening Institutions - Title III Total | 84.031A | 10/1/09-9/30/14 | 1,578,866 | 286,762 286,762 | | 286,762 286,762 |
| Iotal | 84.U31A | | 1,578,800 | 280,762 | - | 280,762 |
| TRIO Cluster | | | | | | |
| Student Support Services Program | 84.042A | | | | | |
| TRIO-Student Support Services | P042A100583 | 9/1/10-8/31/15 | 1,068,391 | 208,943 | | 208,943 |
| Total | 84.042A | | 1,068,391 | 208,943 | - | 208,943 |
| Wisconsin Technical College System | | | | | | |
| Career and Technical Education - Basic Grants to States | 84.048 | | | | | |
| Students Acheiving Success | 11-404-150-234 | 7/01/13-6/30/14 | 118,217 | 118,217 | 182,600 | 300,817 |
| Strengthening Career/Technical Education | 11-407-150-254 | 7/01/13-6/30/14 | 41,391 | 41,391 | - | 41,391 |
| Non-Traditional Occupation Services | 11-409-150-264 | 7/01/13-6/30/14 | 47,348 | 47,348 | - | 47,348 |
| Career Prep | 11-434-150-214 | 7/01/13-6/30/14 | 35,686 | 35,686 | <u>-</u> | 35,686 |
| Total | 84.048 | | 242,642 | 242,642 | 182,600 | 425,242 |

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (continued) For the fiscal year ended June 30, 2014

| Agency/Program/Grant Title | Catalog/ Grant Number | Grant Period | Grant Amount | Federal Direct Revenue | Match | Total Expenditures |
|--|--------------------------|-------------------|-----------------|------------------------------|-----------|-----------------------|
| Child Care Access Means Parents in School | 84.335A | | | | | |
| CCAMPIS | P335A090020-12 | 10/01/09-9/30/13 | 50,359 | 8,213 | - | 8,213 |
| Total | 84.335A | | 50,359 | 8,213 | - | 8,213 |
| TOTAL U.S. DEPARTMENT OF EDUCATION | | | 10,764,740 | 8,556,955 | 700,068 | 9,257,023 |
| U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES | | | | | | |
| Northeastern Wisconsin Area Health Education Center (AHEC) | | | | | | |
| AHEC Point of Service Maintenance and Enhancement Awards | 93.107 | | | | | |
| Human Patient Simulaton & Interprofessional Education | NE1-14 | 10/1/13-6/30/2014 | 8,000 | 1,229 | - | 1,229 |
| Lakeshore Health Careers Academy | NE3-14 | 10/1/13-6/30/2014 | 13,000 | 10,120 | _ | 10,120 |
| Total | 93.107 | | 21,000 | 11,349 | - | 11,349 |
| University of Cincinnati | 22.442 | | | | | |
| NIEHS Hazardous Waste Worker Health and Safety Training | 93.142 | | | | | |
| HazMat Worker Health and Safety Training Cooperative Agreement (475) | ES006184-22 | 8/1/13-7/31/14 | 136,320 | 123,776 | - | 123,776 |
| HazMat Worker Health and Safety Training Cooperative Agreement (375/475) | ES006184-21 | 8/1/12-7/31/13 | 142,000 | 24,708 | | 24,708 |
| Total | 93.142 | | 278,320 | 148,484 | - | 148,484 |
| TOTAL U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES | | | 299,320 | 159,833 | - | 159,833 |
| TOTAL FEDERAL AWARDS | | | 12,772,757 | 9,086,489 | 700,068 | 9,786,557 |
| Reconciliation of Federal Revenue | | | | | | |
| Schedule of Expenditures of Federal Awards DEDUCT: | | | | 9,086,489 | | |
| Federal Direct Student Loans | | | | 3,833,345 | | |
| Revenue from Prior Year's Projects | | | | (4,209) | | |
| ADD: | | | | | | |
| PELL Administration | | | | 5,705 | | |
| Veterans Administration - Recording Fee | | | | 1,173 | | |
| | | | | _ | 5,255,813 | |
| Federal grants | | | | 5,165,082 | | |
| Federal grants Federal capital grants | | | | 90,731 | | |
| Basic Financial Statements | | | | | 5,255,813 | |

SCHEDULE OF EXPENDITURES OF STATE AWARDS For the fiscal year ended June 30, 2014

| | Catalog/ | Grant | Grant | State Direct | State Passthrough | | Total |
|---|----------------|-----------------|-----------|-----------------|----------------------|--------|--------------|
| Agency/Program/Grant Title | Grant Number | Period | Amount | Revenue | Revenue | Match | Expenditures |
| | | | | | | | |
| WISCONSIN DEPARTMENT OF TRANSPORTATION | 20.395(4)(aq) | | | | | | |
| Motorcycle Safety Grant | 0094-14-09 | 1/1/14-12/31/14 | 43,962 | 21,981 | = | - | 21,981 |
| Motorcycle Safety Grant | 0094-14-21 | 1/1/14-12/31/14 | 716 | 72 | - | - | 72 |
| Motorcycle Safety Grant | 0094-14-35 | 1/1/14-12/31/14 | 835 | 84 | - | - | 84 |
| Motorcycle Safety Grant | 0094-13-11 | 1/1/13-12/31/13 | 33,789 | 11,602 | - | - | 11,602 |
| Motorcycle Safety Grant | 0094-13-21 | 1/1/13-12/31/13 | 8,712 | 3,734 | | - | 3,734 |
| Total | 20.395(4)(aq) | | 88,014 | 37,472 | - | - | 37,472 |
| TOTAL WISCONSIN DEPARTMENT OF TRANSPORTATION | | | 88,014 | 37,472 | | | 37,472 |
| WISCONSIN HIGHER EDUCATION AIDS BOARD | | | | | | | |
| Wisconsin Higher Education Grant | 235.102 | 7/01/13-6/30/14 | 508,522 | 508,522 | - | - | 508,522 |
| Remission of Fees for Veterans and Dependents | 235.105 | 7/01/13-6/30/14 | 61,017 | 61,017 | - | - | 61,017 |
| Wisconsin Covenant Scholars | 235.108 | 7/01/13-6/30/14 | 16,125 | 16,125 | - | - | 16,125 |
| Talent Incentive Program | 235.114 | 7/01/13-6/30/14 | 19,000 | 19,000 | = | _ | 19,000 |
| Nursing Student Loan | 235.117 | 7/01/13-6/30/14 | 6,050 | 6,050 | = | _ | 6,050 |
| Wisconsin Indian Assistance Grant | 235.132 | 7/01/13-6/30/14 | 4,950 | 4,950 | - | - | 4,950 |
| Total | | | 615,664 | 615,664 | - | | 615,664 |
| TOTAL WISCONSIN HIGHER EDUCATOIN AIDS BOARD | | | 615,664 | 615,664 | <u> </u> | - | 615,664 |
| WISCONSIN TECHNICAL COLLEGE SYSTEM BOARD | | | | | | | |
| Occupational Competency Grant | 292.104 | | | | | | |
| Current Year | N/A | 7/01/13-6/30/14 | 500 | 500 | - | - | 500 |
| Total | 292.104 | | 500 | 500 | - | - | 500 |
| State Aids for Technical Colleges | 292.105 | | | | | | |
| Current Year | N/A | 7/01/13-6/30/14 | 1,914,164 | 1,914,164 | - | - | 1,914,164 |
| Total | 292.105 | | 1,914,164 | 1,914,164 | - | - | 1,914,164 |
| State Aid Displaced Homemaker | 292.106 | | | | | | |
| Opportunities - Displaced Homemaker | 11-453-106-114 | 7/01/13-6/30/14 | 58,720 | 58,721 | - | 6,524 | 65,245 |
| Total | 292.106 | | 58,720 | 58,721 | - | 6,524 | 65,245 |
| Minority Student Participation/Retention-GPR | 292.109 | | | | | | |
| Minority Student Participation and Retention | 11-418-109-114 | 7/01/13-6/30/14 | 35,001 | 35,001 | - | 11,667 | 46,668 |
| Total | 292.109 | | 35,001 | 35,001 | - | 11,667 | 46,668 |
| Farm Training | 292.111 | | | | | | |
| Farm Training Aid Payment FY 13-14 | N/A | 7/01/13-6/30/14 | 2,933 | 2,933 | = | _ | 2,933 |
| raini naming maraymenti i 10 14 | | | | | | | |

SCHEDULE OF EXPENDITURES OF STATE AWARDS (continued) For the fiscal year ended June 30, 2014

| Agency/Program/Grant Title | Catalog/ Grant Number | Grant Period | Grant Amount | State Direct Revenue | State Passthrough Revenue | Match | Total Expenditures |
|---|--------------------------|-----------------|-----------------|----------------------------|---------------------------------|---------|-----------------------|
| State Incentive Grants | 292.112 | | | | | | |
| I Best Pre-College Health Care Tech Bridge Courses | 11-405-112-164 | 7/01/13-6/30/14 | 42,406 | 42,406 | - | 14,135 | 56,541 |
| I Best Pre-College Industrial Tech Bridge Courses | 11-408-112-164 | 7/01/13-6/30/14 | 33,836 | 33,836 | - | 11,278 | 45,114 |
| 2014 GED Transition | 11-410-112-164 | 7/01/13-6/30/14 | 44,961 | 44,961 | - | 14,986 | 59,947 |
| Machine Tool Technical Diploma | 11-421-112-134 | 7/01/13-6/30/14 | 149,938 | 149,938 | - | 49,979 | 199,917 |
| Fabrication Technician Technical Diploma | 11-423-112-134 | 7/01/13-6/30/14 | 145,232 | 145,232 | - | 48,411 | 193,643 |
| Curriculum Review -Intro to Ethics | 11-427-112-144 | 7/01/13-6/30/14 | 7,500 | 7,029 | - | - | 7,029 |
| WIDS Implementation | 11-432-112-134 | 7/01/13-6/30/14 | 200,000 | 200,000 | - | - | 200,000 |
| High Intermediate/Advanced ELL | 11-435-112-124 | 7/01/13-6/30/14 | 102,449 | 102,449 | = | 72,400 | 174,849 |
| Advanced Manufacturing Network - Northeast | 11-440-112-114 | 7/01/13-6/30/14 | 80,000 | 77,627 | = | · = | 77,627 |
| Faculty Quality Assurance System | 11-447-112-144 | 7/01/13-6/30/14 | 32,000 | 32,000 | - | = | 32,000 |
| WTCS Repository and Curriculum Bank Support | 11-449-112-144 | 7/01/13-6/30/14 | 58,800 | 58,800 | - | = | 58,800 |
| Statew ide Apprenticeship Curriculum | 11-456-112-144 | 7/01/13-6/30/14 | 88,633 | 88,633 | _ | _ | 88,633 |
| Curriculum Review - Math and Logic | 11-457-112-144 | 7/01/13-6/30/14 | 7,500 | 6,219 | - | _ | 6,219 |
| TSA for Industrial Maintenance/Automation | 11-458-112-154 | 7/01/13-6/30/14 | 16,000 | 14,878 | - | _ | 14,878 |
| WIDS Development Planning & Curriculum Updates | 11-459-112-144 | 7/01/13-6/30/14 | 207,500 | 207,500 | - | _ | 207,500 |
| Total | 292.112 | | 1,216,755 | 1,211,508 | - | 211,189 | 1,422,697 |
| Transition Services for Individuals with Disabilities | 292.115 | | | | | | |
| Transition Services | 11-433-115-114 | 7/01/13-6/30/14 | 23,638 | 23,638 | = | 7,879 | 31,517 |
| Total | 292.115 | | 23,638 | 23,638 | - | 7,879 | 31,517 |
| Workforce Advancement Training Grants | 292.116 | | | | | | |
| HTT Incorporated | 11-436-116-114 | 7/01/13-6/30/14 | 44,400 | 36,293 | - | - | 36,293 |
| Total | 292.116 | | 44,400 | 36,293 | - | - | 36,293 |
| Faculty Development Grants | 292.123 | | | | | | |
| Faculty Development | 11-419-123-114 | 7/01/13-6/30/14 | 44,100 | 44,100 | - | - | 44,100 |
| Faculty Development / Match | 11-420-123-114 | 7/01/13-6/30/14 | - | - | = | 44,100 | 44,100 |
| Total | 292.123 | | 44,100 | 44,100 | - | 44,100 | 88,200 |
| Fire Training | 292.137 | | | | | | |
| Fire Fighter Training 2% | N/A | 7/01/13-6/30/14 | 27,388 | 27,388 | = | - | 27,388 |
| Total | 292.137 | | 27,388 | 27,388 | - | - | 27,388 |
| Rise Curriculum Development Grant Program | 292.138 | | | | | | |
| RISE 3 Coordiation | 11-417-138-274 | 7/01/13-6/30/14 | 120,122 | 88,635 | - | - | 88,635 |
| On-Line Apprentice Orientation | 11-460-138-144 | 7/01/13-6/30/14 | 11,450 | 11,450 | - | - | 11,450 |
| Total | 292.138 | | 131,572 | 100,085 | - | - | 100,085 |

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LAKESHORE TECHNICAL COLLEGE DISTRICT

SCHEDULE OF EXPENDITURES OF STATE AWARDS (continued) For the fiscal year ended June 30, 2014

| Agency/Program/Grant Title | Catalog/ Grant Number | Grant Period | Grant Amount | State Direct Revenue | State Passthrough Revenue | Match | Total Expenditures |
|--|--------------------------|-----------------|-----------------|----------------------------|---------------------------|---------|-----------------------|
| Health Care Education Grants | 292.161 | | | | | | |
| Human Patient Simulators | 11-424-161-114 | 7/01/13-6/30/14 | 47,472 | 47,472 | - | 31,648 | 79,120 |
| Nursing Program Retention | 11-425-161-114 | 7/01/13-6/30/14 | 121,649 | 121,649 | - | - | 121,649 |
| Medical Coding Specialist | 11-426-161-114 | 7/01/13-6/30/14 | 64,499 | 64,499 | - | 42,999 | 107,498 |
| Total | 292.161 | | 233,620 | 233,620 | | 74,647 | 308,267 |
| TOTAL WISCONSIN TECHNICAL COLLEGE SYSTEM BOARD | | | 3,732,791 | 3,687,951 | | 356,006 | 4,043,957 |
| WISCONSIN DEPARTMENT OF NATRUAL RESOURCES | 370.503 | | | | | | |
| State Aid in Lieu of Property Taxes | N/A | 7/01/13-6/30/14 | 22,223 | 22,223 | - | - | 22,223 |
| Total | 370.503 | | 22,223 | 22,223 | - | - | 22,223 |
| WISCONSIN DEPARTMENT OF WORKFORCE DEVELOPMENT | 445.107 | | | | | | |
| Youth Apprenticeship | 111454 | 7/1/13-6/30/14 | 57,374 | 57,374 | - | 28,687 | 86,061 |
| Total | 445.107 | | 57,374 | 57,374 | - | 28,687 | 86,061 |
| WISCONSIN DEPARTMENT OF JUSTICE | 455.231 | | | | | | |
| Law Enforcement Training | 14-035 | 9/4/13-10/25/13 | 3,400 | 3,400 | <u> </u> | = | 3,400 |
| Total | 455.231 | | 3,400 | 3,400 | - | = | 3,400 |
| WISCONSIN DEPARTMENT OF REVENUE | 835.109 | | | | | | |
| State Aid - Computers | N/A | 7/01/13-6/30/14 | 129,060 | 129,060 | | - | 129,060 |
| Total | 835.109 | | 129,060 | 129,060 | - | - | 129,060 |
| TOTAL STATE AWARDS | | | 4,648,525 | 4,553,144 | | 384,693 | 4,937,837 |

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LAKESHORE TECHNICAL COLLEGE DISTRICT

SCHEDULE OF EXPENDITURES OF STATE AWARDS (continued) For the fiscal year ended June 30, 2014

| Agency/Program/Grant Title | Catalog/ Grant Number | Grant Period | Grant Amount | State Direct Revenue | State Passthrough Revenue | Match | Total Expenditures |
|---|--------------------------|-----------------|-----------------|----------------------------|---------------------------------|-------|-----------------------|
| Reconciliation of State Revenue | | | | | | | |
| Schedule of Expenditures of State Awards | <u></u> | | | 4,553,144 | | | |
| ADD: | | | | | | | |
| Revenue from Prior Year's Projects DEDUCT: | | | | 3,905 | | | |
| Wisconsin Higher Education Grant | | | | 508,522 | | | |
| Talent Incentive Program | | | | 19,000 | | | |
| Wisconsin Covenant Scholars | | | | 16,125 | | | |
| Nursing Student Loan | | | | 6,050 | | | |
| Wisconsin Indian Assistance Grant | | | | 4,950 | | | |
| | | | | | 4,002,402 | | |
| State Operating Appropriations | | | | 2,744,687 | | | |
| State Grants | | | | 1,133,099 | | | |
| State Capital Grants | | | | 124,616 | | | |
| Basic Financial Statements | | | | | 4,002,402 | | |

See Notes to the Schedule of Expenditures of Federal and State Awards

NOTES TO SCHEDULES OF EXPENDITURES OF FEDERAL AND STATE AWARDS For the fiscal year ended June 30, 2014

Note 1 – Basis of Presentation

The accompanying Schedule of Expenditures of Federal and State Awards for the District are presented in accordance with the requirements of OMB Circular A-133, "Audits of States, Local Governments, and Non-Profit Organizations" and the "State Single Audit Guidelines" issued by the Wisconsin Department of Administration.

Note 2 - Significant Accounting Policies

Revenues and expenditures in the schedule are presented in accordance with the accrual basis of accounting and are in agreement with amounts reported in the District's basic financial statements. Match represents District contributions to federal and state programs.

Note 3 – Pass-through Entities

The District passed through federal and state funds to the following entities for the year ended June 30, 2014:

| WTCS Foundation, Inc. | |
|-----------------------|-----------|
| 84.002 | \$187,210 |
| 292.112 | 524,876 |
| 292.138 | 93,237 |
| | \$805.323 |

Note 4 - Oversight Agencies

The U.S. Department of Education has been designated as the federal oversight agency for the District. The Wisconsin Technical College System Board is the state oversight agency for the District.

Schedule of Findings and Questioned Costs For the Year Ended June 30, 2014

Section I - Summary of Auditors' Results

| Basic Financial Statements | |
|--|---------------|
| Type of auditors' report issued: | Unmodified |
| Internal control over financial reporting: | |
| Material weakness(es) identified? | No |
| Significant deficiency(ies) identified? | None Reported |
| Noncompliance material to basic financial statements noted? | No |
| Federal Awards and State Financial Assistance | |
| Internal control over major programs: | |
| Material weakness(es) identified? | No |
| Significant deficiency(ies) identified? | No |
| Type of auditors' report issued on compliance for major programs | Unmodified |
| Any audit findings disclosed that are required to be reported in | |
| accordance with Section 510(a) of Circular A-133? | No |
| Any audit findings disclosed that are required to be reported in | |
| accordance with State Single Audit Guidelines | No |
| Identification of major federal and state programs: | |
| Name of Federal Programs | CFDA Number |

| Name of Federal Programs | CFDA Number |
|--|-----------------|
| Adult Education - Basic Grants to State | 84.002 |
| Student Financial Assistance Cluster | |
| Federal Supplemental Educational Opportunity Grant Program | 84.007 |
| Federal Work-Study Program | 84.033 |
| Federal Pell Grant Program | 84.063 |
| Federal Direct Student Loans | 84.268 |
| Name of State Programs | State ID Number |
| HEAB - Wisconsin Higher Education Grant | 235.102 |
| State Aids for Technical Colleges | 292.105 |
| State Incentive Grants | 292.112 |
| udit threshold used to determine between Type A and Type B federal programs: | \$300,000 |
| udit threshold used to determine between Type A and Type B state programs: | \$100,000 |
| uditee qualified as low-risk auditee | |
| Federal | No |

Yes

State

Schedule of Findings and Questioned Costs, Continued For the Year Ended June 30, 2014

Section II - Basic Financial Statement Findings as Required by Government Auditing Standards

| Finding | |
|---------|---------------------------|
| Number | Internal Control Findings |

There were no findings required to be reported in accordance with generally accepted governmental auditing standards.

Section III - Federal Award and State Financial Assistance Findings and Questioned Costs

| Finding Number | OMB Circular A-133 Findings | Questioned Costs |
|-------------------|--|---------------------|
| | ere were no findings required to be reported in accordance that the OMB Circular A-133 Findings. | ce |
| Finding Number | State Single Audit Guideline Findings | Questioned Costs |

There were no findings required to be reported in accordance with the *State Single Audit Guidelines*.

Schedule of Findings and Questioned Costs, Continued For the Year Ended June 30, 2014

Section IV - Other Issues

Does the auditors' report or the notes to the financial statements include disclosures with regard to substantial doubt as to the auditee's ability to continue as a going concern? No Does the audit report show audit issues (i.e., material non-compliance, non-material noncompliance, questioned costs, material weakness, significant deficiency, management letter comment, excess revenue or excess reserve) related to grants/contracts with funding agencies that require audits to be in accordance with the State Single Audit Guidelines: Wisconsin Department of Transportation No Wisconsin Higher Education Aids Board No Wisconsin Technical College System Board No Wisconsin Department of Natural Resources No Wisconsin Department of Workforce Development No Wisconsin Department of Justice No Wisconsin Department of Revenue No Was a Management Letter or other document conveying audit comments issued as a result of this audit? Yes Name and signature of Account Director

November 12, 2014

Date of report

Schedule of Prior Year Audit Findings and Corrective Action Plan For the Year Ended June 30, 2014

Status of Prior Year Audit Findings

No audit findings were issued in the prior year.

Corrective Action Plan For Audit Findings

None required for the year ended June 30, 2014.



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