

2019-20 Continuing Education for Ag Professionals & Farm Operators – Ag Ed Plus Management

Ag Ed Plus Management Certificate 19-006-9

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LTC Course Title	Catalog	Available/*Course Fee <small>(*A one-time additional \$6 fee per-school-year will be assessed.)</small>
Farm Operator--Economics	30-094-326	In Person (*\$149.19) & Online (\$159.19)
Farm Operator--Marketing & Sales	30-006-330	In Person (*\$149.19) & Online (\$159.19)
Farm Operator--Legal Considerations	30-006-340	In Person (*\$149.19) & Online (\$159.19)
Farm Operator--Dairy Management	30-091-342	In Person (*\$149.19) & Online (\$159.19)
Farm Operator--Herd Record Keeping	30-006-334	In Person (*\$149.19) & Online by Request (\$159.19)

Completion of these five LTC Courses earns the “Ag Ed Plus Management” Certificate of Completion

Farm Operator – Economics

...assists the farm operator in exploring ag-related economic dimensions, impacts, principles, calculating economic returns, and evaluating economic alternatives. Other topics include capital use, cost appraisal, risk considerations, farm credit sources, and creditor relationships.

ONLINE Class Class **20375** Jan 24 – May 8

In Person Classes Class **20373** at LTC School of Ag (7003 Gass Lake Rd, Manitowoc) Wednesdays, 9 am-12 noon, 1/22-5/06

Or Class **20374** at MPTC Fond du Lac Campus Wednesdays, 9 am-12 noon, 1/22-5/06

Farm Operator – Marketing & Sales

...provides the farm operator with fundamental principles of marketing products, processes, agencies, pricing, merchandising, and obtaining bargaining power. Other topics include the futures market structure and function; futures commodity contract specifications; futures trading procedures; commodity futures and options, and trading strategies.

ONLINE Class Class **20395** Jan 24 – May 8

In Person Classes Class **20393** at LTC School of Ag (7003 Gass Lake Rd, Manitowoc) Fridays, 12:30-3:30 pm, 1/24-5/8

Or Class **20394** at MPTC West Bend Campus Fridays, 12:30-3:30 pm, 1/24-5/8

Farm Operator – Legal Considerations

...instructs farm operators on the legal liabilities and state and federal regulations pertaining to an agribusiness including contractual agreements, employee and consumer rights, insurance, debt collection, as well as bankruptcy and employment protection issues as regulated by DOL, OSHA and DILHR.

ONLINE Class Class **20381** Jan 24 – May 8

In Person Classes Class **20379** at LTC School of Ag (7003 Gass Lake Rd, Manitowoc) Fridays, 9 am-12 noon, 1/24-5/8

Or Class **20380** at MPTC Fond du Lac Campus Fridays, 9 am-12 noon, 1/24-5/8

Farm Operator – Dairy Management

...provides the farm operator with options pertaining to the financial impact of management decisions, personnel issues, computer systems, as well as the advanced study of dairy herd management systems including milking and feeding arrangements, herd health, and herd replacements.

ONLINE Class Class **AVAILABLE ONLINE By Request – Contact Liz Gartman (below)**

In Person Classes Class **20387** at LTC School of Ag (7003 Gass Lake Rd, Manitowoc) Mon & Tues, 1-3 pm, 1/20-5/5

Or Class **20388** at MPTC Fond du Lac Campus Mon & Tues, 1-3 pm, 1/20-5/5

Farm Operator – Herd Record Keeping

...assists the farm operator with the setup and use of a computerized record-keeping software package, including practice with sample herd records. A review of various recordkeeping systems, as well as the selection and implementation of various computerized record programs, are utilized.

ONLINE Class Class **20940** Jan 24 – May 8

In Person Classes Class **20385** at LTC School of Ag (7003 Gass Lake Rd, Manitowoc) Thursdays, 1-3 pm, 1/23-5/7

Class **20939** at LTC School of Ag (7003 Gass Lake Rd, Manitowoc) Tuesdays, 10 am-12 noon, 1/21-5/5

To Register, call the LTC Registration Desk at 920-693-1366

Ask for the Class Number listed with your class choice option.

If you have questions regarding the classes, please call or email your program instructors for specific details:

Liz.Gartman@gotoltc.edu 920-693-1258 | Craig.Lallensack@gotoltc.edu 920-693-1259 | Rachel.Kroeplien@GoToLTC.edu 920-693-1241

Note to MPTC Participants: Moraine Park Technical College & Lakeshore Technical College together agree to provide FSA Borrower Training at both LTC & MPTC Campuses. Even though students may live in and attend classes in the MPTC District, all Registrations occur through LTC's Student Services.

Lakeshore Technical College is located at 1290 North Ave, Cleveland Wisconsin 53015. The new School of Agriculture's location is 7003 Gass Lake Rd, Manitowoc WI

Paul Carlsen, Ph.D., President