

**Program Number 30-090-1
Technical Diploma • Varies**

ABOUT THE PROGRAM

Successful farmers and individuals employed in agribusiness occupations understand the importance of running efficient and profitable operations in the areas of crop/soil management, livestock nutrition/management, records/business analysis, credit/marketing/purchasing, farm business transfers, goal setting, and human and employee relations. If you're actively engaged in farming or an agribusiness career, maximize your opportunities for success by increasing your business and production management knowledge.

PROGRAM OUTCOMES

- Use complete business records to help make wise decisions in the use of land, labor, and capital.
- Incorporate current animal and crop production practices and technology.
- Develop credit, marketing, and purchasing practices.
- Explore new agriculture technologies.
- Concentrate on the wise use of soil, water, and other natural resources.
- Improve your economic status in our community.
- Incorporate new ideas for solving problems in relationship to farm management.

ADMISSIONS STEPS

- Register in current year's classes.

PROGRAM BENEFITS

- Flexible class schedule at various locations.
- Year-round on-farm individualized instruction.
- Large group seminars focused on technology, economics, and improved production.
- Farm tours.
- Other training may be available with your enrollment, such as Dairy Comp 305, A.I training, field days, and agri-business guest speakers.

APPROXIMATE COSTS

- \$132 per credit (resident)
- Other fees vary by program (books, supplies, materials, tools, uniforms, health-related exams, etc.) Visit gotoltc.edu/payingforcollege for details.

PROGRESSIVE OPERATORS OF AGRICULTURE

As part of your enrollment in the Farm Business and Production Management program, you are invited to attend this yearly seminar series which is designed to increase producer profits as well as challenge your current practices and procedures. The focus of each year's seminars follows the course topic of the regular Farm Business and Production Management program. This seminar series provides an opportunity to gain valuable new insights and cutting-edge topics useful to you for growing your business and boosting your bottom line. These sessions may be approved for continuing education units.

CONTACT

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Catalog No.	Class Title	Credit(s)
2014-15 & 2019-20		
30-090-386	Farm Records & Business Analysis	4
2015-16 & 2020-21		
30-090-384	Livestock Nutrition	4
2016-17 & 2021-22		
30-090-383	Crops & Soils	4
2017-18 & 2022-23		
30-090-385	Livestock Management	4
2018-19 & 2023-24		
30-090-387	Ag Interpersonal Skills & Goal Setting	4

TOTAL 20

NOTE: Individual classes are offered on a five-year rotation. Students may enter at any time.

Curriculum and Program Acceptance requirements are subject to change. Program start dates vary; check with your advisor/counselor for details.



AGRICULTURE INTERPERSONAL SKILLS AND GOAL SETTING ...enhances the student's ability to advertise, hire, compensate, promote, discipline, and train and/or retrain current and new employees (family, nonfamily, and full-and part-time); interpret legal obligations and worker's compensation language; and provide motivation, incentives, and appropriate dismissal when, and if, necessary. CONDITION: 300901 Farm Business & Production Management

CROPS AND SOIL MANAGEMENT ...enhances the student's knowledge to understand soil formations, profiles, chemical analysis, and nutrient capabilities; utilize crop rotations, nutrient management plans, and fertilizer and planting recommendations; identify common pest (weed and insect) problems and appropriate control methods for specific crop varieties; and utilize agronomists to prepare crop and nutrient management plans. CONDITION: 300901 Farm Business & Production Management

FARM RECORDS AND BUSINESS ANALYSIS ...enhances the student's knowledge to develop a profitable business operation utilizing accounting systems, tax strategies, net worth statements, cash flows, and enterprise analysis; prepare forms for new and continuing credit requirements; and understand the necessity of establishing wills, estates, transition, and retirement planning and goal-setting. CONDITION: 300901 Farm Business & Production Management

LIVESTOCK MANAGEMENT ...enhances the student's ability to choose appropriate facilities; establish breeding programs and herd-health programs, including sanitation and vaccination programs; utilize dairy production records; establish marketing strategies; and adopt appropriate milking procedures. CONDITION: 300901 Farm Business & Production Management

LIVESTOCK NUTRITION ...expands the student's capabilities to understand principles of livestock nutrition and procurement of feed inventories; understand rations for lactating, dry, and transition cows, heifers, and calves; observe potential ramifications of feeding management decisions and nutritional imbalances resulting in metabolic and hoof-related disorders; and recognize the importance of cost-effective rations (per CWT, per cow on a daily basis). CONDITION: 300901 Farm Business & Production Management